

Office / Agency: TOURISM PROMOTIONS BOARD PHILIPPINES

Name of Activity / Project	Background and Goal of the Activity/Project	Objective/s	Intended Outcome	Target/s	Alignment with the NTDP, Strategies, and Policy Thrusts	Actual Accomplishment	Challenges and Constraints	Action Taken
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NTERNATIONAL PROMOTIC	DNS DEPARTMENT							
TRAVEL FAIR						0.1.1.1.1.1.70.040.004.00	NUA.	N/A
	undertaking, the former to update the participating travel trade with what's new in Philippine boursm while the latter offers training for each of the companies front liners. A total of 50 plus travel agents, DMCs and India outbound specialists will be invited per city.	Rekendle business relationships with the travel trade supportive of the Philippines or keen on promoting the Philippines in their programs. Update participants on the developments in Philippine tournsmand provide a training/workshop on how best to sell the destination for their front liners. Sustain and increase the market's awareness about the Philippines. Promote the Philippines as a viable tourism destination for lessure, MICE and weddings. Increase armyals from India. Strengthen partnerships with and support to Indian stakeholders.	Rekndle business relationships with Indian Trade Entirec Leisure and MICE attendees to book the Philippines for their next destination in 2024 Reach the intended return of investments equaling to 587 92%	Target Sellers/Exhibitor - 8-10 Target Buyers 50 per City Target ROI 587-92%		Sales Lead: Php /9.049/951 UU Actual Seller(Skibhitor - 14 Actual Buyers per City 50. 70 Actual ROI 1348 46%	TUCA.	IN/A
nterdive Friedrichshafen 2023	diving, snorkeling and diving travel. With over 150 exhibitors and a variety of offerings, InterDive offers the platform for showcasing the latest diving equipment, technologies, destinations and services. Trade visitors can discover trends, exchange ideas about.	• To provide a venue for Philippine private sector partners to conduct husiness to business meetings to establish and renew linkages with their German divie industry counterparts, • To sustain awareness of the Philippines as a top of-mind dive destination to the high-income markets, • To conduct meetings that will develop and enhance relevant programs for the market, and, • To contribute to the Philippines' overall targets in tourist arrivals and tourism receipts	Rekindle with existing partners and update them with the latest diving destinations in the Philippines Entice attendees to book for their next dive destination in 2024 Reach the intended return of investments equating to 316 97%	a) Target of 8 co-exhibitors b) Exhibitors Party		Ongoing collection of sales lead forms and preparation of terminal report		
Malaysia international Travel Mart (MITM) 2023	Philippine booth where Malaysia-based agents and tour operators promoted and sold Philippine tour packages face-to-face	The following outputs are expected as a result from TPB's MITM Kuala Lumpur 2023 participation. To promote Philippine destinations to Malaysian and international tourists; To generate brand recall on the Philippines in Malaysia. To utilize the show as a platform to raise awareness to the visitors, travel consumers, and event attendees, and To provide an opportunity for the Philippine dive sellers to market their dive packages in the Malaysia dive market and retain the market share	The Philippine participation in the MiTM Kuala Lumpur 2023 is part of continuing the Philippines' presence in the global tourism industry an a recovery initiative to mitigate the impact of the incurred economic losses brought about by the Covid-19 pandemic in the Malaysian market.	Three (3) Malaysia-based seller companies exclusively promoting/selling Philippine packages		Projected Economic Impact (PEI) 1,846 04%		

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Malaysian Association of Tour & Travel Agents (MATTA) International Travel Fair 2023 September	opportunities for its exhibitors. The MATTA Fair also offers visitors a host of exciling and value-for-money travel options and excellent business and travel opportunities.	of the top destinations in the ASEAN Region. For the MATTA 2023 September leg, it is expected	Participation to the MATTA 2023 September leg aims to achieve the following - Fostering continued partnership with MATTA, and support to its members promoting and offering tour packages to the Philippines - Promotion of Philippine destinations to the MATTA 2023 September leg visitors	Three to five (3-5) Malaysia-based seller companies exclusively promoting/selling Philippine packages		Ongoing preparation of terminal report		
INVITATIONAL/FAMILIARIZA Joint Familiarization Trip in Partnership with EVA Airways (17-23 September 2023)	ATION TRIP The DOT/TPB in partnership with EVA Airways conducted a joint familianzation trip to promote Clark as an alternative gateways from the US to promote and highlight the destinations in region 3. The group is composed of ten (10) travel agents and one (1) TPB officer.	marketing efforts of the DOT and TPB in the North American market. 2. To partner with EVA Airways in promoting the Philippines domestic destinations and attractions to top revenue agents. 3. To promote other Philippine gateways and	To market and promote the Philippines as an adventure travel destination to the US trade industry, with the end view of increasing tourist armyals and receipts	The trip is composed of ten (10) travel agents and one (1) TPB officer	N/A	Ongoing preparation of terminal report	N/A	N/A
DOMESTIC PROMOTIONS D TPB Members' ThinkTalk Sessions Session 1 - 09 August 2023 Session 2 - 06 September 2023	DEPARTMENT The TPB Members' ThinkTalk Sessions is an enhanced version of the previously-conducted series of Weekly Members' Chat From serving as a venue to share relevant topics/flATF updates and best practices in coping with the pandemic, it shall now serve as a platform for the TPB to conduct formal, mini-skills enhancement sessions on digital marketing, capacity building and skills development.	members to address current and new normal	-Enhanced marketing capabilities of members to effectively address both current and emerging needs in the new normal -Strengthened collaboration among stakeholders in the promotion of domestic tourism	800+TPB Members PHITEX Sellers	S. Enhancement of Overall Tourist Experience Maximization of Demestic Tourism Strengthening Tourism Governance through Close Collaboration with LGUs and Stakeholders	Session 1. 9 August 2023 Topic: The ABCs of B2B Forging B2B Partnerships: Strateges for Effective Communication, Relationship Building, and Professional Etiquette Speakers (1) Mr. Joel Pascual, President of PEPTARSUS Corp., (2) Ms. Rachelle Estatilla, Corporate Trainer of Enderun Extension No. of Attendees: 224 Session 2. 6 September 2023 Topic: Sales Pitching (01 Closing the Deal Unlocking the Secrets of Effective Sales Pitching and Negotiation Speakers. (1) Ms. Claire Del Rosano-Bemabe, Director of Customer Experience & New Ventures of Megaworld Hotels & Resorts, (2) Mr. Jose Clemente III, President of Rajah Tours Philippines No of Attendees: 224		N/A

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1th Regional Travel Fair uly 20-23, 2023 ebu City	series of Regional Travel Faris (RTFs). The RTF almed to aggressively promote and sell domestic tour packages and showcase the best regional tourism products and services. The RTF will feature a two-day Business-to-Consumer (B2C) online (noiste selling to the public/consumer of discounted domestic tour packages, airline tickets, accommodation, and other tourism- related products and services being offered by the regions. A pre/post tour for the buyers/sellers/exhibitors will be part of the program for them to be updated new destination circuits offered by the regions. Furthermore, RTF will highlight and feature the local artisans particularly the Philippine Weaves, aimed to promote their local products and sustain the community-based tourism enterprises in the regions.	RTF is to regain the interest of the public to travel and to help the industry bounce back from the impact of the COVID-19 pandemic. 2 Specifically, the program aims to a Provide an online platform for the sellers and buyers to transact business. So Conform with the government's safety guidelines and protocols in the hospitality industry guidelines and protocols in the hospitality industry.	Strengthened collaboration among stakeholders in the promotion of domestic boursm To bring the travel business closer to the public to have the opportunities to avail of discounted domestic tour packages from the sellers and exhibitors.	Target Sellers/Exhibitor - 30 vs Actual 74 Target Buyers 30 vs Actual 50 Companies Target ROI 1,200% Vs Actual 2,726 %-ROI	Experience	The RTF registered a record-breaking actual sale and negotialed sales amounting to Phy28 09 Million and Phy 222 26 Million for both 828 and 82C, respectively. The events were participated by lifty (50) Buyers from invited TPB Members and seventy-four (74) Sellers from the host region. This has accounted for a total of Phy275 76 Million in sales leads which is equivalent to a 2,726% return on investments (RO). The figure is expected to increase in the next few months. However, the generated media values from pre and post-publicity totaled Php 27,320,839 72.	Securing sponsorship for the venue of the Business-to-Consumer Timeline of Procurement of Public Bidding	Increase the budget of Lease of Venue Early Procurement of Public Bidding
14th Philippine Travel Mart 11-03 September 2023	58,000 and sales amounting to PHP 160,000,000 00 (estimate).	-To promote and showcase the diverse tourism offerings of the Philippines - To encourage domestic travel within the Philippines - Serves as a venue for travel industry stakeholders to connect and establish business relationships - Generation of tourism revenue - Support for sustainable tourism Overall, the Philippine Travel Mart aims to stimulate tourism activities, enhance the country's	-Increased awareness of the public and generate interest to travel domestically	N/A	S. Enhancement of Overall Tourist Experience Maximization of Domestic Tourism Strengthening Tourism Governance through Close Collaboration with LGUs and Stakeholders	1 The Philippines Pavilion featured some of the country's world class and conic attractions and activities 2 The pavilion also had a coffee station sponsored by Kaulayaw Coffee, a small business that is passionately driven to help sustain the coffee industry of the country 3 The TPB also facilitated games at the Philippine Pavilion and main stage with prizes 4 Overall, the 3-day event recorded an estimated foot traffic of 58,000	i	N/A
		image as a travel destination, and foster collaboration within the tourism industry to drive economic growth and development. In line with the need to do regional rebranding,	-Strengthened collaboration among the regions in the promotion of	N/A	3 Enhancement of Overall Tourist Experienc 4 Equalization of Tourism Product	e Financial assistance for the program (remittance)	N/A	N/A
Financial Support to Department of Tourism - Region 13 CARAGA Regional Rebranding and Launching of Tourism Circuits September 2023	has prompted the Department of Tourism Caraga Regional Office to embark on the opportunity to continue and sustain our promotional efforts to be able to proactively respond to the current realtites ofthe tourism industry as it is happening on the ground by building a new regional tourism branding that shall highlight the interplay ofthe strong points of Caraga's vanous destinations and of the collective capacity of the region's tourism partners in their participation towards creating a distinct approach in the development and management of each tourism destination.	below are the following objectives of DOT Caraga Region: Gather key tourism stakeholders in the region for the creation of a new regional tourism brand; Sustain the Department of Jourism Caraga Regions effort to promote inter and infra-regional tourism brand; Region's effort to promote inter and infra-regional tourism loops and clusters through the new tourism brand. Recalibration and Diversification of fourism products that also introduces new tourism experience through dive and cruise tourism, and Strengthen the identity of Caraga as an adventure and cultural destination capitalizing on our major destinations such as Stargao Island through the creation of intra and inter-regional circuits Develop new tourism marketing and promotion collaterals in support of the new brand			Development and Premotion 5. Diversification of Portfolio through Multidimensional Tourism 6. Maximization of Domestic Tourism 7. Strengthening Tourism Governance through Close Collaboration with LGUs and Stakeholders			

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PB Membership Program pplications	The TPB Membership Program welcomed 168 new members in the third quarter with 88 new members and 80 renewed members. TPB has waived annual membership fees until Dec 2023, to expand its support to a larger number of private sector enterprises in the post-pandemic period	to take advantage of the following opportunities and benefits: 1. Marketing opportunities	Established new partnerships with incoming members while maintaining ongoing collaborations with existing members	DOT-Accredited Tourism Extablishments	Enhancement of Overall Tourist Experience Strengthering Tourism Governance through Close Collaboration with LGUs and Stakeholders	New Members 88 Renewed Members 80 TOTAL 168	N/A	N/A
60 VR Experiential Tours	This program hopes to augment in the scarcity of tourism information and travel experience for those who can't still afford to travel	To sustain the interest for the existing tourism destinations.	To provide the tourists with immersive VR experience of different Philippine Tourist Destinations as well as increase their e-Publicity for a wider reach in the tourism industry	Public	Enhancement of Overall Tourist Experience Equalization of Tourism Product Development and Promotion Diversification of Portfolio through Multidimensional Tourism Maximization of Domestic Tourism Strengthening Tourism Governance through Close Collaboration with LGUs and Stakeholders	The VR Expenential Tour team was able to cover the following provinces: 1 Region VI 2 Region XII 3 Region XIII	WA	N/A
MEETINGS, INCETIVE TRAV	EL, CONVENTIONS, EXHIBITIONS (MICE) DEPARTM	ENT	To follow through the generated business leads from previous.	a.) Target stakeholders	Cohesive and Comprehensive Digitalization	1		
A&C Asia Connection 5 - 16 August 2023	M&C Asia Connections (MCAC) is a premier in-person event organized by the Northstar Meetings Group in Singapore that brings together highly qualified meetings and incentive professionals for pre- scheduled one-on-one appointments, in depth expert education sessions, curated Fam Trip (for Buyers) and results-driven networking activities	To continuously position the Philippines as one of the lop MICE destinations in Asia and raise the MCAC Buyers' awareness on the Philippine MICE brand To present a strong MICE industry through the partnerships shown between TPB and its MICE stakeholders in featuring both established and new products and services To support the local MICE suppliers selling to the Asia Pacific market in generating business	Participation • To generate leads and build partnerships with the International MCAC Buyers	Hotels/Resorts Destination Management Companies (DMCs) Convention Centers Event Management Companies Professional Conference Organizers (PCOs) Professional Event Organizers (PEOs) Target number of exhibitors Sprivate sector companies	and Connectivity 3. Enhancement of Overall Tourist Experienc 4. Equalization of Tourism Product Development and Promotion 5. Diversification of Portfoliothrough Multidimensional Tourism	е		
ADMINISTRATIVE DEPARTI	MENT DIVISION							
PERSONNEL HUMAN RESO A. Gender and Development	DURCE AND DEVELOPMENT DIVISION							
4. Gender and Development								
In-house and Public Trainings. In-house The Joy of Tktok Empowering Creativity in Tourism August 2023, Century Park Hote	To promote continuous learning, the TPB Personnel and Human Resources and Development Division (PHRDD) provided alternative platform for Learning and Development	As part of the Learning and Development program, the PHRDD will be conducting an inhouse training entitled The Joy of TikTok Empowering Creativity in Tourism on 10 August 2023 with the following objectives: - To show TPB the value of having TikTok in their marketing mix, showcasing how we can work together in promoting the beauty of the Philippines both locally and internationally. - To equip the TPB team to be able to utilize and thrive in TikTok. - To introduce TikTok and its resources to the Tourism Promotions Board of the Philippines team, and To have a clear grasp of how TikTok works and how to use it, why it is an essential platform, and how the TPB can utilize it to market and promote the Philippines domestically and internationally a major global tourism destination.		32 TPB Personnel Roa, Dara Eloisa D Bagatsing, Amanda Christina L Trambeng, Alty Jemimah Nissi M Nuega, Alty Gregory A Rafer, Nollie Jay A Sarmiento, Diana D Zarate, Emmanuel A Santos, Jelline Jazel C La Rosa, Grace C La Bawar, Jen Marielle R Caranza, Jameson B Cu, Ma Janelle Crisha S Enerio, April Rose M Ifurung, Arthea Renne Q Policarpio, Kazumi Lil A Gadia Jr, Alberto B Gadia Mano, Cherry Concetta G Reyes, Raye Michelle Calzado, Micka Anjella D Casabuena, Billy John N Febrio, Carmela Joy A Francisco, Jane Marielle R Isic, Gemma Alleen S Malonda, Michael M Ochoa, Micaela B Seheres, Coryne Angela S				

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Republic Act No. 9184 and its 2016 Revised Implementing Rufes and Regulations 28-29 September 2023, Armada Hotel Manila		As part of the Learning and Development program to improve the procurement management competency of TPB employees, the PHRDD will be conducting an inhouse training on the Republic Act No 9184 and its 2016 Rewised Implementing Rules and Regulations.		3 TPB Personnel 1. Arnold Gonzales 2. Atty. Gregory Nuega 3. Ennoco Mercado 4. Roselle Romero 5. Janet Villafranca 6. Genesis Welyn Lee 7. Socrates Torres 8. Soleil Moon Fajardo 9. Jose Duusin, Jr 10. Mike Anthony Solo 11. Ma. Kanzza Zapata 12. Ermanuel Zarate 13. Rose Ann Cruz 14. Milo Oropeza 15. Chelsea Luna 16. Mana Mikaela Fuentes 17. Arturo Galus 18. Paula Jesusa Granale 19. Atty Jemimah Nissi Tiambeng 19. Jose Teodro Delos Reyes 19. Jocelyn Casiano 20. Grace La Rosa 19. Jamin Paira 21. Micka Anjella Calzado 22. Carmela Joy Febrio 23. Mickael Malonda				
2 Public Offenngs Supervisory Development Course (SDC) Track II 12-15 September 2023, CSC NCR		This course is designed for those who have completed the SDC Track 1 to continuously develop as the best decision-maker, problemsolver and counselor to their direct reports and define the job competencies of a good leader.		9 TPB employees: Arturo Z Gatus Sheryil Ann R Karunungan Nollie Jay A Rafer Emmanuel A Zarate April Rose M Enerio Anthea Reine Q Ifurung Ma Nedaln L Miranda Atty Venancio. Manuel III Roselle D Romero				
Public Sector HR Symposium 26-27 September 2023, World Trade Center		Performance Objective At the end of the 2-day symposium, participants will be able to identify different strategies in developing and fostering dynamism at vanous levels: personal, organizational and societal to come up with an individual plan on how to apply these strategies in the workplace. Learning Objectives: Specifically, participants will be able to: Differentiate personal, organizational and societal dynamism and examine its benefits, Identify tools and techniques in developing dynamism in the workplace at various levels—personal, organizational and societal, and Commit to change that will support the development of dynamic public sector organizations.		2 TPB employees Karen A Padolina Hazel G. Francisco				
C. Employee Welfare and Health and	i Wellness Programs							
Physical Flu and Pneumonia Vaccine	As part of the TPB's Health and Wellness Program, please be informed that the COO has approved the procurement and administration of Flu and Pneumonia vaccine			TPB employees and COS personnel				

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FATTY LIVER DISEASE What You Need to Know 27 September 2023 Hybnd		The objective of the said health forum are as follows: 1. To help you understand the complexity of the disease; 2. To guide you on how we can prevent having the disease, and 3. To guide you on what to do next if diagnosed						
2. Employee Engagement 2nd Quarter Town Hall meeting 37 July 2023 TPB Lobby		An avenue to employees to connect, collaborate, and share updates, opportunity to enhance camaraderie in the middle of our work schedules; show appreciation for the contribution of each personnel to the objectives of TPB, and celebrate birthdays of personnel.		TPB employees and COS personnel				
3rd Quarter Town Hall meeting 07 September 2023 TPB premises				TPB employees and COS personnel				
FB premises S Sprittual Fhanksgiving Mass 7 July 2023 .egaspi Towers 300 Ground Floor .obby		To uplift the spiritual needs of personnel		TPB employees and COS personnel				
Thanksgiving Mass 04 August 2023 TPB Lobby				TPB employees and COS personnel				
Thanksgiving Mass 01 September 2023 TPB Lobby				TPB employees and COS personnel				
Light Moments with Pir Sharoo Bhalerao 27 September 2023 TPB Pantry		In the hustle and bustle of our daily routines, it's crucial to take a break and enjoy some lighthearted moments with our colleagues. It's an opportunity to step away from our deaks, unwind and connect with fellow learn members in a fun and creative way. We are excited to invite you to a unique and delightful event that may bring a spark of joy to our workplace.		TPB employees and COS personnel				
CORPORATE PLANNING AN	D BUSINESS DEVELOPMENT DEPARTMENT							
Calibration of Internal Quality Auditors on Technical Writing of IQA Findings and Preparation of IQA Reports	As an ISO 9001:20215 certified organization, the Tourism	Write and finalize effective ISO 9001 2015 QMS internal audit reports		TPB Personnel, 31 personnel				
ISO 9001: 2015 Root Cause Analysis and Corrective Action Training and Workshop	<u>.</u>	Understand and apply proper technique in determining root causes of problems, Formulate and implement corrections and corrective actions, Improve relevant QMS documented information		TPB Personnel, 48 personnel				

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CORPORATE SOCIAL. RESPONSIBILITY (CSR) PROGRAM 2022- 2nd Leg. Native Tree Trek in La Mesa Ecopark and Environmental support to the Southern Sierra Madre Mountains, Tanay Rizal	The Corporate Planning and Business Development Department (CPBDD) partnered again with Haribon Foundation to conduct various awareness raining, educational and hands-conduct various awareness value as an Online Learning Session, Native Tree Trek, Community Native Nursery Activity, and an Exclusive Tree Planning for the TPB volunteers. The CSR activity will be a steadfast contribution in the preservation of the Southern Sierra Madre Mountain Range as it provides a unique value to a large number of Filipinos whose water supply comes from its forests and whose protection from strong storms has been demonstrated in recent years.	To provide avenues that allow people to reconnect with green spaces and acknowledge the connection of nature and our environment in sustaining our basic needs To transform every individual into biodiversity champions Engage participants' awareness of their ecosystem and how their actions affect sustainability To engage in PPAs that increase the environmental awareness, respect for nature, an appreciation of local culture and heritage of its stakeholders To comply with GCG's Memorandum Circulars 2012-07 and 2015-07 which mandates GOCCs to undertake activities on interaction with communities and also have a corporate social responsibility report as socially responsible and good corporate citizens To take part in activities that arm to spread green and environmental awareness and provide assistance to communities as partners in spreading sustainable tourism To encourage tourism stakeholders to engage in environmental sustainability projects To cultivate the culture of giving and volunteerism among TPB personnel		TPB Personnel: 30 Personnel/volunteers		The TPB volunteers have planted a total of 1,299 native tree seedlings.	Limited to no connectivity in the area of project (Tanay, Rizel)	Ensured logistical requirements were arranged prior to the implementation.

Prepared By:

ATTY. VENANCIO C. MANUEL III
Acting Department Head, CPBD Department

Date: _____

Vetted By:

MARIA MARGARITI MONTEMAYOR NOGRALES
Chief Operating Officer

Tate: