



PHILIPPINE BIDDING DOCUMENTS

(As Harmonized with Development Partners)

Services of a Tour Operator for the Familiarization Trip for the Tour Operators, Agents and Media in USA and Canada

TPB-ITB No. 2023-003 (EPA)

Government of the Republic of the Philippines

**Sixth Edition
July 2020**

Preface

These Philippine Bidding Documents (PBDs) for the procurement of Goods through Competitive Bidding have been prepared by the Government of the Philippines for use by any branch, constitutional commission or office, agency, department, bureau, office, or instrumentality of the Government of the Philippines, National Government Agencies, including Government-Owned and/or Controlled Corporations, Government Financing Institutions, State Universities and Colleges, and Local Government Unit. The procedures and practices presented in this document have been developed through broad experience, and are for mandatory use in projects that are financed in whole or in part by the Government of the Philippines or any foreign government/foreign or international financing institution in accordance with the provisions of the 2016 revised Implementing Rules and Regulations of Republic Act No. 9184.

The Bidding Documents shall clearly and adequately define, among others: (i) the objectives, scope, and expected outputs and/or results of the proposed contract or Framework Agreement, as the case may be; (ii) the eligibility requirements of Bidders; (iii) the expected contract or Framework Agreement duration, the estimated quantity in the case of procurement of goods, delivery schedule and/or time frame; and (iv) the obligations, duties, and/or functions of the winning bidder.

Care should be taken to check the relevance of the provisions of the PBDs against the requirements of the specific Goods to be procured. If duplication of a subject is inevitable in other sections of the document prepared by the Procuring Entity, care must be exercised to avoid contradictions between clauses dealing with the same matter.

Moreover, each section is prepared with notes intended only as information for the Procuring Entity or the person drafting the Bidding Documents. They shall not be included in the final documents. The following general directions should be observed when using the documents:

- a. All the documents listed in the Table of Contents are normally required for the procurement of Goods. However, they should be adapted as necessary to the circumstances of the particular Procurement Project.
- b. Specific details, such as the “*name of the Procuring Entity*” and “*address for bid submission*,” should be furnished in the Instructions to Bidders, Bid Data Sheet, and Special Conditions of Contract. The final documents should contain neither blank spaces nor options.
- c. This Preface and the footnotes or notes in italics included in the Invitation to Bid, Bid Data Sheet, General Conditions of Contract, Special Conditions of Contract, Schedule of Requirements, and Specifications are not part of the text of the final document, although they contain instructions that the Procuring Entity should strictly follow.

- d. The cover should be modified as required to identify the Bidding Documents as to the Procurement Project, Project Identification Number, and Procuring Entity, in addition to the date of issue.
- e. Modifications for specific Procurement Project details should be provided in the Special Conditions of Contract as amendments to the Conditions of Contract. For easy completion, whenever reference has to be made to specific clauses in the Bid Data Sheet or Special Conditions of Contract, these terms shall be printed in bold typeface on Sections I (Instructions to Bidders) and III (General Conditions of Contract), respectively.
- f. For guidelines on the use of Bidding Forms and the procurement of Foreign-Assisted Projects, these will be covered by a separate issuance of the Government Procurement Policy Board.

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Glossary of Acronyms, Terms, and Abbreviations

ABC – Approved Budget for the Contract.

BAC – Bids and Awards Committee.

Bid – A signed offer or proposal to undertake a contract submitted by a bidder in response to and in consonance with the requirements of the bidding documents. Also referred to as *Proposal* and *Tender*. (2016 revised IRR, Section 5[c])

Bidder – Refers to a contractor, manufacturer, supplier, distributor and/or consultant who submits a bid in response to the requirements of the Bidding Documents. (2016 revised IRR, Section 5[d])

Bidding Documents – The documents issued by the Procuring Entity as the bases for bids, furnishing all information necessary for a prospective bidder to prepare a bid for the Goods, Infrastructure Projects, and/or Consulting Services required by the Procuring Entity. (2016 revised IRR, Section 5[e])

BIR – Bureau of Internal Revenue.

BSP – Bangko Sentral ng Pilipinas.

Consulting Services – Refer to services for Infrastructure Projects and other types of projects or activities of the GOP requiring adequate external technical and professional expertise that are beyond the capability and/or capacity of the GOP to undertake such as, but not limited to: (i) advisory and review services; (ii) pre-investment or feasibility studies; (iii) design; (iv) construction supervision; (v) management and related services; and (vi) other technical services or special studies. (2016 revised IRR, Section 5[i])

CDA - Cooperative Development Authority.

Contract – Refers to the agreement entered into between the Procuring Entity and the Supplier or Manufacturer or Distributor or Service Provider for procurement of Goods and Services; Contractor for Procurement of Infrastructure Projects; or Consultant or Consulting Firm for Procurement of Consulting Services; as the case may be, as recorded in the Contract Form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.

CIF – Cost Insurance and Freight.

CIP – Carriage and Insurance Paid.

CPI – Consumer Price Index.

DDP – Refers to the quoted price of the Goods, which means “delivered duty paid.”

DTI – Department of Trade and Industry.

EXW – Ex works.

FCA – “Free Carrier” shipping point.

FOB – “Free on Board” shipping point.

Foreign-funded Procurement or Foreign-Assisted Project– Refers to procurement whose funding source is from a foreign government, foreign or international financing institution as specified in the Treaty or International or Executive Agreement. (2016 revised IRR, Section 5[b]).

Framework Agreement – Refers to a written agreement between a procuring entity and a supplier or service provider that identifies the terms and conditions, under which specific purchases, otherwise known as “Call-Offs,” are made for the duration of the agreement. It is in the nature of an option contract between the procuring entity and the bidder(s) granting the procuring entity the option to either place an order for any of the goods or services identified in the Framework Agreement List or not buy at all, within a minimum period of one (1) year to a maximum period of three (3) years. (GPPB Resolution No. 27-2019)

GFI – Government Financial Institution.

GOCC – Government-owned and/or –controlled corporation.

Goods – Refer to all items, supplies, materials and general support services, except Consulting Services and Infrastructure Projects, which may be needed in the transaction of public businesses or in the pursuit of any government undertaking, project or activity, whether in the nature of equipment, furniture, stationery, materials for construction, or personal property of any kind, including non-personal or contractual services such as the repair and maintenance of equipment and furniture, as well as trucking, hauling, janitorial, security, and related or analogous services, as well as procurement of materials and supplies provided by the Procuring Entity for such services. The term “related” or “analogous services” shall include, but is not limited to, lease or purchase of office space, media advertisements, health maintenance services, and other services essential to the operation of the Procuring Entity. (2016 revised IRR, Section 5[r])

GOP – Government of the Philippines.

GPPB – Government Procurement Policy Board.

INCOTERMS – International Commercial Terms.

Infrastructure Projects – Include the construction, improvement, rehabilitation, demolition, repair, restoration or maintenance of roads and bridges, railways, airports, seaports, communication facilities, civil works components of information technology projects, irrigation, flood control and drainage, water supply, sanitation, sewerage and solid waste management systems, shore protection, energy/power and electrification facilities, national

buildings, school buildings, hospital buildings, and other related construction projects of the government. Also referred to as *civil works or works*. (2016 revised IRR, Section 5[u])

LGUs – Local Government Units.

NFCC – Net Financial Contracting Capacity.

NGA – National Government Agency.

PhilGEPS - Philippine Government Electronic Procurement System.

Procurement Project – refers to a specific or identified procurement covering goods, infrastructure project or consulting services. A Procurement Project shall be described, detailed, and scheduled in the Project Procurement Management Plan prepared by the agency which shall be consolidated in the procuring entity's Annual Procurement Plan. (GPPB Circular No. 06-2019 dated 17 July 2019)

PSA – Philippine Statistics Authority.

SEC – Securities and Exchange Commission.

SLCC – Single Largest Completed Contract.

Supplier – refers to a citizen, or any corporate body or commercial company duly organized and registered under the laws where it is established, habitually established in business and engaged in the manufacture or sale of the merchandise or performance of the general services covered by his bid. (Item 3.8 of GPPB Resolution No. 13-2019, dated 23 May 2019). Supplier as used in these Bidding Documents may likewise refer to a distributor, manufacturer, contractor, or consultant.

UN – United Nations.

Section I. Invitation to Bid

Notes on the Invitation to Bid

The Invitation to Bid (IB) provides information that enables potential Bidders to decide whether to participate in the procurement at hand. The IB shall be posted in accordance with Section 21.2 of the 2016 revised IRR of RA No. 9184.

Apart from the essential items listed in the Bidding Documents, the IB should also indicate the following:

- a. The date of availability of the Bidding Documents, which shall be from the time the IB is first advertised/posted until the deadline for the submission and receipt of bids;
- b. The place where the Bidding Documents may be acquired or the website where it may be downloaded;
- c. The deadline for the submission and receipt of bids; and
- d. Any important bid evaluation criteria (*e.g.*, the application of a margin of preference in bid evaluation).

The IB should be incorporated in the Bidding Documents. The information contained in the IB must conform to the Bidding Documents and in particular to the relevant information in the Bid Data Sheet.

Invitation to BID

Services of a Tour Operator for the Familiarization Trip for the Tour Operators, Agents and Media in USA and Canada *TPB-ITB No. 2023-003 (EPA)*

1. The **Tourism Promotions Board (TPB)**, through the Corporate Budget FY 2024, intends to apply the sum of **Two Million Pesos (PhP2,000,000.00)**, inclusive of all applicable taxes, being the ABC to payments under the contract for the **Services of Tour Operator for the Familiarization Trip for the Tour Operators, Agents and Media in USA and Canada**.
Interested bidders may participate provided that the Technical and Financial Documents shall be completely submitted as prescribed in the bidding documents. Bids received in excess of the ABC shall be automatically rejected at bid opening.
2. The TPB now invites bids for the above Procurement Project. **Delivery of the Items/Services commence as per stated in Section IV, Schedule of Requirements, of Bidding Documents**. Bidders should have completed, within the last **five (5) years** from the date of submission and receipt of bids, a contract similar to the project, contract should at least be **fifty percent (50%) of the ABC**. The description of an eligible bidder is contained in the Bidding Documents, particularly, in Section II (Instructions to Bidders).
Attach the Certificate of Satisfactory Completion for Single Largest Completed Contract (SLCC).
For the statement of all ongoing government and private contracts, attach any of the following: the signed Notice of Award, Notice to Proceed, or Contract/Purchase Order.
3. Bidding will be conducted through open competitive bidding procedures using a non-discretionary “*pass/fail*” criterion as specified in the 2016 revised Implementing Rules and Regulations (IRR) of Republic Act (RA) No. 9184.
Bidding is restricted to Filipino citizens/sole proprietorships, partnerships, or organizations with at least sixty percent (60%) interest or outstanding capital stock belonging to citizens of the Philippines, and to citizens or organizations of a country the laws or regulations of which grant similar rights or privileges to Filipino citizens, pursuant to RA No. 5183.
4. Prospective Bidders may obtain further information from **TPB – Bids and Awards Committee Secretariat** and inspect the Bidding Documents at the address given below from 8:00 a.m. to 5:00 p.m. Monday to Friday excluding holidays.
5. A complete set of Bidding Documents may be acquired by interested Bidders on **November 8 to December 7, 2023 (10:00 a.m.)** from the given address and website(s) below *and upon payment of the applicable fee for the Bidding Documents, pursuant to the latest Guidelines issued by the GPPB*.

The cost of bidding documents shall correspond to the ABC range as indicated in the table below. This shall be the maximum amount of fee that procuring entities can set for the acquisition of bidding documents.

Approved Budget for the Contract	Maximum Cost of Bidding Documents (in Philippine Peso)
More than 1 Million up to 5 Million	5,000.00

Cost of Bidding Document: PhP 5,000.00

Mode of Payment of Bidding Document

- a) Fund/Bank Transfer:
 Tourism Promotions Board bank details:
 Account Name: Tourism Promotions Board
 Account Number: 1772-1034-13
 Bank: Land Bank of the Philippines
 Branch Address: Ground Floor Century Park Hotel
 Harrison Plaza, Adriatico St., Malate Manila

Bidders who intend to pay the bidding documents via fund/bank transfer, facilitate the payment three (3) working days before the deadline of submission of bids in order for the TPB Cash Division to issue an Official Receipt and other relevant document

- b) Cash Payment: Pay in cash at the TPB Office Cash Unit.

6. The TPB will hold a Pre-Bid Conference on **November 29, 2023 4:00 P.M.** through video conferencing or webcasting via Zoom Link which shall be open to prospective bidders.

Meeting ID: 947 2606 0109 Passcode: 898477

7. Bids must be duly received by the BAC Secretariat through **manual submission** at the office address indicated below, on or before **December 7, 2023, 10:00 a.m.** Late bids shall not be accepted.
8. All Bids must be accompanied by a bid security in any of the acceptable forms and in the amount stated in **ITB** Clause 14.
9. Bid opening (manual opening) shall be on **December 7, 2023 2:00 p.m.** at the given address below. Bids will be opened in the presence of the bidders' representatives who choose to attend the activity.
10. The TPB reserves the right to reject any and all bids, declare a failure of bidding, or not award the contract at any time prior to contract award in accordance with Sections 35.6 and 41 of the 2016 revised IRR of RA No. 9184, without thereby incurring any liability to the affected bidder or bidders.
11. For further information, please refer to:

Ms. Roselle D. Romero / Mr. Socrates G. Torres
BAC Secretariat, Administrative Department
Tourism Promotions Board
4th Floor Legaspi Towers 300, Roxas Boulevard, Manila
Tel. Nos. 8 525-9318 loc. 261
Email at bac_sec@tpb.gov.ph, soc_torres@tpb.gov.ph

November 08, 2023

MR. ARNOLD T. GONZALES
Chairperson
Bids and Award Committee

Section II. Instructions to Bidders

Notes on the Instructions to Bidders

This Section on the Instruction to Bidders (ITB) provides the information necessary for bidders to prepare responsive bids, in accordance with the requirements of the Procuring Entity. It also provides information on bid submission, eligibility check, opening and evaluation of bids, post-qualification, and on the award of contract.

1. Scope of Bid

The Procuring Entity, Tourism Promotions Board (TPB), wishes to receive Bids for the **Services of Tour Operator for the Familiarization Trip for the Tour Operators, Agents and Media in USA and Canada** with identification number **TPB-ITB No. 2023-003 (EPA)**.

The Procurement Project (referred to herein as “Project”) is composed of **One Lot**, the details of which are described in Section VII (Technical Specifications).

2. Funding Information

2.1. The GOP through the source of funding as indicated below for **FY 2023** in the amount of **Two Million Pesos (PhP2,000,000.00)**.

2.2. The source of funding is:

Corporate Operating Budget CY 2023.

3. Bidding Requirements

The Bidding for the Project shall be governed by all the provisions of RA No. 9184 and its 2016 revised IRR, including its Generic Procurement Manuals and associated policies, rules and regulations as the primary source thereof, while the herein clauses shall serve as the secondary source thereof.

Any amendments made to the IRR and other GPPB issuances shall be applicable only to the ongoing posting, advertisement, or **IB** by the BAC through the issuance of a supplemental or bid bulletin.

The Bidder, by the act of submitting its Bid, shall be deemed to have verified and accepted the general requirements of this Project, including other factors that may affect the cost, duration and execution or implementation of the contract, project, or work and examine all instructions, forms, terms, and project requirements in the Bidding Documents.

4. Corrupt, Fraudulent, Collusive, and Coercive Practices

The Procuring Entity, as well as the Bidders and Suppliers, shall observe the highest standard of ethics during the procurement and execution of the contract. They or through an agent shall not engage in corrupt, fraudulent, collusive, coercive, and obstructive practices defined under Annex “I” of the 2016 revised IRR of RA No. 9184 or other integrity violations in competing for the Project.

5. Eligible Bidders

5.1. Only Bids of Bidders found to be legally, technically, and financially capable will be evaluated.

- 5.2. Foreign ownership exceeding those allowed under the rules may participate pursuant to:
- i. When a Treaty or International or Executive Agreement as provided in Section 4 of the RA No. 9184 and its 2016 revised IRR allow foreign bidders to participate;
 - ii. Citizens, corporations, or associations of a country, included in the list issued by the GPPB, the laws or regulations of which grant reciprocal rights or privileges to citizens, corporations, or associations of the Philippines;
 - iii. When the Goods sought to be procured are not available from local suppliers; or
 - iv. When there is a need to prevent situations that defeat competition or restrain trade.
- 5.3. Pursuant to Section 23.4.1.3 of the 2016 revised IRR of RA No.9184, the Bidder shall have an SLCC that is at least one (1) contract similar to the Project the value of which, adjusted to current prices using the PSA's CPI, must be at least equivalent to:
- a. For the procurement of Non-expendable Supplies and Services: The Bidder must have completed a single contract that is similar to this Project, equivalent to at least fifty percent (50%) of the ABC.
- 5.4. The Bidders shall comply with the eligibility criteria under Section 23.4.1 of the 2016 IRR of RA No. 9184.

6. Origin of Goods

There is no restriction on the origin of goods other than those prohibited by a decision of the UN Security Council taken under Chapter VII of the Charter of the UN, subject to Domestic Preference requirements under **ITB** Clause 18.

7. Subcontracts

- 7.1. The Bidder may subcontract portions of the Project to the extent allowed by the Procuring Entity as stated herein, but in no case more than twenty percent (20%) of the Project.

The Procuring Entity has prescribed that:

- a. **Subcontracting is not allowed.**

- 7.2. *[If Procuring Entity has determined that subcontracting is allowed during the bidding, state:]* The Bidder must submit together with its Bid the documentary requirements of the subcontractor(s) complying with the eligibility criteria stated in **ITB** Clause 5 in accordance with Section 23.4 of the 2016 revised IRR of RA No. 9184 pursuant to Section 23.1 thereof.

- 7.3. *[If subcontracting is allowed during the contract implementation stage, state:]*
The Supplier may identify its subcontractor during the contract implementation stage. Subcontractors identified during the bidding may be changed during the implementation of this Contract. Subcontractors must submit the documentary requirements under Section 23.1 of the 2016 revised IRR of RA No. 9184 and comply with the eligibility criteria specified in **ITB** Clause 5 to the implementing or end-user unit.
- 7.4. Subcontracting of any portion of the Project does not relieve the Supplier of any liability or obligation under the Contract. The Supplier will be responsible for the acts, defaults, and negligence of any subcontractor, its agents, servants, or workmen as fully as if these were the Supplier's own acts, defaults, or negligence, or those of its agents, servants, or workmen.

8. Pre-Bid Conference

The Procuring Entity will hold a pre-bid conference for this Project on **November 29, 2023 4:00 P.M.** through video conferencing or webcasting via Zoom Link which shall be open to prospective bidders.

Meeting ID: 947 2606 0109 Passcode: 898477

9. Clarification and Amendment of Bidding Documents

Prospective bidders may request for clarification on and/or interpretation of any part of the Bidding Documents. Such requests must be in writing and received by the Procuring Entity, either at its given address or through electronic mail indicated in the **IB**, at least ten (10) calendar days before the deadline set for the submission and receipt of Bids.

10. Documents comprising the Bid: Eligibility and Technical Components

- 10.1. The first envelope shall contain the eligibility and technical documents of the Bid as specified in **Section VIII (Checklist of Technical and Financial Documents)**.
- 10.2. The Bidder's SLCC as indicated in **ITB** Clause 5.3 should have been completed within **five (5) years** prior to the deadline for the submission and receipt of bids.
- 10.3. If the eligibility requirements or statements, the bids, and all other documents for submission to the BAC are in foreign language other than English, it must be accompanied by a translation in English, which shall be authenticated by the appropriate Philippine foreign service establishment, post, or the equivalent office having jurisdiction over the foreign bidder's affairs in the Philippines. Similar to the required authentication above, for Contracting Parties to the Apostille Convention, only the translated documents shall be authenticated through an apostille pursuant to GPPB Resolution No. 13-2019 dated 23 May 2019. The English translation shall govern, for purposes of interpretation of the bid.

11. Documents comprising the Bid: Financial Component

- 11.1. The second bid envelope shall contain the financial documents for the Bid as specified in **Section VIII (Checklist of Technical and Financial Documents)**.
- 11.2. If the Bidder claims preference as a Domestic Bidder or Domestic Entity, a certification issued by DTI shall be provided by the Bidder in accordance with Section 43.1.3 of the 2016 revised IRR of RA No. 9184.
- 11.3. Any bid exceeding the ABC indicated in paragraph 1 of the **IB** shall not be accepted.
- 11.4. For Foreign-funded Procurement, a ceiling may be applied to bid prices provided the conditions are met under Section 31.2 of the 2016 revised IRR of RA No. 9184.
- 11.5. *[Include if Framework Agreement will be used:].*

12. Bid Prices

- 12.1. Prices indicated on the Price Schedule shall be entered separately in the following manner:
 - a. For Goods offered from within the Procuring Entity's country:
 - i. The price of the Goods quoted EXW (ex-works, ex-factory, ex-warehouse, ex-showroom, or off-the-shelf, as applicable);
 - ii. The cost of all customs duties and sales and other taxes already paid or payable;
 - iii. The cost of transportation, insurance, and other costs incidental to delivery of the Goods to their final destination; and
 - iv. The price of other (incidental) services, if any, listed in e.
 - b. For Goods offered from abroad:
 - i. Unless otherwise stated in the **BDS**, the price of the Goods shall be quoted delivered duty paid (DDP) with the place of destination in the Philippines as specified in the **BDS**. In quoting the price, the Bidder shall be free to use transportation through carriers registered in any eligible country. Similarly, the Bidder may obtain insurance services from any eligible source country.
 - ii. The price of other (incidental) services, if any, as listed in **Section VII (Technical Specifications)**.

13. Bid and Payment Currencies

- 13.1. For Goods that the Bidder will supply from outside the Philippines, the bid prices may be quoted in the local currency or tradeable currency accepted by the BSP at the discretion of the Bidder. However, for purposes of bid evaluation, Bids denominated in foreign currencies, shall be converted to Philippine currency based on the exchange rate as published in the BSP reference rate bulletin on the day of the bid opening.
- 13.2. Payment of the contract price shall be made in: **Philippine Pesos.**

14. Bid Security

- 14.1. The Bidder shall submit a Bid Securing Declaration¹ or any form of Bid Security in the amount indicated in the **BDS**, which shall be not less than the percentage of the ABC in accordance with the schedule in the **BDS**.
- 14.2. The Bid and bid security shall be valid until, **120 days from the date of the opening of bids**. Any Bid not accompanied by an acceptable bid security shall be rejected by the Procuring Entity as non-responsive.

15. Sealing and Marking of Bids

Each Bidder shall submit one copy of the first and second components of its Bid.

The Procuring Entity may request additional hard copies and/or electronic copies of the Bid. However, failure of the Bidders to comply with the said request shall not be a ground for disqualification.

If the Procuring Entity allows the submission of bids through online submission or any other electronic means, the Bidder shall submit an electronic copy of its Bid, which must be digitally signed. An electronic copy that cannot be opened or is corrupted shall be considered non-responsive and, thus, automatically disqualified.

16. Deadline for Submission of Bids

- 16.1. The Bidders shall submit on the specified date and time and either at its physical address or through online submission as indicated in paragraph 7 of the **IB**.

17. Opening and Preliminary Examination of Bids

- 17.1. The BAC shall open the Bids in public at the time, on the date, and at the place specified in paragraph 9 of the **IB**. The Bidders' representatives who are present shall sign a register evidencing their attendance. In case videoconferencing,

¹ In the case of Framework Agreement, the undertaking shall refer to entering into contract with the Procuring Entity and furnishing of the performance security or the performance securing declaration within ten (10) calendar days from receipt of Notice to Execute Framework Agreement.

webcasting or other similar technologies will be used, attendance of participants shall likewise be recorded by the BAC Secretariat.

In case the Bids cannot be opened as scheduled due to justifiable reasons, the rescheduling requirements under Section 29 of the 2016 revised IRR of RA No. 9184 shall prevail.

- 17.2. The preliminary examination of bids shall be governed by Section 30 of the 2016 revised IRR of RA No. 9184.

18. Domestic Preference

- 18.1. The Procuring Entity will grant a margin of preference for the purpose of comparison of Bids in accordance with Section 43.1.2 of the 2016 revised IRR of RA No. 9184.

19. Detailed Evaluation and Comparison of Bids

- 19.1. The Procuring BAC shall immediately conduct a detailed evaluation of all Bids rated "*passed*," using non-discretionary pass/fail criteria. The BAC shall consider the conditions in the evaluation of Bids under Section 32.2 of the 2016 revised IRR of RA No. 9184.

- 19.2. If the Project allows partial bids, bidders may submit a proposal on any of the lots or items, and evaluation will be undertaken on a per lot or item basis, as the case maybe. In this case, the Bid Security as required by **ITB** Clause 15 shall be submitted for each lot or item separately.

- 19.3. The descriptions of the lots or items shall be indicated in **Section VII (Technical Specifications)**, although the ABCs of these lots or items are indicated in the **BDS** for purposes of the NFCC computation pursuant to Section 23.4.2.6 of the 2016 revised IRR of RA No. 9184. The NFCC must be sufficient for the total of the ABCs for all the lots or items participated in by the prospective Bidder.

- 19.4. The Project shall be awarded as follows:

Option - One Project having several items that shall be awarded as one contract.

- 19.5. Except for bidders submitting a committed Line of Credit from a Universal or Commercial Bank in lieu of its NFCC computation, all Bids must include the NFCC computation pursuant to Section 23.4.1.4 of the 2016 revised IRR of RA No. 9184, which must be sufficient for the total of the ABCs for all the lots or items participated in by the prospective Bidder. For bidders submitting the committed Line of Credit, it must be at least equal to ten percent (10%) of the ABCs for all the lots or items participated in by the prospective Bidder.

20. Post-Qualification

- 20.1. *[Include if Framework Agreement will be used:]*
- 20.2. Within a non-extendible period of five (5) calendar days from receipt by the Bidder of the notice from the BAC that it submitted the Lowest Calculated Bid, the Bidder shall submit its latest income and business tax returns filed and paid through the BIR Electronic Filing and Payment System (eFPS) and other appropriate licenses and permits required by law and stated in the **BDS**.

21. Signing of the Contract

- 21.1. The documents required in Section 37.2 of the 2016 revised IRR of RA No. 9184 shall form part of the Contract. Additional Contract documents are indicated in the **BDS**.

Section III. Bid Data Sheet

Notes on the Bid Data Sheet

The Bid Data Sheet (BDS) consists of provisions that supplement, amend, or specify in detail, information, or requirements included in the ITB found in Section II, which are specific to each procurement.

This Section is intended to assist the Procuring Entity in providing the specific information in relation to corresponding clauses in the ITB and has to be prepared for each specific procurement.

The Procuring Entity should specify in the BDS information and requirements specific to the circumstances of the Procuring Entity, the processing of the procurement, and the bid evaluation criteria that will apply to the Bids. In preparing the BDS, the following aspects should be checked:

- a. Information that specifies and complements provisions of the ITB must be incorporated.
- b. Amendments and/or supplements, if any, to provisions of the ITB as necessitated by the circumstances of the specific procurement, must also be incorporated.

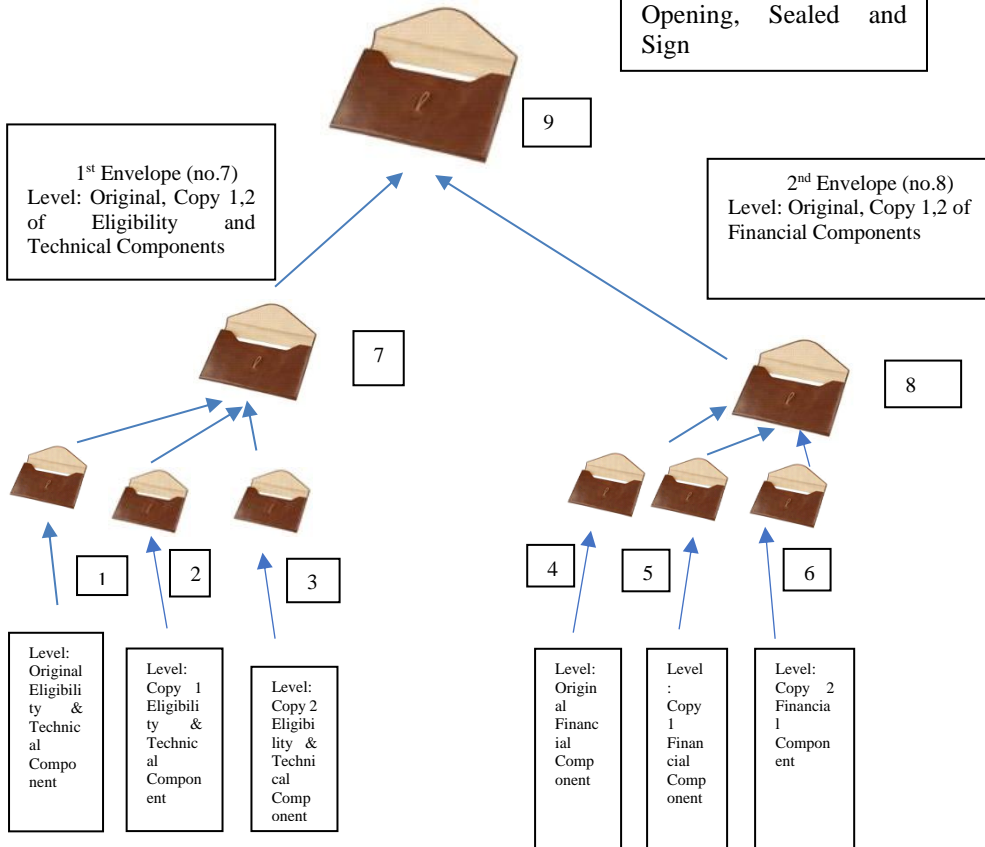
Bid Data Sheet

ITB Clause	
5.3	<p>For this purpose, contracts similar to the Project refer to contracts which have the same major categories of work, shall be:</p> <p>Services of a Tour Operator for the Familiarization Trip include the following but not limited to: International Airfare, Domestic Airfare, Land Transportation, Hotel Accommodation, Food and Beverage, Tour Banner/Signage, Tours and Activities, Promotional Souvenirs, Travel Insurance, Miscellaneous and Incidental Expenses, Tour Operator Service Charge.</p>
7.1	<i>Subcontracting is not allowed.</i>
12	<i>The price of the Items/Goods shall be quoted DDP, TPB Office, 4th Floor Legaspi Towers 300 Roxas Boulevard Malate, Manila or the applicable International Commercial Terms (INCOTERMS) for this project.</i>
14.1	<p>The bid security shall be in the form of a Bid Securing Declaration, or any of the following forms and amounts:</p> <p style="padding-left: 40px;">a. The amount of not less than Php40,000.00 [amount equivalent to two percent (2%) of ABC], if bid security is in cash, cashier's/manager's check, bank draft/guarantee or irrevocable letter of credit; or</p> <p style="padding-left: 40px;">b. The amount of not less than Php100,000.00 [amount equivalent to five percent (5%) of ABC] if bid security is in Surety Bond</p>
15	<p>Documents comprising the Bid: Eligibility and Technical Components</p> <p>The first envelope shall contain the eligibility and technical documents of the Bid as specified in Bidding Document Section VIII (Checklist of Technical and Financial Documents).</p> <p>Include/Attached also the following:</p> <ol style="list-style-type: none"> 1) Attach the Certificate of Satisfactory Completion for Single Largest Completed Contract (SLCC) within the five (5) years from the date of submission and receipt of bids. 2) For the statement of all ongoing government and private contract attached any of the following: signed Notice of Award, Notice to Proceed, Contract/Purchase Order.

	<p>3) Failure to submit the certificate of completion of the project or any proof thereof, including the supporting documents shall be a ground for disqualification of eligibility</p> <p>4) Submission of PhilGEPS Platinum Certification and Membership shall be observed in accordance with “GPPB Resolution No. 15-2021: Lifting the Suspension of the Mandatory Submission of PhilGEPS Platinum Certification and Membership in Competitive Bidding and Limited Source Bidding”</p> <p>Documents comprising the Bid: Financial Component The second bid envelope shall contain the financial documents for the Bid as specified in Bidding Document Section VIII (Checklist of Technical and Financial Documents).</p> <p>Bidders shall submit their bids through their duly authorized representative using the appropriate forms before the deadline specified in the ITB No. 2023-003 (EPA) in two (2) separate sealed bid envelopes, and which shall be submitted simultaneously. The first shall contain the eligibility and technical component of the bid, including the eligibility requirements and the second shall contain the financial component of the bid. This shall also be observed for each lot in the case of lot procurement</p> <p>The Bidder shall prepare and submit an original of the first and second envelopes. In addition, the Bidder shall submit 2 copies of the first and second envelopes. In the event of any discrepancy between the original and the copies, the original shall prevail.</p>
15.1	<p>A complete set of Bidding Documents must/shall be submitted per Lot</p> <p>Envelope Illustration on the manners of submission.</p>

Single Envelope for Submission (No. 9)

Single Envelope Level must have a Company Name, Project Name, Lot Number (for more than 1 lot), Date of Bid Opening, Sealed and Sign



Legal and Technical Component

- 1) Valid PhilGEPS Registration Certificate (Platinum Membership) (all pages)
- 2) Statement of all its ongoing government and private contract **five (5) years** including contracts awarded but not yet started, if any, whether similar or not similar in nature and complexity to the contract to be bid.
- 3) Statement of Single Largest Completed Contract (SLCC) similar to the contract to be bid within **five (5) years**, contract should be at least fifty percent (50%) of the ABC
- 4) Net Financial Contracting Capacity (NFCC), computation must be at least equal to ABC or a committed Line of Credit from a Universal or Commercial Bank
- 5) Audited Financial Statements, showing, among others, the supplier' total and current assets and liabilities, stamped "received" by the BIR or its duly accredited and authorized institutions, for the preceding calendar year which should not be earlier than two (2) years from the date of bid submission
- 6) Valid joint Venture Agreement, if applicable
- 7) Bid Security: Notarized Bid Securing Declaration or Cash or Cashier's/ Manager's check, 2% of the ABC or Surety Bond - 5% of the ABC
- 8) Conformity with Technical Specifications as enumerated and specified in Section VII of the Bidding Documents (Technical Specifications) duly signed by company representative.
- 9) Notarized Revised Omnibus Sworn Statement

and

	<p>Additional Technical Components: Technical Documents as specified in the Technical Specifications</p> <p>Financial Component:</p> <p>1) Accomplished Bid Form</p> <p>2) Accomplished Price Schedule</p>
519.3	<p>Services of a Tour Operator for the Familiarization Trip for the Tour Operators, Agents and Media in USA and Canada</p> <p>ABC: Php2,000,000.00</p>
20.2	<i>Not Applicable</i>
21.2	<i>Not Applicable</i>

Section IV. General Conditions of Contract

Notes on the General Conditions of Contract

The General Conditions of Contract (GCC) in this Section, read in conjunction with the Special Conditions of Contract in Section V and other documents listed therein, should be a complete document expressing all the rights and obligations of the parties.

Matters governing performance of the Supplier, payments under the contract, or matters affecting the risks, rights, and obligations of the parties under the contract are included in the GCC and Special Conditions of Contract.

Any complementary information, which may be needed, shall be introduced only through the Special Conditions of Contract.

1. Scope of Contract

This Contract shall include all such items, although not specifically mentioned, that can be reasonably inferred as being required for its completion as if such items were expressly mentioned herein. All the provisions of RA No. 9184 and its 2016 revised IRR, including the Generic Procurement Manual, and associated issuances, constitute the primary source for the terms and conditions of the Contract, and thus, applicable in contract implementation. Herein clauses shall serve as the secondary source for the terms and conditions of the Contract.

This is without prejudice to Sections 74.1 and 74.2 of the 2016 revised IRR of RA No. 9184 allowing the GPPB to amend the IRR, which shall be applied to all procurement activities, the advertisement, posting, or invitation of which were issued after the effectivity of the said amendment.

Additional requirements for the completion of this Contract shall be provided in the **Special Conditions of Contract (SCC)**.

2. Advance Payment and Terms of Payment

2.1. Advance payment of the contract amount is provided under Annex “D” of the revised 2016 IRR of RA No. 9184.

2.2. The Procuring Entity is allowed to determine the terms of payment on the partial or staggered delivery of the Goods procured, provided such partial payment shall correspond to the value of the goods delivered and accepted in accordance with prevailing accounting and auditing rules and regulations. The terms of payment are indicated in the **SCC**.

[Include the following clauses if Framework Agreement will be used:]

2.3. For a single-year Framework Agreement, prices charged by the Supplier for Goods delivered and/or services performed under a Call-Off shall not vary from the prices quoted by the Supplier in its bid.

2.4. For multi-year Framework Agreement, prices charged by the Supplier for Goods delivered and/or services performed under a Call-Off shall not vary from the prices quoted by the Supplier during conduct of Mini-Competition.

3. Performance Security

Within ten (10) calendar days from receipt of the Notice of Award by the Bidder from the Procuring Entity but in no case later than prior to the signing of the Contract by both parties, the successful Bidder shall furnish the performance security in any of the forms prescribed in Section 39 of the 2016 revised IRR of RA No. 9184.*{[Include if Framework Agreement will be used:] In the case of Framework Agreement, the Bidder may opt to furnish the performance security or a Performance Securing Declaration as defined under the Guidelines on the Use of Framework Agreement.}*

4. Inspection and Tests

The Procuring Entity or its representative shall have the right to inspect and/or to test the Goods to confirm their conformity to the Project *{[Include if Framework Agreement will be used:] or Framework Agreement}* specifications at no extra cost to the Procuring Entity in accordance with the Generic Procurement Manual. In addition to tests in the **SCC, Section IV (Technical Specifications)** shall specify what inspections and/or tests the Procuring Entity requires, and where they are to be conducted. The Procuring Entity shall notify the Supplier in writing, in a timely manner, of the identity of any representatives retained for these purposes.

All reasonable facilities and assistance for the inspection and testing of Goods, including access to drawings and production data, shall be provided by the Supplier to the authorized inspectors at no charge to the Procuring Entity.

5. Warranty

6.1. In order to assure that manufacturing defects shall be corrected by the Supplier, a warranty shall be required from the Supplier as provided under Section 62.1 of the 2016 revised IRR of RA No. 9184.

6.2. The Procuring Entity shall promptly notify the Supplier in writing of any claims arising under this warranty. Upon receipt of such notice, the Supplier shall, repair or replace the defective Goods or parts thereof without cost to the Procuring Entity, pursuant to the Generic Procurement Manual.

6. Liability of the Supplier

The Supplier's liability under this Contract shall be as provided by the laws of the Republic of the Philippines.

If the Supplier is a joint venture, all partners to the joint venture shall be jointly and severally liable to the Procuring Entity.

Section V. Special Conditions of Contract

Notes on the Special Conditions of Contract

Similar to the BDS, the clauses in this Section are intended to assist the Procuring Entity in providing contract-specific information in relation to corresponding clauses in the GCC found in Section IV.

The Special Conditions of Contract (SCC) complement the GCC, specifying contractual requirements linked to the special circumstances of the Procuring Entity, the Procuring Entity's country, the sector, and the Goods purchased. In preparing this Section, the following aspects should be checked:

- a. Information that complements provisions of the GCC must be incorporated.
- b. Amendments and/or supplements to provisions of the GCC as necessitated by the circumstances of the specific purchase, must also be incorporated.

However, no special condition which defeats or negates the general intent and purpose of the provisions of the GCC should be incorporated herein.

Special Conditions of Contract

GCC Clause									
1	Delivery of the Items/Services shall be made by the Supplier in accordance with the terms specified in Section VI (Schedule of Requirements).								
2.2	<p>TERMS OF PAYMENT</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: center;">Particulars / Milestones</th> <th style="text-align: center;">Terms of Payment</th> </tr> </thead> <tbody> <tr> <td>First tranche: Upon submission of proof of bookings /reservations of at least accommodation and transportation, and other booked services</td> <td style="text-align: center;">15% of the total contract price</td> </tr> <tr> <td>Second tranche: Upon full delivery of services as indicated in the Terms of Reference and submission of final SOA/invoice with other supporting documents needed for payment processing</td> <td style="text-align: center;">85% of the total contract price</td> </tr> <tr> <td>TOTAL CONTRACT PRICE <i>(inclusive of service charge and all applicable taxes)</i></td> <td style="text-align: center;">100%</td> </tr> </tbody> </table>	Particulars / Milestones	Terms of Payment	First tranche: Upon submission of proof of bookings /reservations of at least accommodation and transportation, and other booked services	15% of the total contract price	Second tranche: Upon full delivery of services as indicated in the Terms of Reference and submission of final SOA/invoice with other supporting documents needed for payment processing	85% of the total contract price	TOTAL CONTRACT PRICE <i>(inclusive of service charge and all applicable taxes)</i>	100%
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TOTAL CONTRACT PRICE <i>(inclusive of service charge and all applicable taxes)</i>	100%								
4	The inspections and tests that will be conducted shall be in accordance with Section VII. Technical Specifications.								

Section VI. Schedule of Requirements

The delivery schedule expressed as weeks/months stipulates hereafter a delivery date which is the date of delivery to the project site.

Item Number	Description	Quantity	Total	Delivered, Weeks/Months
1	Provided in the Technical Specification (Please see Technical Specifications)			Provided in the Technical Specifications (Please see Technical Specifications)

Section VII. Technical Specifications

Notes for Preparing the Technical Specifications

A set of precise and clear specifications is a prerequisite for Bidders to respond realistically and competitively to the requirements of the Procuring Entity without qualifying their Bids. In the context of Competitive Bidding, the specifications (*e.g.* production/delivery schedule, manpower requirements, and after-sales service/parts, descriptions of the lots or items) must be prepared to permit the widest possible competition and, at the same time, present a clear statement of the required standards of workmanship, materials, and performance of the goods and services to be procured. Only if this is done will the objectives of transparency, equity, efficiency, fairness, and economy in procurement be realized, responsiveness of bids be ensured, and the subsequent task of bid evaluation and post-qualification facilitated. The specifications should require that all items, materials and accessories to be included or incorporated in the goods be new, unused, and of the most recent or current models, and that they include or incorporate all recent improvements in design and materials unless otherwise provided in the Contract.

Samples of specifications from previous similar procurements are useful in this respect. The use of metric units is encouraged. Depending on the complexity of the goods and the repetitiveness of the type of procurement, it may be advantageous to standardize the General Technical Specifications and incorporate them in a separate subsection. The General Technical Specifications should cover all classes of workmanship, materials, and equipment commonly involved in manufacturing similar goods. Deletions or addenda should then adapt the General Technical Specifications to the particular procurement.

Care must be taken in drafting specifications to ensure that they are not restrictive. In the specification of standards for equipment, materials, and workmanship, recognized Philippine and international standards should be used as much as possible. Where other particular standards are used, whether national standards or other standards, the specifications should state that equipment, materials, and workmanship that meet other authoritative standards, and which ensure at least a substantially equal quality than the standards mentioned, will also be acceptable. The following clause may be inserted in the Special Conditions of Contract or the Technical Specifications.

Sample Clause: Equivalency of Standards and Codes

Wherever reference is made in the Technical Specifications to specific standards and codes to be met by the goods and materials to be furnished or tested, the provisions of the latest edition or revision of the relevant standards and codes shall apply, unless otherwise expressly stated in the Contract. Where such standards and codes are national or relate to a particular country or region, other authoritative standards that ensure substantial equivalence to the standards and codes specified will be acceptable.

Reference to brand name and catalogue number should be avoided as far as possible; where unavoidable they should always be followed by the words “*or at least equivalent.*” References to brand names cannot be used when the funding source is the GOP.

Where appropriate, drawings, including site plans as required, may be furnished by the Procuring Entity with the Bidding Documents. Similarly, the Supplier may be requested to provide drawings or samples either with its Bid or for prior review by the Procuring Entity during contract execution.

Bidders are also required, as part of the technical specifications, to complete their statement of compliance demonstrating how the items comply with the specification.

Technical Specifications

Services of a Tour Operator for the Familiarization Trip for the Tour Operators, Agents and Media in USA and Canada

ITB No. 2023-003 (EPA)

[Bidders must state here either “Comply” or “Not Comply” against each of the individual parameters of each Specification stating the corresponding performance parameter of the equipment offered. Statements of “Comply” or “Not Comply” must be supported by evidence in a Bidders Bid and cross-referenced to that evidence.

Evidence shall be in the form of manufacturer’s un-amended sales literature, unconditional statements of specification and compliance issued by the manufacturer, samples, independent test data etc., as appropriate. A statement that is not supported by evidence or is subsequently found to be contradicted by the evidence presented will render the Bid under evaluation liable for rejection. A statement either in the Bidder's statement of compliance or the supporting evidence that is found to be false either during Bid evaluation, post-qualification or the execution of the Contract may be regarded as fraudulent and render the Bidder or supplier liable for prosecution subject to the applicable laws and issuances.]

Item	Specification	Statement of Compliance
1	<p>SERVICES OF A TOUR OPERATOR FOR THE FAMILIARIZATION TRIP FOR TOUR OPERATORS, AGENTS AND MEDIA IN USA AND CANADA</p> <p><i>CLARK – BATAAN – CORON – MANILA 07-15 April 2024 (Indicative Dates)</i></p>	
2	<p>PARTICIPANTS</p> <p>Total number of participants: 8 participants</p> <p>Seven (7) guests</p> <p>One (1) TPB representatives</p> <p>Indicative Dates: 07-15 April 2024</p> <p>Min. guaranteed pax: 5 participants</p>	
3	<p>TRANSPORTATION</p> <p>A. International Airline Tickets</p> <ul style="list-style-type: none"> - Seven (7) participants - All applicable taxes, fuel surcharges, and other fees. 	

	<p>Note:</p> <ul style="list-style-type: none"> ● Taxes and Surcharges Only. Base fare to be shouldered by the partner airline <p>B. Domestic Airline Tickets</p> <ul style="list-style-type: none"> - Regular/Economy Class, rebookable, re-routable with a baggage allowance of 20 kilos per passenger, with provision for excess luggage - Inclusive of all applicable taxes, fuel surcharge, and other fees <ul style="list-style-type: none"> ● Clark (CRK) to Busuanga (USU) <ul style="list-style-type: none"> - 11 April 2024 - Eight (8) Pax ● Busuanga (USU) to Manila (MNL) <ul style="list-style-type: none"> - 14 April 2024 Eight (8) Pax <p>C. Land transportation (DOT-Accredited and/or PATTO-Accredited) for the whole duration of the trip with driver (inclusive of gas, parking fees, toll fees, meals, and overtime fees)</p> <ol style="list-style-type: none"> 1. At least one (1) coaster or minibus air-conditioned and well-sanitized (2018 model or newer); 2. Additional one (1) van for luggage (2018 model or newer); 3. Other Inclusions <ul style="list-style-type: none"> ● Venues and tourism destinations as well as activities indicated in the tour itinerary ● Point-to-point shuttle service for TPB Staff (Residence/Hotel to Airport and vice versa) ● Must be equipped with PA system, and dashcam (front and back), GPS or Waze and charge units for phones ● Necessary expenses to cover all expenses including driver's fee, as well as his food, and other miscellaneous costs, all maintenance costs, gasoline, lubricant, payment of toll fees and parking fees, other consumable costs, and other related expenses, will be covered by the tour operator. <p>Note:</p> <ul style="list-style-type: none"> ● All drivers must be fully-vaccinated with at least one (1) booster shot ● Clean, well-sanitized, comfortable, and tourist-friendly vehicle ● Uniformed, presentable and trained drivers 	
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	<ul style="list-style-type: none"> ● Provision of enough umbrellas for the whole group ● Should the vehicle develop any mechanical fault in transit, the tour operator must find a replacement within one hour ● All land transfers at destinations as may be required; must ensure safety for all passengers 	
4	<p>TRAVEL INSURANCE</p> <p>D. Comprehensive Travel Insurance for eight (8) pax inclusive of medical coverage for COVID-19, for all guests, TPB and DOT representatives</p> <p>Note: Medical coverage worth PhP 1,000,000.00 per pax</p>	
5	<p>ACCOMMODATION</p> <p>E. Deluxe Room Accommodation at a DOT-accredited hotel with breakfast</p> <p>1. Twelve (12) Single Occupancy with the following room nights:</p> <ul style="list-style-type: none"> ● Clark – 4 nights stay - 07 – 11 April 2024 <i>Preferred hotel: Clark Marriott / Hilton Clark Sun Valley / Swissotel</i> ● Coron – 3 nights stay - 11 – 14 April 2024 <i>Preferred hotel: TAG Resort Coron / The Funny Lion/ Bacau Bay Resort</i> ● Manila – 1 night stay - 14 – 15 April 2024 <p><i>*07-15 April 2023 are indicative dates</i></p> <p>Note:</p> <ul style="list-style-type: none"> ● Provision for early check-in and late checkout based on the itinerary. ● Preferably with welcome amenities in the room upon check-in. ● Must be a 5 star category with upscale facilities. 	
6	<p>MEALS AND BEVERAGES</p> <p>F. Meals and beverages for eight (8) pax for the whole duration of the trip (breakfast, lunch, AM/PM snacks, and dinner)</p> <p>1. Breakfast <i>(packed to be arranged, if applicable)</i></p> <p>2. Lunch and Dinner throughout the trip with one (1) round of drinks</p>	

	<p><i>Budget: PhP 2,500.00 per pax for both lunch and dinner</i></p> <p>3. AM/PM snacks on board and bottled water with cold towels</p> <p><i>Budget: PhP 250.00 per pax</i></p> <p>Note:</p> <ul style="list-style-type: none"> ● TPB representative to finalize the order of meals ● Bidders should be willing to accommodate dietary restrictions ● With one round of beverages per meal. <p>Should DOT/TPB be able to secure meal hosting, the supplier will deduct this from the final bill (to be conferred with TPB)</p>	
7	<p>GIVEAWAYS</p> <p>G. Provision of sustainable giveaways for eight (8) pax without showing the tour operator's logo and subject to TPB's approval</p> <p><i>*Estimated cost: PHP 1,500.00/giveaway/pax</i></p>	
8	<p>TOUR SIGNAGES AND BANNER</p> <p>H. Provision of one (1) tour banner (for group photos) and two (2) coaster/minibus signages</p> <p>Note:</p> <ul style="list-style-type: none"> ● Design and specs are subject to TPB's approval <p>Placing of tour operator/supplier's logo is not allowed</p>	
9	<p>ITINERARY</p> <p>I. Interactive/ experiential tours and activities for the whole group (<i>please see the attached itinerary</i>)</p> <p><i>Other requirements:</i> <i>Provide an alternative itinerary or activity, in case of rain, risk of the typhoon, and other unforeseen or fortuitous events, subject to the approval of the TPB</i></p> <p>Note:</p> <ul style="list-style-type: none"> ● Tour activities and dates are subject to change based on recommendations of the TPB, DOT Foreign, Regional Offices, and IATF orders on local travel restrictions. 	

	The final itinerary should be approved by the TPB and must adhere to existing health and safety protocols.	
10	<p>TOUR AND FIRST AID KITS</p> <p>J. Tour kits/travel necessities for eight (8) pax including but not limited to surgical masks, facial tissue, disinfectant wipes, hand sanitizer/alcohol, mints/candies, mosquito repellent in spray, sunscreen/sunblock, disposable hooded emergency raincoat, blow bag, customized luggage tags, etc.</p> <p>Note:</p> <ul style="list-style-type: none"> ● Preferably organic, sustainable, and eco-friendly ● Design is subject for TPB’s approval ● Placing of tour operator/supplier’s logo is not allowed 	
11	<p>K. First aid kit for the whole group on board for tour vehicles throughout the trip with essential medicines (antacid for upset stomach, headache, antihistamine for allergies, diarrhea, motion sickness, fever, pain reliever, etc.)</p>	
12	<p>TOUR COORDINATORS</p> <p>L. Provision of one (1) tour coordinator and one (1) local tour guide per destination to accompany the group for the whole duration of the trip.</p> <p>Tour Coordinator must have handled at least 3 groups with international participants preferably from US and Canada. A CV must be submitted with the list of groups handled/assisted together with the bid proposal.</p> <p>Tour Guide must be DOT-Accredited, with a Certificate of Accreditation and a CV to include the list of groups with international participants, to be submitted five (5) days before the scheduled trip.</p> <p>Note:</p> <ul style="list-style-type: none"> ● The tour coordinator and tour guide must be fully-vaccinated with at least one (1) booster shot <p>The tour coordinator and tour guide shall work in close coordination with the TPB Project Officer on all other matters required for the smooth implementation of the tour</p>	

13	<p>OTHERS</p> <p>M. Provision for incidental, miscellaneous, and onsite related expenses (e.g., sampling of local delicacies, permits, entrance fees, environmental fees, toll fees, parking fees, porter fees, communication expenses, gasoline, water expenses, etc.) amounting to PhP 50,000.00</p> <p>N. Provision of three (3) pocket Wi-Fi units with unlimited internet data for the participants for the whole duration of the trip.</p>	
14	<p>INDICATIVE PROJECT IMPLEMENTATION SCHEDULE</p> <p>A tour operator to provide the mentioned services on 07-15 April 2024 (Indicative Dates) in Clark, Bataan, Coron, and Manila. <i>Please see the attached itinerary.</i></p>	
15	<p>ADDITIONAL TECHNICAL REQUIREMENTS</p> <ol style="list-style-type: none"> 1. Must respond to immediate/unforeseen changes in specifications to include tour activities, schedules and dates based on the recommendations of the TPB, DOT Foreign, Regional Offices and IATF orders on local travel restrictions in case of rain, risk of typhoon and other unforeseen or fortuitous events; 2. Must be Filipino-owned, operated, and legally registered tour services company under Philippine laws and must be engaged in the business as a travel and tour operator for at least five (5) years from the date of the opening of bids with experience and expertise in inbound (domestic) travel, providing logistical requirements, tour operator services such as small-medium-large scale tours, events, and the likes. 3. Must have handled at least five (5) similar projects, with at least one (1) group from US and Canada: <ul style="list-style-type: none"> • Aside from the List of Ongoing and Completed Contracts, kindly submit another list detailing at least five (5) similar projects including the name of the project, country of origin of the guests, and the date the group was handled. 4. Must have valid DOT accreditation certificate and preferably a registered TPB member (TPB 	

	<p>to consider if their DOT certification has an ongoing application for renewal);</p> <ol style="list-style-type: none"> 5. Must have expertise in organizing and coordinating travel arrangements, specifically within Region III and Region IV-B; 6. Willing to provide services on a “send-bill” arrangement based on the actual number of participants and costs incurred. Processing of payment shall be initiated upon certification by the end-user of satisfactory completion of services and issuance of billing statements accompanied by supporting documents by the supplier; and 7. The TPB-initiated requested sponsorship (hosted/discounted) will be deducted from the bid amount. Thus, the winning supplier should bill TPB based on the actual cost per pax. 	
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16	<p>TERMS OF PAYMENT</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: center;">Particulars / Milestones</th> <th style="text-align: center;">Terms of Payment</th> </tr> </thead> <tbody> <tr> <td>First tranche: Upon submission of proof of bookings /reservations of at least accommodation and transportation, and other booked services</td> <td style="text-align: center;">15% of the total contract price</td> </tr> <tr> <td>Second tranche: Upon full delivery of services as indicated in the Terms of Reference and submission of final SOA/invoice with other supporting documents needed for payment processing</td> <td style="text-align: center;">85% of the total contract price</td> </tr> <tr> <td>TOTAL CONTRACT PRICE <i>(inclusive of service charge and all applicable taxes)</i></td> <td style="text-align: center;">100%</td> </tr> </tbody> </table> <p>Send the bill arrangement to the TOURISM PROMOTIONS BOARD PHILIPPINES after the full completion of the requirements. Payment will be based on actual amount cost and will be paid thirty (30) days upon receipt of Statement of Account (SOA) or Billing Statement.</p> <p style="text-align: center;">CARMELA JOY A. FEBRIO Acting Head, The Americas Division International Promotions Department 4F Legaspi Towers 300, Roxas Blvd., Manila 1004</p> <p>The supplier is encouraged to have a Landbank account. Payment will be made through LBP bank deposit. In case</p>	Particulars / Milestones	Terms of Payment	First tranche: Upon submission of proof of bookings /reservations of at least accommodation and transportation, and other booked services	15% of the total contract price	Second tranche: Upon full delivery of services as indicated in the Terms of Reference and submission of final SOA/invoice with other supporting documents needed for payment processing	85% of the total contract price	TOTAL CONTRACT PRICE <i>(inclusive of service charge and all applicable taxes)</i>	100%	
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TOTAL CONTRACT PRICE <i>(inclusive of service charge and all applicable taxes)</i>	100%									

	the supplier does not have a Landbank account, bank charges will be shouldered by the supplier.	
17	CONTRACT DURATION The contract shall commence from the date of receipt of the Notice to Proceed (NTP) until the full implementation of all deliverables.	

I hereby certify to comply and deliver all of the above requirements.

Name of Company

Signature over Printed Name
of the authorized representative

Date

Section VIII. Checklist of Technical and Financial Documents

Notes on the Checklist of Technical and Financial Documents

The prescribed documents in the checklist are mandatory to be submitted in the Bid, but shall be subject to the following:

- a. GPPB Resolution No. 09-2020 on the efficient procurement measures during a State of Calamity or other similar issuances that shall allow the use of alternate documents in lieu of the mandated requirements; or
- b. Any subsequent GPPB issuances adjusting the documentary requirements after the effectivity of the adoption of the PBDs.

The BAC shall be checking the submitted documents of each Bidder against this checklist to ascertain if they are all present, using a non-discretionary “pass/fail” criterion pursuant to Section 30 of the 2016 revised IRR of RA No. 9184.

Checklist of Technical and Financial Documents

I. TECHNICAL COMPONENT ENVELOPE

Class “A” Documents

Legal Documents

- (a) Valid PhilGEPS Registration Certificate (Platinum Membership) (all pages);
Or
- (b) Registration certificate from Securities and Exchange Commission (SEC), Department of Trade and Industry (DTI) for sole proprietorship, or Cooperative Development Authority (CDA) for cooperatives or its equivalent document,
And
- (c) Mayor’s or Business permit issued by the city or municipality where the principal place of business of the prospective bidder is located, or the equivalent document for Exclusive Economic Zones or Areas;
And
- (d) Tax clearance per E.O. No. 398, s. 2005, as finally reviewed and approved by the Bureau of Internal Revenue (BIR).

Technical Documents

- (f) Statement of the prospective bidder of all its ongoing government and private contracts, including contracts awarded but not yet started, if any, whether similar or not similar in nature and complexity to the contract to be bid; **and**
- (g) Statement of the bidder’s Single Largest Completed Contract (SLCC) similar to the contract to be bid, except under conditions provided for in Sections 23.4.1.3 and 23.4.2.4 of the 2016 revised IRR of RA No. 9184, within the relevant period as provided in the Bidding Documents; **and**
- (h) Original copy of Bid Security. If in the form of a Surety Bond, submit also a certification issued by the Insurance Commission;
or
Original copy of Notarized Bid Securing Declaration; **and**
- (i) Conformity with the Technical Specifications, which may include production/delivery schedule, manpower requirements, and/or after-sales/parts, if applicable; **and**
- (j) Original duly signed Omnibus Sworn Statement (OSS);
and if applicable, Original Notarized Secretary’s Certificate in case of a corporation, partnership, or cooperative; or Original Special Power of Attorney of all members of the joint venture giving full power and authority to its officer to sign the OSS and do acts to represent the Bidder.

Financial Documents

- (k) The Supplier’s audited financial statements, showing, among others, the Supplier’s total and current assets and liabilities, stamped “received” by the BIR or its duly accredited and authorized institutions, for the preceding calendar year which should not be earlier than two (2) years from the date of bid submission; **and**

- (l) The prospective bidder's computation of Net Financial Contracting Capacity (NFCC);
or
A committed Line of Credit from a Universal or Commercial Bank in lieu of its NFCC computation.

Class "B" Documents

- (m) If applicable, a duly signed joint venture agreement (JVA) in case the joint venture is already in existence;
or
duly notarized statements from all the potential joint venture partners stating that they will enter into and abide by the provisions of the JVA in the instance that the bid is successful.

Other documentary requirements under RA No. 9184 (as applicable)

- (n) *[For foreign bidders claiming by reason of their country's extension of reciprocal rights to Filipinos]* Certification from the relevant government office of their country stating that Filipinos are allowed to participate in government procurement activities for the same item or product.
- (o) Certification from the DTI if the Bidder claims preference as a Domestic Bidder or Domestic Entity.

25 FINANCIAL COMPONENT ENVELOPE

- (a) Original of duly signed and accomplished Financial Bid Form; **and**
- (b) Original of duly signed and accomplished Price Schedule(s).

Name of the Procuring Entity : Tourism Promotions Board

Project : Services of Tour Operator for the Familiarization Trip for the Tour Operators, Agents and Media in USA and Canada. ITB No. 2023-067 (EPA)

Location of the Project :

Single Largest Completed Contract (SLCC) similar to the Contract to be bid within the last 5 years from the date of submission and receipt of bids contract should be at least be fifty percent (50%) of the ABC

Business Name : _____

Business Address : _____

Name of Contract	a. Owner's Name b. Owner's Name Address c. Telephone Nos.	Nature of Work	Bidder's Role		a. Amount of Award b. Amount at Completion c. Duration	a. Date Awarded b. Contract Effectivity c. Date Completed
			Description	%		
Government						
Private						

Note: This Statement shall be supported with

1. Contract
2. Certificate with completion

Submitted by:

Name of Representative of Bidder: _____

Position : _____

Date : _____

Bid Securing Declaration Form

[shall be submitted with the Bid if bidder opts to provide this form of bid security]

REPUBLIC OF THE PHILIPPINES)
CITY OF _____) S.S.

BID SECURING DECLARATION **Project Identification No.: *[Insert number]***

To: *[Insert name and address of the Procuring Entity]*

I/We, the undersigned, declare that:

1. I/We understand that, according to your conditions, bids must be supported by a Bid Security, which may be in the form of a Bid Securing Declaration.
2. I/We accept that: (a) I/we will be automatically disqualified from bidding for any procurement contract with any procuring entity for a period of two (2) years upon receipt of your Blacklisting Order; and, (b) I/we will pay the applicable fine provided under Section 6 of the Guidelines on the Use of Bid Securing Declaration, within fifteen (15) days from receipt of the written demand by the procuring entity for the commission of acts resulting to the enforcement of the bid securing declaration under Sections 23.1(b), 34.2, 40.1 and 69.1, except 69.1(f), of the IRR of RA No. 9184; without prejudice to other legal action the government may undertake.
3. I/We understand that this Bid Securing Declaration shall cease to be valid on the following circumstances:
 - a. Upon expiration of the bid validity period, or any extension thereof pursuant to your request;
 - b. I am/we are declared ineligible or post-disqualified upon receipt of your notice to such effect, and (i) I/we failed to timely file a request for reconsideration or (ii) I/we filed a waiver to avail of said right; and
 - c. I am/we are declared the bidder with the Lowest Calculated Responsive Bid, and I/we have furnished the performance security and signed the Contract.

IN WITNESS WHEREOF, I/We have hereunto set my/our hand/s this ____ day of *[month]* *[year]* at *[place of execution]*.

*[Insert NAME OF BIDDER OR ITS AUTHORIZED
REPRESENTATIVE]*

[Insert signatory's legal capacity]

Affiant

[Jurat]

[Format shall be based on the latest Rules on Notarial Practice]

Omnibus Sworn Statement (Revised)

[shall be submitted with the Bid]

REPUBLIC OF THE PHILIPPINES)
CITY/MUNICIPALITY OF _____) S.S.

AFFIDAVIT

I, [Name of Affiant], of legal age, [Civil Status], [Nationality], and residing at [Address of Affiant], after having been duly sworn in accordance with law, do hereby depose and state that:

1. *[Select one, delete the other:]*

[If a sole proprietorship:] I am the sole proprietor or authorized representative of [Name of Bidder] with office address at [address of Bidder];

[If a partnership, corporation, cooperative, or joint venture:] I am the duly authorized and designated representative of [Name of Bidder] with office address at [address of Bidder];

2. *[Select one, delete the other:]*

[If a sole proprietorship:] As the owner and sole proprietor, or authorized representative of [Name of Bidder], I have full power and authority to do, execute and perform any and all acts necessary to participate, submit the bid, and to sign and execute the ensuing contract for [Name of the Project] of the [Name of the Procuring Entity], as shown in the attached duly notarized Special Power of Attorney;

[If a partnership, corporation, cooperative, or joint venture:] I am granted full power and authority to do, execute and perform any and all acts necessary to participate, submit the bid, and to sign and execute the ensuing contract for [Name of the Project] of the [Name of the Procuring Entity], as shown in the attached [state title of attached document showing proof of authorization (e.g., duly notarized Secretary's Certificate, Board/Partnership Resolution, or Special Power of Attorney, whichever is applicable)];

3. [Name of Bidder] is not "blacklisted" or barred from bidding by the Government of the Philippines or any of its agencies, offices, corporations, or Local Government Units, foreign government/foreign or international financing institution whose blacklisting rules have been recognized by the Government Procurement Policy Board, **by itself or by relation, membership, association, affiliation, or controlling interest with another blacklisted person or entity as defined and provided for in the Uniform Guidelines on Blacklisting;**

4. Each of the documents submitted in satisfaction of the bidding requirements is an authentic copy of the original, complete, and all statements and information provided therein are true and correct;

5. [Name of Bidder] is authorizing the Head of the Procuring Entity or its duly authorized representative(s) to verify all the documents submitted;

6. *[Select one, delete the rest:]*

[If a sole proprietorship:] The owner or sole proprietor is not related to the Head of the Procuring Entity, members of the Bids and Awards Committee (BAC), the Technical

Working Group, and the BAC Secretariat, the head of the Project Management Office or the end-user unit, and the project consultants by consanguinity or affinity up to the third civil degree;

[If a partnership or cooperative:] None of the officers and members of *[Name of Bidder]* is related to the Head of the Procuring Entity, members of the Bids and Awards Committee (BAC), the Technical Working Group, and the BAC Secretariat, the head of the Project Management Office or the end-user unit, and the project consultants by consanguinity or affinity up to the third civil degree;

[If a corporation or joint venture:] None of the officers, directors, and controlling stockholders of *[Name of Bidder]* is related to the Head of the Procuring Entity, members of the Bids and Awards Committee (BAC), the Technical Working Group, and the BAC Secretariat, the head of the Project Management Office or the end-user unit, and the project consultants by consanguinity or affinity up to the third civil degree;

7. *[Name of Bidder]* complies with existing labor laws and standards; and
8. *[Name of Bidder]* is aware of and has undertaken the responsibilities as a Bidder in compliance with the Philippine Bidding Documents, which includes:
 - a. Carefully examining all of the Bidding Documents;
 - b. Acknowledging all conditions, local or otherwise, affecting the implementation of the Contract;
 - c. Making an estimate of the facilities available and needed for the contract to be bid, if any; and
 - d. Inquiring or securing Supplemental/Bid Bulletin(s) issued for the *[Name of the Project]*.
9. *[Name of Bidder]* did not give or pay directly or indirectly, any commission, amount, fee, or any form of consideration, pecuniary or otherwise, to any person or official, personnel or representative of the government in relation to any procurement project or activity.
10. **In case advance payment was made or given, failure to perform or deliver any of the obligations and undertakings in the contract shall be sufficient grounds to constitute criminal liability for Swindling (Estafa) or the commission of fraud with unfaithfulness or abuse of confidence through misappropriating or converting any payment received by a person or entity under an obligation involving the duty to deliver certain goods or services, to the prejudice of the public and the government of the Philippines pursuant to Article 315 of Act No. 3815 s. 1930, as amended, or the Revised Penal Code.**

IN WITNESS WHEREOF, I have hereunto set my hand this ___ day of ___, 20__ at _____, Philippines.

[Insert NAME OF BIDDER OR ITS AUTHORIZED REPRESENTATIVE]

[Insert signatory's legal capacity]

Affiant

[Jurat]

[Format shall be based on the latest Rules on Notarial Practice]

FORMAT OF CURRICULUM VITAE (CV) FOR PROPOSED PROFESSIONAL STAFF

Proposed Position: _____

Name of Firm: _____

Name of Staff: _____

Profession: _____

Date of Birth: _____

Years with Firm/Entity: _____ Nationality: _____

Membership in Professional Societies: _____

Detailed Tasks Assigned: _____

Key Qualifications:

[Give an outline of staff member's experience and training most pertinent to tasks on project. Describe degree of responsibility held by staff member on relevant previous projects and give dates and locations. Use about half a page.]

Education:

[Summarize college/university and other specialized education of staff members, giving names of schools, dates attended, and degrees obtained. Use about one quarter of a page.]

Employment Record:

[Starting with present position, list in reverse order every employment held. List all positions held by staff member since graduation, giving dates, names of employing organizations, titles of positions held, and locations of projects. For experience in last ten years, also give types of activities performed and client references, where appropriate. Use about two pages.]

Languages:

[For each language, indicate proficiency: excellent, good, fair, or poor in speaking, reading, and writing.]

Certification:

I, the undersigned, certify that to the best of my knowledge and belief, these data correctly describe me, my qualifications, and my experience.

Commitment:

I also commit to work for the Project in accordance with the time schedule as indicated in the contract once the firm is awarded the Project.

[Signature of staff member and authorized representative of the firm] Date: _____
Day/Month/Year

Full name of staff member: _____
Full name of authorized representative: _____

SUBSCRIBED AND SWORN to before me this ___ day of [month] [year] at [place of execution], Philippines. Affiant/s is/are personally known to me and was/were identified by me through competent evidence of identity as defined in the 2004 Rules on Notarial Practice (A.M. No. 02-8-13-SC). Affiant/s exhibited to me his/her [insert type of government identification card used], with his/her photograph and signature appearing thereon, with no. _____.

Witness my hand and seal this ___ day of [month] [year].

NAME OF NOTARY PUBLIC

Serial No. of Commission _____
Notary Public for _____ **until** _____
Roll of Attorneys No. _____
PTR No. __, [date issued], [place issued]
IBP No. __, [date issued], [place issued]

Doc. No. ____
Page No. ____
Book No. ____
Series of ____.

Name of the Procuring Entity : Tourism Promotions Board

Project : Services of Tour Operator for the Familiarization Trip for the Tour Operators, Agents and Media in USA and Canada ITB No. 2023-067(EPA)

Location of the Project :

List/Statement of all Government & Private Contracts COMPLETED projects within the last 5 years

Business Name : _____

Business Address : _____

Name of Contract	a. Owner's Name b. Owner's Name Address c. Telephone Nos.	Nature of Work	Bidder's Role		a. Amount of Award b. Amount at Completion c. Duration	a. Date Awarded b. Contract Effectivity c. Date Completed
			Description	%		
Government						
Private						

Note: This Statement shall be supported with

1. Contract or its equivalent

Submitted by:

Name of Representative of Bidder: _____

Position : _____

Date : _____

TECHNICAL SPECIFICATIONS

SERVICES OF A TOUR OPERATOR FOR THE FAMILIARIZATION TRIP FOR TOUR OPERATORS, AGENTS AND MEDIA IN USA AND CANADA

CLARK – BATAAN – CORON – MANILA | 07-15 April 2024 (Indicative Dates)

I. BACKGROUND

The Tourism Promotions Board (TPB), in coordination with the Philippine Department of Tourism (PDOT) San Francisco and New York offices, will be conducting a joint strategic partnership with Tour Operators, Travel Agents and Influencers from the USA and Canada. The TPB and PDOT will also be partnering with an airline to secure flight sponsorship for the groups' international airfare.

The familiarization trip will run for 8-days highlighting attractions in Clark, Bataan, Coron and Manila focusing on Wellness, Adventure, Culture, Culinary and Sun and Beach. The project will be an opportune time to re-introduce Region III and Region IV-B to the USA and Canada market as we move forward to the post-pandemic world.

II. OBJECTIVES

- Showcase the Philippines as a sustainable tourism destination through experiential and interactive travel activities;
- Increase awareness and update the participants on the new and upcoming product offerings of the country;
- Increase in tourist arrivals and tourist expenditures in the Philippines; and
- Connect and create partnerships with airlines on the multi-destination opportunities with other international hubs and the Philippines.

III. SCOPE OF WORK/DELIVERABLES

The TPB shall procure the services of a tour operator for the provision of the following requirements:

DELIVERABLES	SPECIFICATIONS	REMARKS
PARTICIPANTS	Total number of participants: 8 participants <ul style="list-style-type: none">- Seven (7) guests- One (1) TPB representatives <i>Indicative Dates: 07-15 April 2024</i>	Min. guaranteed pax: 5 participants
TRANSPORTATION	A. International Airline Tickets <ul style="list-style-type: none">- Seven (7) participants- All applicable taxes, fuel surcharges, and other fees.	Note: <ul style="list-style-type: none">● Taxes and Surcharges Only. Base fare to be shouldered by the partner airline

DELIVERABLES	SPECIFICATIONS	REMARKS
	<p>B. Domestic Airline Tickets</p> <ul style="list-style-type: none"> - Regular/Economy Class, rebookable, re-routable with a baggage allowance of 20 kilos per passenger, with provision for excess luggage - Inclusive of all applicable taxes, fuel surcharge, and other fees <ul style="list-style-type: none"> ● Clark (CRK) to Busuanga (USU) <ul style="list-style-type: none"> - 11 April 2024 - Eight (8) Pax ● Busuanga (USU) to Manila (MNL) <ul style="list-style-type: none"> - 14 April 2024 - Eight (8) Pax 	
	<p>C. Land transportation (DOT-Accredited and/or PATTO-Accredited) for the whole duration of the trip with driver (inclusive of gas, parking fees, toll fees, meals, and overtime fees)</p> <ol style="list-style-type: none"> 1. At least one (1) coaster or minibus air-conditioned and well-sanitized (2018 model or newer); 2. Additional one (1) van for luggage (2018 model or newer); 3. Other Inclusions <ul style="list-style-type: none"> ● Venues and tourism destinations as well as activities indicated in the tour itinerary ● Point-to-point shuttle service for TPB Staff (Residence/Hotel to Airport and vice versa) ● Must be equipped with PA system, and dashcam (front and back), GPS or Waze and charge units for phones ● Necessary expenses to cover all expenses including driver's fee, as well as his food, and other miscellaneous costs, all maintenance costs, gasoline, lubricant, payment of toll fees and parking fees, other consumable costs, and other related expenses, will be covered by the tour operator. 	<p>Note:</p> <ul style="list-style-type: none"> ● All drivers must be fully-vaccinated with at least one (1) booster shot ● Clean, well-sanitized, comfortable, and tourist-friendly vehicle ● Uniformed, presentable and trained drivers ● Provision of enough umbrellas for the whole group ● Should the vehicle develop any mechanical fault in transit, the tour operator must find a replacement within one hour ● All land transfers at destinations as may be required; must ensure safety for all passengers

DELIVERABLES	SPECIFICATIONS	REMARKS
TRAVEL INSURANCE	D. Comprehensive Travel Insurance for eight (8) pax inclusive of medical coverage for COVID-19, for all guests, TPB and DOT representatives	Note: <ul style="list-style-type: none"> Medical coverage worth PhP 1,000,000.00 per pax
ACCOMMODATION	E. Deluxe Room Accommodation at a DOT-accredited hotel with breakfast <ol style="list-style-type: none"> Eight (8) Single Occupancy with the following room nights: <ul style="list-style-type: none"> Clark – 4 nights stay - 07 – 11 April 2024 Coron – 3 nights stay - 11 – 14 April 2024 Manila – 1 night stay - 14 – 15 April 2024 <p>*07-15 April 2023 are indicative dates</p>	Note: <ul style="list-style-type: none"> Provision for early check-in and late checkout based on the itinerary. Preferably with welcome amenities in the room upon check-in. Must be a 5 star category or equivalent with upscale facilities.
MEALS AND BEVERAGES	F. Meals and beverages for eight (8) pax for the whole duration of the trip (breakfast, lunch, AM/PM snacks, and dinner) <ol style="list-style-type: none"> Breakfast <i>(packed to be arranged, if applicable)</i> Lunch and Dinner throughout the trip with one (1) round of drinks <i>Budget: PhP 2,500.00 per pax/day for both lunch and dinner</i> AM/PM snacks on board and bottled water with cold towels <i>Budget: PhP 250.00 per pax/day</i> 	Note: <ul style="list-style-type: none"> TPB representative to finalize the order of meals Bidders should be willing to accommodate dietary restrictions With one round of beverages per meal. Should DOT/TPB be able to secure meal hosting, the supplier will deduct this from the final bill (to be conferred with TPB)
GIVEAWAYS	G. Provision of sustainable giveaways for eight (8) pax without showing the tour operator’s logo and subject to TPB’s approval <i>*Estimated cost: PHP 1,500.00/giveaway/pax</i>	
TOUR SIGNAGES AND BANNER	H. Provision of one (1) tour banner (for group photos) and two (2) coaster/minibus signages	Note:

DELIVERABLES	SPECIFICATIONS	REMARKS
		<ul style="list-style-type: none"> ● Design and specs are subject to TPB's approval ● Placing of tour operator/supplier's logo is not allowed
ITINERARY	<p>I. Interactive/ experiential tours and activities for the whole group (<i>please see the attached itinerary</i>)</p> <p><i>Other requirements: Provide an alternative itinerary or activity, in case of rain, risk of the typhoon, and other unforeseen or fortuitous events, subject to the approval of the TPB.</i></p>	<p>Note:</p> <ul style="list-style-type: none"> ● Tour activities and dates are subject to change based on recommendations of the TPB, DOT Foreign, Regional Offices, and IATF orders on local travel restrictions. ● The final itinerary should be approved by the TPB and must adhere to existing health and safety protocols.
TOUR AND FIRST AID KITS	<p>J. Tour kits/travel necessities for eight (8) pax including but not limited to surgical masks, facial tissue, disinfectant wipes, hand sanitizer/alcohol, mints/candies, mosquito repellent in spray, sunscreen/sunblock, disposable hooded emergency raincoat, blow bag, customized luggage tags, etc.</p> <p>K. First aid kit for the whole group on board for tour vehicles throughout the trip with essential medicines (antacid for upset stomach, headache, antihistamine for allergies, diarrhea, motion sickness, fever, pain reliever, etc.)</p>	<p>Note:</p> <ul style="list-style-type: none"> ● Preferably organic, sustainable, and eco-friendly ● Design is subject for TPB's approval ● Placing of tour operator/supplier's logo is not allowed
TOUR COORDINATORS	<p>L. Provision of one (1) tour coordinator and one (1) local tour guide per destination to accompany the group for the whole duration of the trip.</p>	<p>Note:</p> <ul style="list-style-type: none"> ● The tour coordinator and tour guide must be fully-vaccinated with at least one (1) booster shot

DELIVERABLES	SPECIFICATIONS	REMARKS
	<p>Tour Coordinator must have handled at least 3 groups with international participants preferably from US and Canada. A CV must be submitted with the list of groups handled/assisted together with the bid proposal.</p> <p>Tour Guide must be DOT-Accredited, with a Certificate of Accreditation and a CV to include the list of groups with international participants, to be submitted five (5) days before the scheduled trip.</p>	<ul style="list-style-type: none"> The tour coordinator and tour guide shall work in close coordination with the TPB Project Officer on all other matters required for the smooth implementation of the tour
OTHERS	M. Provision for incidental, miscellaneous, and onsite related expenses (e.g., sampling of local delicacies, permits, entrance fees, environmental fees, toll fees, parking fees, porter fees, communication expenses, gasoline, water expenses, etc.) amounting to PhP 50,000.00	
	N. Provision of three (3) pocket Wi-Fi units with unlimited internet data for the participants for the whole duration of the trip.	

IV. INDICATIVE PROJECT IMPLEMENTATION SCHEDULE

A tour operator to provide the mentioned services on 07-15 April 2024 (Indicative Dates) in Clark, Bataan, Coron, and Manila. *Please see the attached itinerary.*

V. ADDITIONAL TECHNICAL REQUIREMENTS

- Must respond to immediate/unforeseen changes in specifications to include tour activities, schedules and dates based on the recommendations of the TPB, DOT Foreign, Regional Offices and IATF orders on local travel restrictions in case of rain, risk of typhoon and other unforeseen or fortuitous events;
- Must be Filipino-owned, operated, and legally registered tour services company under Philippine laws and must be engaged in the business as a travel and tour operator for at least five (5) years from the date of the opening of bids with experience and expertise in inbound (domestic) travel, providing logistical requirements, tour operator services such as small-medium-large scale tours, events, and the likes;
- Must have handled at least five (5) similar projects, with at least one (1) group from US or Canada:
 - Aside from the List of Ongoing and Completed Contracts, kindly submit another list detailing at least five (5) similar projects including the name of the project, country of origin of the guests, and the date the group was handled.

4. Must have valid DOT accreditation certificate and preferably a registered TPB member (TPB to consider if their DOT certification has an ongoing application for renewal);
5. Must have expertise in organizing and coordinating travel arrangements, specifically within Region III and Region IV-B;
6. Willing to provide services on a “send-bill” arrangement based on the actual number of participants and costs incurred. Processing of payment shall be initiated upon certification by the end-user of satisfactory completion of services and issuance of billing statements accompanied by supporting documents by the supplier; and
7. The TPB-initiated requested sponsorship (hosted/discounted) will be deducted from the bid amount. Thus, the winning supplier should bill TPB based on the actual cost per pax.

VI. APPROVED BUDGET FOR THE CONTRACT (ABC)

The ABC is **TWO MILLION PESOS ONLY (PHP 2,000,000.00)** inclusive of service charges and all applicable taxes.

VII. TERMS OF PAYMENT

Particulars / Milestones	Terms of Payment
First tranche: Upon submission of proof of bookings /reservations of at least accommodation and transportation, and other booked services	15% of the total contract price
Second tranche: Upon full delivery of services as indicated in the Terms of Reference and submission of final SOA/invoice with other supporting documents needed for payment processing	85% of the total contract price
TOTAL CONTRACT PRICE <i>(inclusive of service charge and all applicable taxes)</i>	100%

Send the bill arrangement to the **TOURISM PROMOTIONS BOARD PHILIPPINES** after the full completion of the requirements. Payment will be based on actual amount cost and will be paid thirty (30) days upon receipt of Statement of Account (SOA) or Billing Statement.

CARMELA JOY A. FEBRIO
Acting Head, The Americas Division
International Promotions Department
4F Legaspi Towers 300, Roxas Blvd., Manila 1004

The supplier is encouraged to have a Landbank account. Payment will be made through LBP bank deposit. In case the supplier does not have a Landbank account, bank charges will be shouldered by the supplier.

VIII. CONTRACT DURATION

The contract shall commence from the date of receipt of the Notice to Proceed (NTP) until the full implementation of all deliverables.

IX. CONTACT INFORMATION

Name : **MS. JANE MARIELLE R. FRANCISCO**
Market Specialist, The Americas Division (Project Officer)
Contact No. : (02) 8525 9318 to 27 loc. 234
E-mail Address : : jane_francisco@tpb.gov.ph

Name : **MR. MORRIS CHRISTOPHER B. BASILAN**
Market Specialist, The Americas Division (Project Officer)
Contact No. : (02) 8525 9318 to 27 loc. 232
E-mail Address : : morris_basilan@tpb.gov.ph

ITINERARY FORM

Project Name : Familiarization Trip for Tour Operators, Agents and Media in USA and Canada
Date : 07 – 15 April 2024 (Indicative)
Venue : Clark – Bataan – Coron – Manila, Philippines

Date / Time	Activity	Remarks
Day 01 08 April 2024 Monday		
12:40am	ETA in Clark	
01:15am	Proceed to Hotel	
01:30am	Check In	*07 April 2023 Hotel Booking *Must be a 5 star category or equivalent
	Overnight	
08:00am	Breakfast at Hotel	
12:00pm	Lunch at Matam-Ih	
02:00pm	Proceed Back to Hotel	
06:00pm	Property Inspection	
06:30pm	Dinner at Hotel	
	Overnight	
-- End of Day 01 --		
Day 02 09 April 2024 Tuesday		
06:00am	Breakfast at Hotel	
08:00am	Depart for Las Casas Filipinas de Acuzar	
10:00am	Start of Las Casas Filipinas de Acuzar Tour	*Lunch provided
03:00pm	Proceed Back to Clark	
06:00pm	Dinner at 25 Seeds Restaurant	
08:00pm	Proceed Back to Hotel	
	Overnight	
-- End of Day 02 --		
Day 03 10 April 2024 Wednesday		
06:00am	Breakfast at Hotel	
07:00am	Depart for Puning Hot Spring	
08:00am	Start of Puning Hot Spring Activities <ul style="list-style-type: none"> • 4x4 Jeepney Ride • Hotspring • Sand Spa 	*Lunch provided

	<ul style="list-style-type: none"> • Mud Pack Treatment 	
01:30pm	Proceed Back to Hotel Free at Leisure	
05:30pm	Proceed to Wooden Table Restaurant	
06:00pm	Dinner at Wooden Table	
08:00pm	Proceed back to Hotel	
	Overnight	
-- End of Day 03 --		
Day 04 11 April 2024 Thursday		
07:30am	Breakfast at Hotel	
09:00am	Check-Out	
09:15am	Proceed to Property Inspection	
10:30am	Lunch at Hotel	
12:00pm	Proceed to Clark International Airport	
02:00pm	ETD from Clark to Coron	
03:20pm	ETA in Coron	
04:00pm	Proceed to Resort/Hotel	*Must be a 5 star category or equivalent
05:00pm	Check-In Free at Leisure	
06:00pm	Dinner at Hotel	
	Overnight	
-- End of Day 04 --		
Day 05 12 April 2024 Friday		
06:00am	Breakfast at Hotel	
08:00am	Start of Island Hopping Tour <ul style="list-style-type: none"> • Twin Lagoon • Barracuda Lake • Skeleton Wreck • Kayangan Lake 	*Lunch provided during the tour *Snorkeling activity provided
03:00pm	Proceed Back to Hotel	
04:30pm	Massage and Spa Treatment	
06:30pm	Proceed to Island Boy Grill Restaurant	
07:00pm	Dinner at Island Boy Grill	
08:30pm	Proceed back to Hotel	
	Overnight	
-- End of Day 05 --		
Day 06 13 April 2024 Saturday		
07:00am	Breakfast at Hotel	
09:00am	Depart for Coron Town Tour <ul style="list-style-type: none"> • Siete Pecados • Coral Garden • Atwayan Beach 	*Lunch provided during the tour *Snorkeling activity provided

01:00pm	Proceed Back to Hotel	
03:00pm	Proceed to Coron Soleil Garden Resort	
03:30pm	Property Inspection	
04:00pm	Proceed to Maquinit Hotspring	
04:30pm	Hotspring Activity	
06:30pm	Proceed to Trattoria Altrove Restaurant	
07:00pm	Dinner at Trattoria Altrove	
09:00pm	Proceed Back to Hotel	
	Overnight	
-- End of Day 06 --		
Day 07 14 April 2024 Sunday		
07:00am	Breakfast at Hotel	
10:15am	Check-Out	
10:30am	Proceed to Busuanga Airport	*Lunch at airport
01:00pm	ETD from Coron to Manila	
02:20pm	ETA in Manila	
03:00pm	Proceed to Hotel	*Must be a 5 star category or equivalent *Makati or Bay City Hotel
04:00pm	Check-In Free at Leisure	
04:30pm	Massage and Spa Treatment	
07:00pm	Dinner at Restaurant	*Outside of the hotel
	Overnight	
-- End of Day 07 --		
Day 08 15 April 2024 Monday		
08:00am	Breakfast at Hotel	
12:00pm	Check-Out	
12:30pm	Proceed to Manila International Airport	
	Departure	
-- End of Itinerary --		

TPBPHL

TOURISM PROMOTIONS BOARD PHILIPPINES

