

PHILIPPINE BIDDING DOCUMENTS

(As Harmonized with Development Partners)

Services of an Event Management Company for the Outbound Travel Market 2024 and Philippine Networking Night in Mumbai, India ITB No. 2023-069

Government of the Republic of the Philippines

Sixth Edition July 2020

Preface

These Philippine Bidding Documents (PBDs) for the procurement of Goods through Competitive Bidding have been prepared by the Government of the Philippines for use by any branch, constitutional commission or office, agency, department, bureau, office, or instrumentality of the Government of the Philippines, National Government Agencies, including Government-Owned and/or Controlled Corporations, Government Financing Institutions, State Universities and Colleges, and Local Government Unit. The procedures and practices presented in this document have been developed through broad experience, and are for mandatory use in projects that are financed in whole or in part by the Government of the Philippines or any foreign government/foreign or international financing institution in accordance with the provisions of the 2016 revised Implementing Rules and Regulations of Republic Act No. 9184.

The Bidding Documents shall clearly and adequately define, among others: (i) the objectives, scope, and expected outputs and/or results of the proposed contract or Framework Agreement, as the case may be; (ii) the eligibility requirements of Bidders; (iii) the expected contract or Framework Agreement duration, the estimated quantity in the case of procurement of goods, delivery schedule and/or time frame; and (iv) the obligations, duties, and/or functions of the winning bidder.

Care should be taken to check the relevance of the provisions of the PBDs against the requirements of the specific Goods to be procured. If duplication of a subject is inevitable in other sections of the document prepared by the Procuring Entity, care must be exercised to avoid contradictions between clauses dealing with the same matter.

Moreover, each section is prepared with notes intended only as information for the Procuring Entity or the person drafting the Bidding Documents. They shall not be included in the final documents. The following general directions should be observed when using the documents:

- a. All the documents listed in the Table of Contents are normally required for the procurement of Goods. However, they should be adapted as necessary to the circumstances of the particular Procurement Project.
- b. Specific details, such as the "*name of the Procuring Entity*" and "*address for bid submission*," should be furnished in the Instructions to Bidders, Bid Data Sheet, and Special Conditions of Contract. The final documents should contain neither blank spaces nor options.
- c. This Preface and the footnotes or notes in italics included in the Invitation to Bid, Bid Data Sheet, General Conditions of Contract, Special Conditions of Contract, Schedule of Requirements, and Specifications are not part of the text of the final document, although they contain instructions that the Procuring Entity should strictly follow.

- d. The cover should be modified as required to identify the Bidding Documents as to the Procurement Project, Project Identification Number, and Procuring Entity, in addition to the date of issue.
- e. Modifications for specific Procurement Project details should be provided in the Special Conditions of Contract as amendments to the Conditions of Contract. For easy completion, whenever reference has to be made to specific clauses in the Bid Data Sheet or Special Conditions of Contract, these terms shall be printed in bold typeface on Sections I (Instructions to Bidders) and III (General Conditions of Contract), respectively.
- f. For guidelines on the use of Bidding Forms and the procurement of Foreign-Assisted Projects, these will be covered by a separate issuance of the Government Procurement Policy Board.

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Glossary of Acronyms, Terms, and Abbreviations

ABC – Approved Budget for the Contract.

BAC – Bids and Awards Committee.

Bid – A signed offer or proposal to undertake a contract submitted by a bidder in response to and in consonance with the requirements of the bidding documents. Also referred to as *Proposal* and *Tender*. (2016 revised IRR, Section 5[c])

Bidder – Refers to a contractor, manufacturer, supplier, distributor and/or consultant who submits a bid in response to the requirements of the Bidding Documents. (2016 revised IRR, Section 5[d])

Bidding Documents – The documents issued by the Procuring Entity as the bases for bids, furnishing all information necessary for a prospective bidder to prepare a bid for the Goods, Infrastructure Projects, and/or Consulting Services required by the Procuring Entity. (2016 revised IRR, Section 5[e])

BIR – Bureau of Internal Revenue.

BSP – Bangko Sentral ng Pilipinas.

Consulting Services – Refer to services for Infrastructure Projects and other types of projects or activities of the GOP requiring adequate external technical and professional expertise that are beyond the capability and/or capacity of the GOP to undertake such as, but not limited to: (i) advisory and review services; (ii) pre-investment or feasibility studies; (iii) design; (iv) construction supervision; (v) management and related services; and (vi) other technical services or special studies. (2016 revised IRR, Section 5[i])

CDA - Cooperative Development Authority.

Contract – Refers to the agreement entered into between the Procuring Entity and the Supplier or Manufacturer or Distributor or Service Provider for procurement of Goods and Services; Contractor for Procurement of Infrastructure Projects; or Consultant or Consulting Firm for Procurement of Consulting Services; as the case may be, as recorded in the Contract Form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.

CIF – Cost Insurance and Freight.

CIP – Carriage and Insurance Paid.

CPI – Consumer Price Index.

DDP – Refers to the quoted price of the Goods, which means "delivered duty paid."

DTI – Department of Trade and Industry.

EXW – Ex works.

FCA – "Free Carrier" shipping point.

FOB – "Free on Board" shipping point.

Foreign-funded Procurement or Foreign-Assisted Project– Refers to procurement whose funding source is from a foreign government, foreign or international financing institution as specified in the Treaty or International or Executive Agreement. (2016 revised IRR, Section 5[b]).

Framework Agreement – Refers to a written agreement between a procuring entity and a supplier or service provider that identifies the terms and conditions, under which specific purchases, otherwise known as "Call-Offs," are made for the duration of the agreement. It is in the nature of an option contract between the procuring entity and the bidder(s) granting the procuring entity the option to either place an order for any of the goods or services identified in the Framework Agreement List or not buy at all, within a minimum period of one (1) year to a maximum period of three (3) years. (GPPB Resolution No. 27-2019)

GFI – Government Financial Institution.

GOCC – Government-owned and/or –controlled corporation.

Goods – Refer to all items, supplies, materials and general support services, except Consulting Services and Infrastructure Projects, which may be needed in the transaction of public businesses or in the pursuit of any government undertaking, project or activity, whether in the nature of equipment, furniture, stationery, materials for construction, or personal property of any kind, including non-personal or contractual services such as the repair and maintenance of equipment and furniture, as well as trucking, hauling, janitorial, security, and related or analogous services, as well as procurement of materials and supplies provided by the Procuring Entity for such services. The term "related" or "analogous services" shall include, but is not limited to, lease or purchase of office space, media advertisements, health maintenance services, and other services essential to the operation of the Procuring Entity. (2016 revised IRR, Section 5[r])

GOP – Government of the Philippines.

GPPB – Government Procurement Policy Board.

INCOTERMS – International Commercial Terms.

Infrastructure Projects – Include the construction, improvement, rehabilitation, demolition, repair, restoration or maintenance of roads and bridges, railways, airports, seaports, communication facilities, civil works components of information technology projects, irrigation, flood control and drainage, water supply, sanitation, sewerage and solid waste management systems, shore protection, energy/power and electrification facilities, national

buildings, school buildings, hospital buildings, and other related construction projects of the government. Also referred to as *civil works or works*. (2016 revised IRR, Section 5[u])

LGUs – Local Government Units.

NFCC – Net Financial Contracting Capacity.

NGA – National Government Agency.

PhilGEPS - Philippine Government Electronic Procurement System.

Procurement Project – refers to a specific or identified procurement covering goods, infrastructure project or consulting services. A Procurement Project shall be described, detailed, and scheduled in the Project Procurement Management Plan prepared by the agency which shall be consolidated in the procuring entity's Annual Procurement Plan. (GPPB Circular No. 06-2019 dated 17 July 2019)

PSA – Philippine Statistics Authority.

SEC – Securities and Exchange Commission.

SLCC – Single Largest Completed Contract.

Supplier – refers to a citizen, or any corporate body or commercial company duly organized and registered under the laws where it is established, habitually established in business and engaged in the manufacture or sale of the merchandise or performance of the general services covered by his bid. (Item 3.8 of GPPB Resolution No. 13-2019, dated 23 May 2019). Supplier as used in these Bidding Documents may likewise refer to a distributor, manufacturer, contractor, or consultant.

UN – United Nations.

Notes on the Invitation to Bid

The Invitation to Bid (IB) provides information that enables potential Bidders to decide whether to participate in the procurement at hand. The IB shall be posted in accordance with Section 21.2 of the 2016 revised IRR of RA No. 9184.

Apart from the essential items listed in the Bidding Documents, the IB should also indicate the following:

- a. The date of availability of the Bidding Documents, which shall be from the time the IB is first advertised/posted until the deadline for the submission and receipt of bids;
- b. The place where the Bidding Documents may be acquired or the website where it may be downloaded;
- c. The deadline for the submission and receipt of bids; and
- d. Any important bid evaluation criteria (*e.g.*, the application of a margin of preference in bid evaluation).

The IB should be incorporated in the Bidding Documents. The information contained in the IB must conform to the Bidding Documents and in particular to the relevant information in the Bid Data Sheet.

Invitation to BID

TPB-ITB No. 2023-069

Services of an Event Management Company for the Outbound Travel Market 2024 and Philippine Night in Mumbai, India

1. The Tourism Promotions Board (TPB), through the Corporate Budget FY 2024, intends to apply the sum of Fou Million Five Hundred Thirty-three Thousand Seven Hundred Fifty Pesos (PhP4,533,750.00), inclusive of all applicable taxes, being the ABC to payments under the contract for the Services of an Event Management Company for the Outbound Travel Market 2024 and Philippine Night in Mumbai, India;

Interested bidders may participate provided that the Technical and Financial Documents shall be completely submitted as prescribed in the bidding documents. Bids received in excess of the ABC shall be automatically rejected at bid opening.

2. The TPB now invites bids for the above Procurement Project. Delivery of the Items/Services commence as per stated in Section IV, Schedule of Requirements, of Bidding Documents. Bidders should have completed, within the last three (3) years from the date of submission and receipt of bids, a contract similar to the project, contract should at least be fifty percent (50%) of the ABC. The description of an eligible bidder is contained in the Bidding Documents, particularly, in Section II (Instructions to Bidders).

Attach the Certificate of Satisfactory Completion for Single Largest Completed Contract (SLCC).

For the statement of all ongoing government and private contracts, attach any of the following: the signed Notice of Award, Notice to Proceed, or Contract/Purchase Order.

3. Bidding will be conducted through open competitive bidding procedures using a nondiscretionary "*pass/fail*" criterion as specified in the 2016 revised Implementing Rules and Regulations (IRR) of Republic Act (RA) No. 9184.

Bidding is restricted to Filipino citizens/sole proprietorships, partnerships, or organizations with at least sixty percent (60%) interest or outstanding capital stock belonging to citizens of the Philippines, and to citizens or organizations of a country the laws or regulations of which grant similar rights or privileges to Filipino citizens, pursuant to RA No. 5183.

- 4. Prospective Bidders may obtain further information from **TPB Bids and Awards Committee Secretariat** and inspect the Bidding Documents at the address given below from 8:00 a.m. to 5:00 p.m. Monday to Friday excluding holidays.
- 5. A complete set of Bidding Documents may be acquired by interested Bidders on November 16 to December 6, 2023 (10:00 a.m.) from the given address and

website(s) below and upon payment of the applicable fee for the Bidding Documents, pursuant to the latest Guidelines issued by the GPPB.

The cost of bidding documents shall correspond to the ABC range as indicated in the table below. This shall be the maximum amount of fee that procuring entities can set for the acquisition of bidding documents.

Approved Budget for the Contract	Maximum Cost of Bidding Documents (in Philippine Peso)
More than 1 Million up to 5 Million	5,000.00

Cost of Bidding Document: PhP 5,000.00

Mode of Payment of Bidding Document

 a) Fund/Bank Transfer: Tourism Promotions Board bank details: Account Name: Tourism Promotions Board Account Number: 1772-1034-13 Bank: Land Bank of the Philippines Branch Address: Ground Floor Century Park Hotel Harrison Plaza, Adriatico St., Malate Manila

Bidders who intend to pay the bidding documents via fund/bank transfer, facilitate the payment three (3) working days before the deadline of submission of bids in order for the TPB Cash Division to issue an Official Receipt and other relevant document

- b) Cash Payment: Pay in cash at the TPB Office Cash Unit.
- 6. The TPB will hold a Pre-Bid Conference on **November 24, 2023 5:00 P.M.** through video conferencing or webcasting via Zoom Link which shall be open to prospective bidders.

Meeting ID: 942 1994 5949 Passcode: 062204

- 7. Bids must be duly received by the BAC Secretariat through **manual submission** at the office address indicated below, on or before **December 6, 2023, 10:00 a.m.** Late bids shall not be accepted.
- 8. All Bids must be accompanied by a bid security in any of the acceptable forms and in the amount stated in **ITB** Clause 14.
- 9. Bid opening (manual opening) shall be on **December 6, 2023 5:00 P.M**. at the given address below. Bids will be opened in the presence of the bidders' representatives who choose to attend the activity.
- 10. The TPB reserves the right to reject any and all bids, declare a failure of bidding, or not award the contract at any time prior to contract award in accordance with Sections 35.6

and 41 of the 2016 revised IRR of RA No. 9184, without thereby incurring any liability to the affected bidder or bidders.

11. For further information, please refer to: Ms. Roselle D. Romero / Mr. Socrates G. Torres BAC Secretariat, Administrative Department **Tourism Promotions Board** 4th Floor Legaspi Towers 300, Roxas Boulevard, Manila Tel. Nos. 8 525-9318 loc. 261 Email at bac_sec@tpb.gov.ph, soc_torres@tpb.gov.ph

November 16, 2023

MR. ARNOLD T. GONZALES Chairperson Bids and Award Committee

Notes on the Instructions to Bidders

This Section on the Instruction to Bidders (ITB) provides the information necessary for bidders to prepare responsive bids, in accordance with the requirements of the Procuring Entity. It also provides information on bid submission, eligibility check, opening and evaluation of bids, post-qualification, and on the award of contract.

1. Scope of Bid

The Procuring Entity, Tourism Promotions Board (TPB), wishes to receive Bids for the Services of an Event Management Company for the Outbound Travel Market 2024 and Philippine Night in Mumbai, India with identification number TPB-ITB No. 2023-069.

The Procurement Project (referred to herein as "Project") is composed of **One Lot**, the details of which are described in Section VII (Technical Specifications).

2. Funding Information

- 2.1. The GOP through the source of funding as indicated below for **FY 2023** in the amount of **Four Million Pesos (PhP4,533,750.00).**
- 2.2. The source of funding is:

Corporate Operating Budget CY 2023.

3. Bidding Requirements

The Bidding for the Project shall be governed by all the provisions of RA No. 9184 and its 2016 revised IRR, including its Generic Procurement Manuals and associated policies, rules and regulations as the primary source thereof, while the herein clauses shall serve as the secondary source thereof.

Any amendments made to the IRR and other GPPB issuances shall be applicable only to the ongoing posting, advertisement, or **IB** by the BAC through the issuance of a supplemental or bid bulletin.

The Bidder, by the act of submitting its Bid, shall be deemed to have verified and accepted the general requirements of this Project, including other factors that may affect the cost, duration and execution or implementation of the contract, project, or work and examine all instructions, forms, terms, and project requirements in the Bidding Documents.

4. Corrupt, Fraudulent, Collusive, and Coercive Practices

The Procuring Entity, as well as the Bidders and Suppliers, shall observe the highest standard of ethics during the procurement and execution of the contract. They or through an agent shall not engage in corrupt, fraudulent, collusive, coercive, and obstructive practices defined under Annex "I" of the 2016 revised IRR of RA No. 9184 or other integrity violations in competing for the Project.

5. Eligible Bidders

5.1. Only Bids of Bidders found to be legally, technically, and financially capable will be evaluated.

- 5.2. Foreign ownership exceeding those allowed under the rules may participate pursuant to:
 - i. When a Treaty or International or Executive Agreement as provided in Section 4 of the RA No. 9184 and its 2016 revised IRR allow foreign bidders to participate;
 - ii. Citizens, corporations, or associations of a country, included in the list issued by the GPPB, the laws or regulations of which grant reciprocal rights or privileges to citizens, corporations, or associations of the Philippines;
 - iii. When the Goods sought to be procured are not available from local suppliers; or
 - iv. When there is a need to prevent situations that defeat competition or restrain trade.
- 5.3. Pursuant to Section 23.4.1.3 of the 2016 revised IRR of RA No.9184, the Bidder shall have an SLCC that is at least one (1) contract similar to the Project the value of which, adjusted to current prices using the PSA's CPI, must be at least equivalent to:
 - a. For the procurement of Non-expendable Supplies and Services: The Bidder must have completed a single contract that is similar to this Project, equivalent to at least fifty percent (50%) of the ABC.
- 5.4. The Bidders shall comply with the eligibility criteria under Section 23.4.1 of the 2016 IRR of RA No. 9184.

6. Origin of Goods

There is no restriction on the origin of goods other than those prohibited by a decision of the UN Security Council taken under Chapter VII of the Charter of the UN, subject to Domestic Preference requirements under **ITB** Clause 18.

7. Subcontracts

7.1. The Bidder may subcontract portions of the Project to the extent allowed by the Procuring Entity as stated herein, but in no case more than twenty percent (20%) of the Project.

The Procuring Entity has prescribed that:

a. Subcontracting is not allowed.

7.2. *[If Procuring Entity has determined that subcontracting is allowed during the bidding, state:]* The Bidder must submit together with its Bid the documentary requirements of the subcontractor(s) complying with the eligibility criteria stated in **ITB** Clause 5 in accordance with Section 23.4 of the 2016 revised IRR of RA No. 9184 pursuant to Section 23.1 thereof.

- 7.3. *[If subcontracting is allowed during the contract implementation stage, state:]* The Supplier may identify its subcontractor during the contract implementation stage. Subcontractors identified during the bidding may be changed during the implementation of this Contract. Subcontractors must submit the documentary requirements under Section 23.1 of the 2016 revised IRR of RA No. 9184 and comply with the eligibility criteria specified in **ITB** Clause 5 to the implementing or end-user unit.
- 7.4. Subcontracting of any portion of the Project does not relieve the Supplier of any liability or obligation under the Contract. The Supplier will be responsible for the acts, defaults, and negligence of any subcontractor, its agents, servants, or workmen as fully as if these were the Supplier's own acts, defaults, or negligence, or those of its agents, servants, or workmen.

8. Pre-Bid Conference

The Procuring Entity will hold a pre-bid conference for this Project on **November 24**, **2023 5:00 P.M.** through video conferencing or webcasting via Zoom Link which shall be open to prospective bidders.

Meeting ID: 942 1994 5949 Passcode: 062204

9. Clarification and Amendment of Bidding Documents

Prospective bidders may request for clarification on and/or interpretation of any part of the Bidding Documents. Such requests must be in writing and received by the Procuring Entity, either at its given address or through electronic mail indicated in the **IB**, at least ten (10) calendar days before the deadline set for the submission and receipt of Bids.

10. Documents comprising the Bid: Eligibility and Technical Components

- 10.1. The first envelope shall contain the eligibility and technical documents of the Bid as specified in Section VIII (Checklist of Technical and Financial Documents).
- 10.2. The Bidder's SLCC as indicated in **ITB** Clause 5.3 should have been completed within **three (3) years** prior to the deadline for the submission and receipt of bids.
- 10.3. If the eligibility requirements or statements, the bids, and all other documents for submission to the BAC are in foreign language other than English, it must be accompanied by a translation in English, which shall be authenticated by the appropriate Philippine foreign service establishment, post, or the equivalent office having jurisdiction over the foreign bidder's affairs in the Philippines. Similar to the required authentication above, for Contracting Parties to the Apostille Convention, only the translated documents shall be authenticated through an apostille pursuant to GPPB Resolution No. 13-2019 dated 23 May

2019. The English translation shall govern, for purposes of interpretation of the bid.

11. Documents comprising the Bid: Financial Component

- 11.1. The second bid envelope shall contain the financial documents for the Bid as specified in **Section VIII (Checklist of Technical and Financial Documents)**.
- 11.2. If the Bidder claims preference as a Domestic Bidder or Domestic Entity, a certification issued by DTI shall be provided by the Bidder in accordance with Section 43.1.3 of the 2016 revised IRR of RA No. 9184.
- 11.3. Any bid exceeding the ABC indicated in paragraph 1 of the **IB** shall not be accepted.
- 11.4. For Foreign-funded Procurement, a ceiling may be applied to bid prices provided the conditions are met under Section 31.2 of the 2016 revised IRR of RA No. 9184.
- 11.5. [Include if Framework Agreement will be used:].

12. Bid Prices

- 12.1. Prices indicated on the Price Schedule shall be entered separately in the following manner:
 - a. For Goods offered from within the Procuring Entity's country:
 - i. The price of the Goods quoted EXW (ex-works, ex-factory, exwarehouse, ex-showroom, or off-the-shelf, as applicable);
 - ii. The cost of all customs duties and sales and other taxes already paid or payable;
 - iii. The cost of transportation, insurance, and other costs incidental to delivery of the Goods to their final destination; and
 - iv. The price of other (incidental) services, if any, listed in e.
 - b. For Goods offered from abroad:
 - i. Unless otherwise stated in the **BDS**, the price of the Goods shall be quoted delivered duty paid (DDP) with the place of destination in the Philippines as specified in the **BDS**. In quoting the price, the Bidder shall be free to use transportation through carriers registered in any eligible country. Similarly, the Bidder may obtain insurance services from any eligible source country.
 - ii. The price of other (incidental) services, if any, as listed in Section VII (Technical Specifications).

13. Bid and Payment Currencies

- 13.1. For Goods that the Bidder will supply from outside the Philippines, the bid prices may be quoted in the local currency or tradeable currency accepted by the BSP at the discretion of the Bidder. However, for purposes of bid evaluation, Bids denominated in foreign currencies, shall be converted to Philippine currency based on the exchange rate as published in the BSP reference rate bulletin on the day of the bid opening.
- 13.2. Payment of the contract price shall be made in: **Philippine Pesos.**

14. Bid Security

- 14.1. The Bidder shall submit a Bid Securing Declaration¹ or any form of Bid Security in the amount indicated in the **BDS**, which shall be not less than the percentage of the ABC in accordance with the schedule in the **BDS**.
- 14.2. The Bid and bid security shall be valid until, **120 days from the date of the opening of bids**. Any Bid not accompanied by an acceptable bid security shall be rejected by the Procuring Entity as non-responsive.

15. Sealing and Marking of Bids

Each Bidder shall submit one copy of the first and second components of its Bid.

The Procuring Entity may request additional hard copies and/or electronic copies of the Bid. However, failure of the Bidders to comply with the said request shall not be a ground for disqualification.

If the Procuring Entity allows the submission of bids through online submission or any other electronic means, the Bidder shall submit an electronic copy of its Bid, which must be digitally signed. An electronic copy that cannot be opened or is corrupted shall be considered non-responsive and, thus, automatically disqualified.

16. Deadline for Submission of Bids

16.1. The Bidders shall submit on the specified date and time and either at its physical address or through online submission as indicated in paragraph 7 of the **IB**.

17. Opening and Preliminary Examination of Bids

17.1. The BAC shall open the Bids in public at the time, on the date, and at the place specified in paragraph 9 of the **IB**. The Bidders' representatives who are present shall sign a register evidencing their attendance. In case videoconferencing,

¹ In the case of Framework Agreement, the undertaking shall refer to entering into contract with the Procuring Entity and furnishing of the performance security or the performance securing declaration within ten (10) calendar days from receipt of Notice to Execute Framework Agreement.

webcasting or other similar technologies will be used, attendance of participants shall likewise be recorded by the BAC Secretariat.

In case the Bids cannot be opened as scheduled due to justifiable reasons, the rescheduling requirements under Section 29 of the 2016 revised IRR of RA No. 9184 shall prevail.

17.2. The preliminary examination of bids shall be governed by Section 30 of the 2016 revised IRR of RA No. 9184.

18. Domestic Preference

18.1. The Procuring Entity will grant a margin of preference for the purpose of comparison of Bids in accordance with Section 43.1.2 of the 2016 revised IRR of RA No. 9184.

19. Detailed Evaluation and Comparison of Bids

- 19.1. The Procuring BAC shall immediately conduct a detailed evaluation of all Bids rated "*passed*," using non-discretionary pass/fail criteria. The BAC shall consider the conditions in the evaluation of Bids under Section 32.2 of the 2016 revised IRR of RA No. 9184.
- 19.2. If the Project allows partial bids, bidders may submit a proposal on any of the lots or items, and evaluation will be undertaken on a per lot or item basis, as the case maybe. In this case, the Bid Security as required by **ITB** Clause 15 shall be submitted for each lot or item separately.
- 19.3. The descriptions of the lots or items shall be indicated in Section VII (Technical Specifications), although the ABCs of these lots or items are indicated in the BDS for purposes of the NFCC computation pursuant to Section 23.4.2.6 of the 2016 revised IRR of RA No. 9184. The NFCC must be sufficient for the total of the ABCs for all the lots or items participated in by the prospective Bidder.
- 19.4. The Project shall be awarded as follows:

Option - One Project having several items that shall be awarded as one contract.

19.5. Except for bidders submitting a committed Line of Credit from a Universal or Commercial Bank in lieu of its NFCC computation, all Bids must include the NFCC computation pursuant to Section 23.4.1.4 of the 2016 revised IRR of RA No. 9184, which must be sufficient for the total of the ABCs for all the lots or items participated in by the prospective Bidder. For bidders submitting the committed Line of Credit, it must be at least equal to ten percent (10%) of the ABCs for all the lots or items participated in by the prospective Bidder.

20. Post-Qualification

- 20.1. [Include if Framework Agreement will be used:]
- 20.2. Within a non-extendible period of five (5) calendar days from receipt by the Bidder of the notice from the BAC that it submitted the Lowest Calculated Bid, the Bidder shall submit its latest income and business tax returns filed and paid through the BIR Electronic Filing and Payment System (eFPS) and other appropriate licenses and permits required by law and stated in the **BDS**.

21. Signing of the Contract

21.1. The documents required in Section 37.2 of the 2016 revised IRR of RA No. 9184 shall form part of the Contract. Additional Contract documents are indicated in the **BDS**.

Section III. Bid Data Sheet

Notes on the Bid Data Sheet

The Bid Data Sheet (BDS) consists of provisions that supplement, amend, or specify in detail, information, or requirements included in the ITB found in Section II, which are specific to each procurement.

This Section is intended to assist the Procuring Entity in providing the specific information in relation to corresponding clauses in the ITB and has to be prepared for each specific procurement.

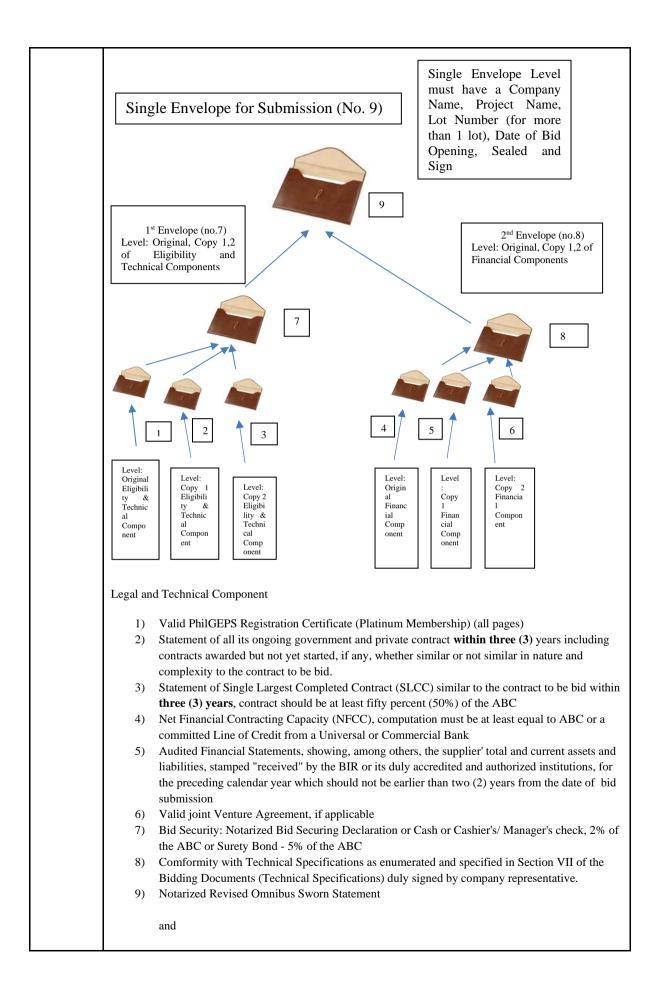
The Procuring Entity should specify in the BDS information and requirements specific to the circumstances of the Procuring Entity, the processing of the procurement, and the bid evaluation criteria that will apply to the Bids. In preparing the BDS, the following aspects should be checked:

- a. Information that specifies and complements provisions of the ITB must be incorporated.
- b. Amendments and/or supplements, if any, to provisions of the ITB as necessitated by the circumstances of the specific procurement, must also be incorporated.

Bid Data Sheet

ITB	
Clause 5.3	For this purpose, contracts similar to the Project refer to contracts which have the same major categories of work, shall be: Services of and Event Management/Event Organizers or other suppliers providing similar services like the following but not limited: Provide the Food and Beverage, Philippine Pavilion Enhancement, Supply and delivery of Giveaways, Administrative Services, Documentation, Printing, Transportation, Venue Rental, Program Requirements, Physical and
7.1	Technical Requirements, Production Requirements.Subcontracting is not allowed.
12	The price of the Items/Goods shall be quoted DDP, TPB Office, 4 th Floor Legaspi Towers 300 Roxas Boulevard Malate, Manila or the applicable International Commercial Terms (INCOTERMS) for this project.
14.1	 The bid security shall be in the form of a Bid Securing Declaration, or any of the following forms and amounts: a. The amount of not less than Php90,675.00 [amount equivalent to two percent (2%) of ABC], if bid security is in cash, cashier's/manager's check, bank draft/guarantee or irrevocable letter of credit; or b. The amount of not less than Php226,687.50 [amount equivalent to five percent (5%) of ABC] if bid security is in Surety Bond
15	 Documents comprising the Bid: Eligibility and Technical Components The first envelope shall contain the eligibility and technical documents of the Bid as specified in Bidding Document Section VIII (Checklist of Technical and Financial Documents). Include/Attached also the following: Attach the Certificate of Satisfactory Completion for Single Largest Completed Contract (SLCC) within the three (3) years from the date of submission and receipt of bids. For the statement of all ongoing government and private contract attached any of the following: signed Notice of Award, Notice to Proceed, Contract/Purchase Order.

	 3) Failure to submit the certificate of completion of the project or any proof thereof, including the supporting documents shall be a ground for disqualification of eligibility 4) Submission of PhilGEPS Platinum Certification and Membership shall be observed in accordance with "GPPB Resolution No. 15-2021: Lifting the Suspension of the Mandatory Submission of PhilGEPS Platinum Certification and Limited Source Bidding"
	Documents comprising the Bid: Financial Component The second bid envelope shall contain the financial documents for the Bid as specified in Bidding Document Section VIII (Checklist of Technical and Financial Documents) .
	Bidders shall submit their bids through their duly authorized representative using the appropriate forms before the deadline specified in the ITB No. 2023-069 in two (2) separate sealed bid envelopes, and which shall be submitted simultaneously. The first shall contain the eligibility and technical component of the bid, including the eligibility requirements and the second shall contain the financial component of the bid. This shall also be observed for each lot in the case of lot procurement
	The Bidder shall prepare and submit an original of the first and second envelopes . In addition, the Bidder shall submit 2 copies of the first and second envelopes . In the event of any discrepancy between the original and the copies, the original shall prevail.
15.1	A complete set of Bidding Documents must/shall be submitted per Lot
	Envelope Illustration on the manners of submission.



	Additional Technical Components: Technical Documents as specified in the Technical Specifications
	Financial Component:
	1) Accomplished Bid Form
	2) Accomplished Price Schedule
519.3	Services of an Event Management Company for the Outbound Travel Market 2024 and Philippine Night in Mumbai, India
	ABC: Php4,533,750.00
20.2	Not Applicable
21.2	Not Applicable

Section IV. General Conditions of Contract

Notes on the General Conditions of Contract

The General Conditions of Contract (GCC) in this Section, read in conjunction with the Special Conditions of Contract in Section V and other documents listed therein, should be a complete document expressing all the rights and obligations of the parties.

Matters governing performance of the Supplier, payments under the contract, or matters affecting the risks, rights, and obligations of the parties under the contract are included in the GCC and Special Conditions of Contract.

Any complementary information, which may be needed, shall be introduced only through the Special Conditions of Contract.

1. Scope of Contract

This Contract shall include all such items, although not specifically mentioned, that can be reasonably inferred as being required for its completion as if such items were expressly mentioned herein. All the provisions of RA No. 9184 and its 2016 revised IRR, including the Generic Procurement Manual, and associated issuances, constitute the primary source for the terms and conditions of the Contract, and thus, applicable in contract implementation. Herein clauses shall serve as the secondary source for the terms and conditions of the Contract.

This is without prejudice to Sections 74.1 and 74.2 of the 2016 revised IRR of RA No. 9184 allowing the GPPB to amend the IRR, which shall be applied to all procurement activities, the advertisement, posting, or invitation of which were issued after the effectivity of the said amendment.

Additional requirements for the completion of this Contract shall be provided in the **Special Conditions of Contract (SCC).**

2. Advance Payment and Terms of Payment

- 2.1. Advance payment of the contract amount is provided under Annex "D" of the revised 2016 IRR of RA No. 9184.
- 2.2. The Procuring Entity is allowed to determine the terms of payment on the partial or staggered delivery of the Goods procured, provided such partial payment shall correspond to the value of the goods delivered and accepted in accordance with prevailing accounting and auditing rules and regulations. The terms of payment are indicated in the **SCC**.

[Include the following clauses if Framework Agreement will be used:]

- 2.3. For a single-year Framework Agreement, prices charged by the Supplier for Goods delivered and/or services performed under a Call-Off shall not vary from the prices quoted by the Supplier in its bid.
- 2.4. For multi-year Framework Agreement, prices charged by the Supplier for Goods delivered and/or services performed under a Call-Off shall not vary from the prices quoted by the Supplier during conduct of Mini-Competition.

3. Performance Security

Within ten (10) calendar days from receipt of the Notice of Award by the Bidder from the Procuring Entity but in no case later than prior to the signing of the Contract by both parties, the successful Bidder shall furnish the performance security in any of the forms prescribed in Section 39 of the 2016 revised IRR of RA No. 9184.*{[Include if Framework Agreement will be used:] In the case of Framework Agreement, the Bidder may opt to furnish the performance security or a Performance Securing Declaration as defined under the Guidelines on the Use of Framework Agreement.<i>}*

4. Inspection and Tests

The Procuring Entity or its representative shall have the right to inspect and/or to test the Goods to confirm their conformity to the Project *{[Include if Framework Agreement will be used:]* or Framework Agreement*]* specifications at no extra cost to the Procuring Entity in accordance with the Generic Procurement Manual. In addition to tests in the **SCC**, **Section IV** (**Technical Specifications**) shall specify what inspections and/or tests the Procuring Entity requires, and where they are to be conducted. The Procuring Entity shall notify the Supplier in writing, in a timely manner, of the identity of any representatives retained for these purposes.

All reasonable facilities and assistance for the inspection and testing of Goods, including access to drawings and production data, shall be provided by the Supplier to the authorized inspectors at no charge to the Procuring Entity.

5. Warranty

- 6.1. In order to assure that manufacturing defects shall be corrected by the Supplier, a warranty shall be required from the Supplier as provided under Section 62.1 of the 2016 revised IRR of RA No. 9184.
- 6.2. The Procuring Entity shall promptly notify the Supplier in writing of any claims arising under this warranty. Upon receipt of such notice, the Supplier shall, repair or replace the defective Goods or parts thereof without cost to the Procuring Entity, pursuant to the Generic Procurement Manual.

6. Liability of the Supplier

The Supplier's liability under this Contract shall be as provided by the laws of the Republic of the Philippines.

If the Supplier is a joint venture, all partners to the joint venture shall be jointly and severally liable to the Procuring Entity.

Section V. Special Conditions of Contract

Notes on the Special Conditions of Contract

Similar to the BDS, the clauses in this Section are intended to assist the Procuring Entity in providing contract-specific information in relation to corresponding clauses in the GCC found in Section IV.

The Special Conditions of Contract (SCC) complement the GCC, specifying contractual requirements linked to the special circumstances of the Procuring Entity, the Procuring Entity's country, the sector, and the Goods purchased. In preparing this Section, the following aspects should be checked:

- a. Information that complements provisions of the GCC must be incorporated.
- b. Amendments and/or supplements to provisions of the GCC as necessitated by the circumstances of the specific purchase, must also be incorporated.

However, no special condition which defeats or negates the general intent and purpose of the provisions of the GCC should be incorporated herein.

Special Conditions of Contract

GCC					
<u>Clause</u> 1	Delivery of the Items/Services shall be made by the Supplier in accordance with the terms specified in Section VI (Schedule of Requirements).				
2.2	TERMS OF P Payment will b requirements:	PAYMENT: be made in two (2) tranches following the	submission of the listed		
	Particulars Payment Scheme				
	First Tranche	 Upon submission of proof of bookings/reservations of at least: Official Venue for the Philippine Networking Night Performers / Artists Accommodations for Local Hires Other booked services; Submission and approval of proposed menu, venue layout and set-up, and list of performers. 	50% of the payment		
	Second Tranche – Final Payment	Upon full delivery of services as indicated in the Technical Specifications and submission of final SOA/invoice with necessary supporting documents	50% of the payment		
	The supplier is encouraged to have a Landbank account. Payment will be made through LBP bank deposit. In case the supplier does not have a Landbank account, bank charges will be shouldered by the supplier. Send the bill of actual expenses to the TOURISM PROMOTIONS BOARD addressed to COO MARIA MARGARITA MONTEMAYOR NOGRALES – ATTN: MR. MICHAEL M. MALONDA after the completion of services and submission of required supporting documents to facilitate payment.				
4		s and tests that will be conducted shall be Specifications.	in accordance with Section		

Section VI. Schedule of Requirements

The delivery schedule expressed as weeks/months stipulates hereafter a delivery date which is the date of delivery to the project site.

Item Number	Description	Quantity	Total	Delivered, Weeks/Months
1	Provided in the Technical Specification (Please see Technical Specifications)	Specif	iations (e Technical Please see cifications)

Notes for Preparing the Technical Specifications

A set of precise and clear specifications is a prerequisite for Bidders to respond realistically and competitively to the requirements of the Procuring Entity without qualifying their Bids. In the context of Competitive Bidding, the specifications (*e.g.* production/delivery schedule, manpower requirements, and after-sales service/parts, descriptions of the lots or items) must be prepared to permit the widest possible competition and, at the same time, present a clear statement of the required standards of workmanship, materials, and performance of the goods and services to be procured. Only if this is done will the objectives of transparency, equity, efficiency, fairness, and economy in procurement be realized, responsiveness of bids be ensured, and the subsequent task of bid evaluation and post-qualification facilitated. The specifications should require that all items, materials and accessories to be included or incorporated in the goods be new, unused, and of the most recent or current models, and that they include or incorporate all recent improvements in design and materials unless otherwise provided in the Contract.

Samples of specifications from previous similar procurements are useful in this respect. The use of metric units is encouraged. Depending on the complexity of the goods and the repetitiveness of the type of procurement, it may be advantageous to standardize the General Technical Specifications and incorporate them in a separate subsection. The General Technical Specifications should cover all classes of workmanship, materials, and equipment commonly involved in manufacturing similar goods. Deletions or addenda should then adapt the General Technical Specifications to the particular procurement.

Care must be taken in drafting specifications to ensure that they are not restrictive. In the specification of standards for equipment, materials, and workmanship, recognized Philippine and international standards should be used as much as possible. Where other particular standards are used, whether national standards or other standards, the specifications should state that equipment, materials, and workmanship that meet other authoritative standards, and which ensure at least a substantially equal quality than the standards mentioned, will also be acceptable. The following clause may be inserted in the Special Conditions of Contract or the Technical Specifications.

Sample Clause: Equivalency of Standards and Codes

Wherever reference is made in the Technical Specifications to specific standards and codes to be met by the goods and materials to be furnished or tested, the provisions of the latest edition or revision of the relevant standards and codes shall apply, unless otherwise expressly stated in the Contract. Where such standards and codes are national or relate to a particular country or region, other authoritative standards that ensure substantial equivalence to the standards and codes specified will be acceptable. Reference to brand name and catalogue number should be avoided as far as possible; where unavoidable they should always be followed by the words "*or at least equivalent*." References to brand names cannot be used when the funding source is the GOP.

Where appropriate, drawings, including site plans as required, may be furnished by the Procuring Entity with the Bidding Documents. Similarly, the Supplier may be requested to provide drawings or samples either with its Bid or for prior review by the Procuring Entity during contract execution.

Bidders are also required, as part of the technical specifications, to complete their statement of compliance demonstrating how the items comply with the specification.

Technical Specifications

Services of an Event Management Company for the Outbound Travel Market 2024 and Philippine Night in Mumbai, India (ITB No. 2023-069)

[Bidders must state here either "Comply" or "Not Comply" against each of the individual parameters of each Specification stating the corresponding performance parameter of the equipment offered. Statements of "Comply" or "Not Comply" must be supported by evidence in a Bidders Bid and cross-referenced to that evidence. Evidence shall be in the form of manufacturer's un-amended sales literature, unconditional statements of specification and compliance issued by the manufacturer, samples, independent test data etc., as appropriate. A statement that is not supported by evidence or is subsequently found to be contradicted by the evidence presented will render the Bid under evaluation liable for rejection. A statement either in the Bidder's statement of compliance or the supporting evidence that is found to be false either during Bid evaluation, post-qualification or the execution of the Contract may be regarded as fraudulent and render the Bidder or supplier liable for prosecution subject to the applicable laws and issuances.]

Item	Specification	Statement of Compliance
1	SCOPE OF SERVICES:	00000
	The Tourism Promotions Board (TPB) is inviting qualified Events Management Companies/Event Organizers or other Suppliers providing similar services, preferably with counterparts in India, to assist in the preparation, coordination, and implementation of requirements for the events based on the following guidelines:	
2	1. OUTBOUND TRAVEL MARKET (OTM) 2024	
	Date: 08-10 February 2024	
	Venue: Jio Convention Centre, Mumbai, India	
3	A. Food & Beverage Requirements	
	Free flowing refreshments (coffee, tea, water, and snacks) throughout the event;	
	• Lunch packs for the Philippine Delegation around 25 pax for three (3) days at approximately INR 1,000.00	

		0 11 11 1 25 2	
	per meal, pr TPB;	referably with rice. Menu f	or approval of
	 Manage per organizers; 	mits and registrations requand	ired by the
		um guarantee for this requi l number of guests will be event.	
4	B. Philippin	e Pavilion Enhancement	
	Number of Boot	h Spaces: 10	
	Size: 100 square	meters	
	Mart (WTM) 20	vice Provider shall use th 23 booth design as a peg eme, and the booth element	for the genera
		adjustment to the design and in consideration of	
	depict culture of	n of additional furniture the Philippines and comple e stand, as may need be.	
5	C. Giveaway		
	Provision of give or in official func	aways for distribution at the l	Philippine stand
	QUANTITY	CATEGORY	INDICATIV E BUDGET
	25 sets	VIP giveaways in boxes	PHP 75,000.00
	1000 sets	Mass giveaways must have LTP-branded tote bags to be given to booth and event visitors i.e., travel trade, media, consumers, and other booth visitors	
	100 pieces	Philippine branded lanyards Design will be provided by TPB.	5,000.00
	100 pieces	Trade giveaways	PHP 50,000.00
			· · · ·

	before production/purchase of all items prior to shipping of the
	EMC to India.
6	D. Administrative Services and Requirements
	• Two (2) Stand assistants to man the information
	counter, distribute giveaways/brochures, scan badges, and assist
	guests to meetings on 08-10 February 2024 with the following
	qualifications:
	• Knows basic Philippine destination and tourism
	offerings;
	• Has experience in manning booths and events;
	• One (1) Waitperson to serve snacks/meals and
	beverages to meetings and help in maintaining the organization
	and cleanliness of the storage and pantry;
	• Assistance on travel and immigration documents for the
	entire Philippine delegation, as needed;
	• Assistance with the necessary arrangement and
	acquisition of documentary requirements (legal and practical)
	for the successful implementation of the calendar of events;
	• International shipment (Manila-Mumbai) for the
	promotional materials, office supplies, props, and other items
	for the event;
	• Provision of miscellaneous/onsite expenses, such as but
	not limited to office supplies, drinks, printing of calling cards of
	DOT/TPB Officials/Officers, etc.;
	• Assistance on other related matters pertaining to TPB's
	implementation of OTM 2024 that may not have been included
	in this document, but deemed necessary by either parties,
7	provided that there are no cost implications. E. Documentation Requirements
/	
	Provision of a professional photographer and
	videographer/cameraman to cover and document the Outbound Travel Market wherein TPB will have full ownership on all the
	recorded materials (photographs and videos).
	EMC to submit the following photos and videos covering the
	entire program:
	• Raw and edited photos;
	• Recorded videos; and
	• Video highlights of OTM (3-5 minute presentation)
8	F. Printing Requirements
	• Printing, production, and delivery of marketing and
	promotional materials of the following requirements:

	➢ 500 pcs. of Philippine postcards of 5 Philippine destinations with QR code;
	➢ 50 pcs. of Philippine Map Pads of ordinary paper containing 100 sheets each; and
	➤ 500 pieces each of 5 kinds of Philippine and destination brochures (in English).
	• TPB will provide the layout of these marketing and promotional materials.
	• Delivery of Philippine collateral materials must be managed depending on the size of the Philippine stand storage area starting on 07 February 2024. Excess materials will be couriered to Philippine Consulate Office.
9	G. Transportation Requirements
	• Provision of two (2) vans for the TPB delegation transporting Booth and Event paraphernalia on 05-11 February 2024.
	Vehicles should be made available a minimum of 12 hours per day.
	o Maximum of 4 hours of overtime
	 Preferably a 2018 model or newer;
	 Inclusive of licensed driver, fuel, driver's meals,
	applicable parking, toll fees, and overtime fees
	Provide Pick-up and Drop-off of passengers; and
10	 Transport to, from airport, hotel, and official venue. PHILIPPINE NETWORKING NIGHT
	Date: TBC; Preferably 07 February 2024
	Venue: Preferably in Mumbai near the Jio World
11	Convention Centre
11	A. Venue Rental
	• Sourcing and booking of appropriate venue for the Philippine Networking Night in Mumbai (3-4-star hotel near Jio World Convention Centre) that can accommodate 100 pax in one (1) seating to include provision for the stage, technical booth, holding area/s for the Secretary / COO and Performers.
	• Organizing, designing, facilitating and set-up of the venue (including directional signage/standees and venue branding), dinner reception area, holding area for the Officials / VIP Lounge, holding area for the performers, an elevated stage for a possible entertainer or ensemble with

he venue rec	juirements are as fo	llows:		
MUMB AI TIME	REQUIREME NTS	REMARKS		
09:00H _ 17:00H	Ingress	Ingress		
17:30H - 18:30H	- Registration Counter			
	Registration Counter in front of the Cocktails	- With tables and chairs for 10 pax		
	and Philippine Reception Room	- With Wi-Fi and provision for electric outlets		
		- With hot and cold water dispenser		
17:30H	Cocktails	Cocktails		
19:00H				
	Cocktails Room	- With cocktail tables for 100 pax		
18:00H	Philippine Netwo	orking Night		
21:00H				
	Reception Room	- With cocktail tables for 100 pax		
		- With two (2) VIP tables with dedicated wait staff		
		- Stage set-up		
		- Microphones		
		- Basic A/V system		

			- LCD Projector with			
			Screen			
			- With Refreshments			
	15:00- 21:00	Other Requirem	Other Requirements			
		Holding Area for Officials / VIP Lounge	- With tables and chairs for 15 pax			
		VII Louige	- With Wi-Fi and provision for electric outlets			
			- With hot and cold water dispenser			
			- With clothes rack			
			- With private or adjacent comfort room			
		HoldingArea- With tables and chairsfor Performersfor 20 pax				
			- With Wi-Fi and provision for electric outlets			
			- With hot and cold water dispenser			
			- With clothes rack			
		Coat Check / Baggage Counter	- With clothes rack			
13						
	• Dinne for max of 10	ood & Beverage Requirements inner: Filipino or continental cuisine with drinks f 100 pax at INR 3,500 per pax;				
		s to be approved by cards to be provide				
	• 50% etc.;	provision for vege	rovision for vegetarian, halal, gluten-free,			
	• Comp up cocktail ta complement,	lete set-up for the buffet stations and dressed bles / chairs and appropriate ambient décor/ to food serving set-up either plated or buffet				
	subject to approval of TPB;					

	• Free Flowing coffee / tea/ water	
	 Free Flowing corree / lea/ water Uniformed and well-trained banquet service 	
	personnel; and,	
	 The final number of guests will be advised a week in 	
	advance.	
	C. Program Requirements	
14	Coordination with the assigned TPB Officials/Officers	
	and India Market Rep for the finalization of the	
	program and speakers.	
	• Creation of program flow, detailed scenario and	
	script based on the approved program.	
	Provision of emcees/voice over	
	• Coordination with TPB and India Market Rep	
	the management of invitation to Indian buyers/partners	
	• Provision of event coverage and assistance	
	including recording and editing the video recording of	
	the speech/talk of the speaker, as necessary.	
	• Documentation in photos and videos of all	
	activities for submission to TPB in JPEG/MPEG format	
	saved in an external hard drive.	
	• Arrangement of technical rehearsal/run at least	
	before the start of the program in coordination with the	
	assigned TPB Officer/s.	
	• Provision of an Event Management Team, with	
	a minimum experience of three (3) years, who shall	
	coordinate, oversee the light, sound, audio-visual,	
	scenery, technical requirements, staging, performances	
	and other elements and requirements of the overall	
	event. The EMC shall source the appropriate events	
	management experts, technical practitioners, etc.	
	required to implement the overall program scenario	
	which should include the following:	
	One (1) Project Manager	
	➢ One (1) Stage Manager	
	\rightarrow One (1) Technical Director	
	 One (1) Script Writer 	
	with at least one (1) year of relevant experience	
	* CVs of the above-mentioned key personnel should be	
	included in the bid submission	
15	A. Documentation Requirements	
	Provision of a professional photographer and	
	videographer/cameraman to cover and document the	

	 Philippine Networking Night wherein TPB will have full ownership on all the recorded materials (photographs and videos). EMC to submit the following photos and videos covering the entire program: Raw and edited photos; Recorded videos; and Video highlights of the Philippine Networking Night (3-5 minute presentation)
16	B. Physical and Technical Requirements
	 Overall venue décor/execution for the event to include, but not limited to: Stage set-up, design, decorations, and set-up (as needed per activity) Venue styling, but not limited to: Directional signages Photo Walls Pull-up Banners Table Numbers and Company Names Registration counter Provide the following equipment and coordinate with the technical team of the venue for the set up and installation of all physical and technical requirements, if need be. Philippine Networking Night Reception Area Stage set-up LED Screen / LCD projector with screen Basic audio-visual (speakers, wireless microphones, etc.) and lighting system Laptops (mac and windows) with appropriate connectors Appropriate cables and video adapters (VGA, HDMI, etc.); Technical booth Internet connection Cocktail Tables for 100 pax and two (2) VIP tables with chairs All needed signages and/or marquees
	2. <u>VIP Lounge</u>
	 Should be enclosed and well lit. With clothes rack
L	

	 With free-flowing water, coffee, tea, and snacks (pastries, cookies, nuts, etc.)
	 3. <u>Holding Area for the Performers</u> > Should be enclosed and well lit. > With clothes rack > With free-flowing water, coffee, and tea
17	C. Production Requirements
	• World-class Performers (Mix of singers, dancers/ethnic musical instruments players and production group)
	 Length of production: 30 minutes (Philippine Networking Night)
	• The music genre should be fit for an international audience and would include Filipino culture and tradition.
	• Proposed program and list of performers for approval of TPB.
	• Logistical Requirements of EMC:
	Accommodations with breakfast for the performers including the production crew during the group's stay in Mumbai (preferably same hotel where the TPB delegation is billeted)
	 International air tickets (rebook able, reroutable, and refundable), as necessary
	 Travel insurance for the duration of the performers and production group's stay, as necessary
	Professional fee or allowance/per diem of all the non- India based performers and production group for the duration of travel dates.
	 Extra baggage allowance, as needed (approximately USD 120/piece, maximum of 23 kg per piece)
	 Visa application, as necessary Vans for inland transportation for the duration of the
	 event Facilitate all necessary permits needed for the performances to include talents' work permits and rights to use music (Filipino Society of Composers,

18	 permits, etc. Administrative costs a expenses Hotel/airport transfer airport), as needed. RT-PCR /Antigen To needed. 	rs – FILSCAP); entertainment and other miscellaneous r (airport-hotel-venue-hotel- est or other safety protocols, as PLEMENTATION	
	SCHEDULE	2024	
	Date: 07-10 Feb	oruary 2024	
	Venue: Mumbai	i, India	
	Schedule of	Activity/Milestone	
	Requirements		
	Within five (5) calendar days upon receipt of the	Submit the following documents:	
	Notice to Proceed	• Proposed Program	
		Flow/Scenario	
		 Proposed Performers Implementation	
		Timeline	
	At the latest, two (2)	• Preparation of the	
	weeks before the start of the event	event materials,	
		visuals, equipment, etc.	
	07 February 2024 (TBC)	Philippine	
	09 10 Echanomy 2024	Networking Night	
	08-10 February 2024	• OTM Event Proper in Jio World Convention	
		Centre	
19	II. QUALIFICAT	IONS OF BIDDERS:	
	A. Must be a duly registered		
	in the business as and E		
	· ·	ompany with experience in	
	a counterpart in India;	implementation; preferably with	
	_	r at least three (3) years; and	
	-		
	-	ad implemented at least three (3) ts with similar scale with	

I. TH	ERMS OF PAYMENT:					
Payment will be made in two (2) tranches following the submission of the listed requirements:						
ParticularsPayment Scheme						
First Tranche	Upon submission of proof of bookings/reservations of at least: Official Venue for the Philippine Networking Night Performers / Artists Accommodation s for Local Hires Other booked services; Submission and approval of proposed menu, venue layout and set-up, and list of	50% of the payment				
Second Tranche – Final Payment	performers. Upon full delivery of services as indicated in the Technical Specifications and submission of final SOA/invoice with necessary supporting documents	50% of the				
Payment will the supplier	is encouraged to have a l be made through LBP ba does not have a Landba be shouldered by the suppl	nk deposit. In case ank account, bank				

	completion of services and submission of required supporting documents to facilitate payment.	
21	I. CONTRACT DURATION The contract shall commence from the date of receipt of the Notice to Proceed (NTP) until the full implementation of all deliverables.	

I hereby certify to comply and deliver all of the above requirements.

Name of Company

Signature over Printed Name of the authorized representative

Date

Section VIII. Checklist of Technical and Financial Documents

Notes on the Checklist of Technical and Financial Documents

The prescribed documents in the checklist are mandatory to be submitted in the Bid, but shall be subject to the following:

- a. GPPB Resolution No. 09-2020 on the efficient procurement measures during a State of Calamity or other similar issuances that shall allow the use of alternate documents in lieu of the mandated requirements; or
- b. Any subsequent GPPB issuances adjusting the documentary requirements after the effectivity of the adoption of the PBDs.

The BAC shall be checking the submitted documents of each Bidder against this checklist to ascertain if they are all present, using a non-discretionary "pass/fail" criterion pursuant to Section 30 of the 2016 revised IRR of RA No. 9184.

Checklist of Technical and Financial Documents

I. TECHNICAL COMPONENT ENVELOPE

Class "A" Documents

<u>Legal Documents</u>

- (a) Valid PhilGEPS Registration Certificate (Platinum Membership) (all pages); Or
- (b) Registration certificate from Securities and Exchange Commission (SEC), Department of Trade and Industry (DTI) for sole proprietorship, or Cooperative Development Authority (CDA) for cooperatives or its equivalent document,

And

(c) Mayor's or Business permit issued by the city or municipality where the principal place of business of the prospective bidder is located, or the equivalent document for Exclusive Economic Zones or Areas;

And

(d) Tax clearance per E.O. No. 398, s. 2005, as finally reviewed and approved by the Bureau of Internal Revenue (BIR).

Technical Documents

- (f) Statement of the prospective bidder of all its ongoing government and private contracts, including contracts awarded but not yet started, if any, whether similar or not similar in nature and complexity to the contract to be bid; **and**
- (g) Statement of the bidder's Single Largest Completed Contract (SLCC) similar to the contract to be bid, except under conditions provided for in Sections 23.4.1.3 and 23.4.2.4 of the 2016 revised IRR of RA No. 9184, within the relevant period as provided in the Bidding Documents; **and**
- (h) Original copy of Bid Security. If in the form of a Surety Bond, submit also a certification issued by the Insurance Commission; or

Original copy of Notarized Bid Securing Declaration; and

- (i) Conformity with the Technical Specifications, which may include production/delivery schedule, manpower requirements, and/or after-sales/parts, if applicable; <u>and</u>
- (j) Original duly signed Omnibus Sworn Statement (OSS);
 and if applicable, Original Notarized Secretary's Certificate in case of a corporation, partnership, or cooperative; or Original Special Power of Attorney of all members of the joint venture giving full power and authority to its officer to sign the OSS and do acts to represent the Bidder.

Financial Documents

- (k) The Supplier's audited financial statements, showing, among others, the Supplier's total and current assets and liabilities, stamped "received" by the BIR or its duly accredited and authorized institutions, for the preceding calendar year which should not be earlier than two (2) years from the date of bid submission; **and**
- (l) The prospective bidder's computation of Net Financial Contracting Capacity (NFCC);

<u>or</u>

A committed Line of Credit from a Universal or Commercial Bank in lieu of its NFCC computation.

Class "B" Documents

(m) If applicable, a duly signed joint venture agreement (JVA) in case the joint venture is already in existence;

<u>or</u>

duly notarized statements from all the potential joint venture partners stating that they will enter into and abide by the provisions of the JVA in the instance that the bid is successful.

Other documentary requirements under RA No. 9184 (as applicable)

- (n) [For foreign bidders claiming by reason of their country's extension of reciprocal rights to Filipinos] Certification from the relevant government office of their country stating that Filipinos are allowed to participate in government procurement activities for the same item or product.
- (o) Certification from the DTI if the Bidder claims preference as a Domestic Bidder or Domestic Entity.

25 FINANCIAL COMPONENT ENVELOPE

- (a) Original of duly signed and accomplished Financial Bid Form; and
- (b) Original of duly signed and accomplished Price Schedule(s).

Bid Form for the Procurement of Goods

[shall be submitted with the Bid]

BID FORM

Date : _____ Project Identification No. : _____

To: [name and address of Procuring Entity]

Having examined the Philippine Bidding Documents (PBDs) including the Supplemental or Bid Bulletin Numbers *[insert numbers]*, the receipt of which is hereby duly acknowledged, we, the undersigned, offer to *[supply/deliver/perform]* [description of the Goods] in conformity with the said PBDs for the sum of [total Bid amount in words and figures] or the total calculated bid price, as evaluated and corrected for computational errors, and other bid modifications in accordance with the Price Schedules attached herewith and made part of this Bid. The total bid price includes the cost of all taxes, such as, but not limited to: [specify the applicable taxes, e.g. (i) value added tax (VAT), (ii) income tax, (iii) local taxes, and (iv) other fiscal levies and duties], which are itemized herein or in the Price Schedules,

If our Bid is accepted, we undertake:

- a. to deliver the goods in accordance with the delivery schedule specified in the Schedule of Requirements of the Philippine Bidding Documents (PBDs);
- b. to provide a performance security in the form, amounts, and within the times prescribed in the PBDs;
- c. to abide by the Bid Validity Period specified in the PBDs and it shall remain binding upon us at any time before the expiration of that period.

[Insert this paragraph if Foreign-Assisted Project with the Development Partner:

Commissions or gratuities, if any, paid or to be paid by us to agents relating to this Bid, and to contract execution if we are awarded the contract, are listed below:

Name and address Amount and Purpose of of agentCurrencyCommission or gratuity

(if none, state "None")]

Until a formal Contract is prepared and executed, this Bid, together with your written acceptance thereof and your Notice of Award, shall be binding upon us.

We understand that you are not bound to accept the Lowest Calculated Bid or any Bid you may receive.

We certify/confirm that we comply with the eligibility requirements pursuant to the PBDs.

The undersigned is authorized to submit the bid on behalf of [name of the bidder] as evidenced by the attached [state the written authority].

We acknowledge that failure to sign each and every page of this Bid Form, including the attached Schedule of Prices, shall be a ground for the rejection of our bid.

Name:	
Legal capacity:	
Signature:	
Duly authorized to sign the Bid for and behalf of:	
Date:	

Bid Securing Declaration Form [shall be submitted with the Bid if bidder opts to provide this form of bid security]

REPUBLIC OF THE PHILIPPINES) CITY OF ______) S.S.

BID SECURING DECLARATION Project Identification No.: [Insert number]

To: [Insert name and address of the Procuring Entity]

I/We, the undersigned, declare that:

- 1. I/We understand that, according to your conditions, bids must be supported by a Bid Security, which may be in the form of a Bid Securing Declaration.
- 2. I/We accept that: (a) I/we will be automatically disqualified from bidding for any procurement contract with any procuring entity for a period of two (2) years upon receipt of your Blacklisting Order; and, (b) I/we will pay the applicable fine provided under Section 6 of the Guidelines on the Use of Bid Securing Declaration, within fifteen (15) days from receipt of the written demand by the procuring entity for the commission of acts resulting to the enforcement of the bid securing declaration under Sections 23.1(b), 34.2, 40.1 and 69.1, except 69.1(f), of the IRR of RA No. 9184; without prejudice to other legal action the government may undertake.
- 3. I/We understand that this Bid Securing Declaration shall cease to be valid on the following circumstances:
 - a. Upon expiration of the bid validity period, or any extension thereof pursuant to your request;
 - b. I am/we are declared ineligible or post-disqualified upon receipt of your notice to such effect, and (i) I/we failed to timely file a request for reconsideration or (ii) I/we filed a waiver to avail of said right; and
 - c. I am/we are declared the bidder with the Lowest Calculated Responsive Bid, and I/we have furnished the performance security and signed the Contract.

IN WITNESS WHEREOF, I/We have hereunto set my/our hand/s this _____ day of [month] [year] at [place of execution].

[Insert NAME OF BIDDER OR ITS AUTHORIZED REPRESENTATIVE] [Insert signatory's legal capacity] Affiant

[Jurat]

[Format shall be based on the latest Rules on Notarial Practice]

FORMAT OF CURRICULUM VITAE (CV) FOR PROPOSED PROFESSIONAL STAFF

Proposed Position:		
Name of Firm:		
Name of Staff:		
Profession:		
Date of Birth:		
Years with Firm/Entity:	Nationality:	
Membership in Professional Societies:		
Detailed Tasks Assigned:		

Key Qualifications:

[Give an outline of staff member's experience and training most pertinent to tasks on project. Describe degree of responsibility held by staff member on relevant previous projects and give dates and locations. Use about half a page.]

Education:

[Summarize college/university and other specialized education of staff members, giving names of schools, dates attended, and degrees obtained. Use about one quarter of a page.]

Employment Record:

[Starting with present position, list in reverse order every employment held. List all positions held by staff member since graduation, giving dates, names of employing organizations, titles of positions held, and locations of projects. For experience in last ten years, also give types of activities performed and client references, where appropriate. Use about two pages.]

Languages:

[For each language, indicate proficiency: excellent, good, fair, or poor in speaking, reading, and writing.]

Certification:

I, the undersigned, certify that to the best of my knowledge and belief, these data correctly describe me, my qualifications, and my experience.

Commitment:

I also commit to work for the Project in accordance with the time schedule as indicated in the contract once the firm is awarded the Project.

	Date:
[Signature of staff member and authorized representative of the firm]	Day/Month/Year
Full name of staff member:	
Full name of authorized representative:	

SUBSCRIBED AND SWORN to before me this _____ day of [month] [year] at [place of execution], Philippines. Affiant/s is/are personally known to me and was/were identified by me through competent evidence of identity as defined in the 2004 Rules on Notarial Practice (A.M. No. 02-8-13-SC). Affiant/s exhibited to me his/her [insert type of government identification card used], with his/her photograph and signature appearing thereon, with no. _____.

Witness my hand and seal this ____ day of [month] [year].

NAME OF NOTARY PUBLIC

Serial No. of Commission ______ Notary Public for _____ until _____ Roll of Attorneys No. _____ PTR No. __, [date issued], [place issued] IBP No. __, [date issued], [place issued] Doc. No. ____ Page No. ____ Book No. ____ Series of ____.

Name of the Procuring Entity : Tourism Promotions Board

Project : Services of an Event Management Company for the Outbound Travel Market 2024 and Philippine Night in Mumbai, India

(ITB No. 2023-069)

Location of the Project :

Name of Contract/ Project Cost	a. Owner's Name b. Address c. Telephone Nos.	Nature of Work	Bidder's Role		a. Date Awarded	% of Accomplishment		Value of Outstanding
			Description	%		Planned	Actual	Works / Undelivered Portion
Government								
<u>Private</u>								
				Total Cost				

Note: This statement shall be supported with:

1. Notice of Award and/or Contract

2. Notice to Proceed

Submitted by : _____

(Printed Name & Signature)
Designation :

Date :_____

REPUBLIC OF THE PHILIPPINES) CITY/MUNICIPALITY OF _____) S.S.

AFFIDAVIT

I, [Name of Affiant], of legal age, [Civil Status], [Nationality], and residing at [Address of Affiant], after having been duly sworn in accordance with law, do hereby depose and state that:

1. [Select one, delete the other:]

[If a sole proprietorship:] I am the sole proprietor or authorized representative of [Name of Bidder] with office address at [address of Bidder];

[If a partnership, corporation, cooperative, or joint venture:] I am the duly authorized and designated representative of [Name of Bidder] with office address at [address of Bidder];

2. [Select one, delete the other:]

[If a sole proprietorship:] As the owner and sole proprietor, or authorized representative of [Name of Bidder], I have full power and authority to do, execute and perform any and all acts necessary to participate, submit the bid, and to sign and execute the ensuing contract for [Name of the Project] of the [Name of the Procuring Entity], as shown in the attached duly notarized Special Power of Attorney;

[If a partnership, corporation, cooperative, or joint venture:] I am granted full power and authority to do, execute and perform any and all acts necessary to participate, submit the bid, and to sign and execute the ensuing contract for [Name of the Project] of the [Name of the Procuring Entity], as shown in the attached [state title of attached document showing proof of authorization (e.g., duly notarized Secretary's Certificate, Board/Partnership Resolution, or Special Power of Attorney, whichever is applicable;)];

- 3. [Name of Bidder] is not "blacklisted" or barred from bidding by the Government of the Philippines or any of its agencies, offices, corporations, or Local Government Units, foreign government/foreign or international financing institution whose blacklisting rules have been recognized by the Government Procurement Policy Board, <u>by itself or by relation, membership, association, affiliation, or controlling interest with another blacklisted person or entity as defined and provided for in the Uniform Guidelines on Blacklisting;</u>
- 4. Each of the documents submitted in satisfaction of the bidding requirements is an authentic copy of the original, complete, and all statements and information provided therein are true and correct;
- 5. [Name of Bidder] is authorizing the Head of the Procuring Entity or its duly authorized representative(s) to verify all the documents submitted;
- 6. [Select one, delete the rest:]

[If a sole proprietorship:] The owner or sole proprietor is not related to the Head of the Procuring Entity, members of the Bids and Awards Committee (BAC), the Technical

Working Group, and the BAC Secretariat, the head of the Project Management Office or the end-user unit, and the project consultants by consanguinity or affinity up to the third civil degree;

[If a partnership or cooperative:] None of the officers and members of [Name of Bidder] is related to the Head of the Procuring Entity, members of the Bids and Awards Committee (BAC), the Technical Working Group, and the BAC Secretariat, the head of the Project Management Office or the end-user unit, and the project consultants by consanguinity or affinity up to the third civil degree;

[*If a corporation or joint venture:*] None of the officers, directors, and controlling stockholders of [*Name of Bidder*] is related to the Head of the Procuring Entity, members of the Bids and Awards Committee (BAC), the Technical Working Group, and the BAC Secretariat, the head of the Project Management Office or the end-user unit, and the project consultants by consanguinity or affinity up to the third civil degree;

- 7. [Name of Bidder] complies with existing labor laws and standards; and
- 8. *[Name of Bidder]* is aware of and has undertaken the responsibilities as a Bidder in compliance with the Philippine Bidding Documents, which includes:
 - a. Carefully examining all of the Bidding Documents;
 - b. Acknowledging all conditions, local or otherwise, affecting the implementation of the Contract;
 - c. Making an estimate of the facilities available and needed for the contract to be bid, if any; and
 - d. Inquiring or securing Supplemental/Bid Bulletin(s) issued for the [Name of the Project].
- 9. *[Name of Bidder]* did not give or pay directly or indirectly, any commission, amount, fee, or any form of consideration, pecuniary or otherwise, to any person or official, personnel or representative of the government in relation to any procurement project or activity.
- 10. In case advance payment was made or given, failure to perform or deliver any of the obligations and undertakings in the contract shall be sufficient grounds to constitute criminal liability for Swindling (Estafa) or the commission of fraud with unfaithfulness or abuse of confidence through misappropriating or converting any payment received by a person or entity under an obligation involving the duty to deliver certain goods or services, to the prejudice of the public and the government of the Philippines pursuant to Article 315 of Act No. 3815 s. 1930, as amended, or the Revised Penal Code.

IN WITNESS WHEREOF, I have hereunto set my hand this __ day of ___, 20__ at ___, Philippines.

[Insert NAME OF BIDDER OR ITS AUTHORIZED REPRESENTATIVE] [Insert signatory's legal capacity] Affiant

[Jurat] [Format shall be based on the latest Rules on Notarial Practice]

Price Schedule for Goods Offered from Within the Philippines [shall be submitted with the Bid if bidder is offering goods from within the Philippines]

For Goods Offered from Within the Philippines

Name of Bidder				Project ID No		_ Page _	of		
1	2	3	4	5	6	7	8	9	10
Item	Description	Country of origin	Quantity	Unit price EXW per item	Transportation and all other costs incidental to delivery, per item	Sales and other taxes payable if Contract is awarded, per item	Cost of Incidental Services, if applicable, per item	Total Price, per unit (col 5+6+7+ 8)	Total Price delivered Final Destination (col 9) x (col 4)

Name: _____

Legal Capacity: _____

Signature: ______

Duly authorized to sign the Bid for and behalf of: _____

Name of the Procuring Entity : Tourism Promotions Board

Project : Services of an Event Management Company for the Outbound Travel Market 2024 and Philippine Night in Mumbai, India

•

(ITB No. 2023-069)

Location of the Project :

Single Largest Completed Contract (SLCC) similar to the Contract to be bid within the last 3 years from the date of submission

and receipt of bids contract should be at least be fifty percent (50%) of the ABC

Business Name

Business Address

	a. Owner's Name	Nature of Work	Bidder's Role		a. Amount of Award	a. Date Awarded	
Name of Contract	b. Owner's Name Addressc. Telephone Nos.		Description	%	b. Amount at Completionc. Duration	b. Contract Effectivityc. Date Completed	
Government							
Private							

Note: This Statement shall be supported with

:

:

1. Contract

2. Certificate with completion

Submitted by:

Name of Representative of Bidder: _____ _____

Position

Date

Name of the Procuring Entity : Tourism Promotions Board

Project : Services of an Event Management Company for the Outbound Travel Market 2024 and Philippine Night in Mumbai, India(ITB No. 2023-069) **Location of the Project :**

Statement of all Government & Private Contracts COMPLETED which are similar in nature within the last 3 years from the date

of submission and receipt of bids

:

:

Business Name

Business Address

	a. Owner's Nameb. Owner's Name Addressc. Telephone Nos.	Nature of Work	Bidder's Role		a. Amount of Award	a. Date Awarded
Name of Contract			Description	%	b. Amount at Completionc. Duration	b. Contract Effectivityc. Date Completed
Government						
Private						

Note: This Statement shall be supported with

1. Contract

2. Certificate with completion

Submitted by:

 Name of Representative of Bidder:

 Position
 :

 Date
 :

TECHNICAL SPECIFICATIONS

<u>SERVICES OF AN EVENT MANAGEMENT COMPANY FOR THE OUTBOUND TRAVEL MARKET</u> (OTM) 2024 AND PHILIPPINE NETWORKING NIGHT IN MUMBAI, INDIA

v.13 Nov 2023

I. BACKGROUND:

India positions itself as a unique and huge outbound market, filling in the gaps left by the Chinese, Russian, and other source markets who are not fully open to travel yet. The Indian travel market started its post-pandemic phase with the resumption of international flights and lifting travel restrictions for its citizens.

Specific to the Philippines, India is among the fastest-growing tourism source markets with 53,428 Indian visitors from January to October 2023.

As an important source market, joining the Outbound Travel Market (OTM) 2024 on 08-10 February 2024 in the Jio World Convention Centre in Mumbai, India is crucial to increase the market's awareness and interest about the Philippines. OTM is the largest travel trade show in Asia and is considered as the gateway to India's largest travel market. The event gathers over 30,000 visitors, 1,250 exhibitors (composed of suppliers and tourism boards) and 1,000 top buyers from 50 countries for a 3-day fair, bringing together India and Asia's travel community under one roof.

To entice and draw the crowd to go to the Philippine stand, booth activations will be featured during the three-days of the event.

Additionally, a Philippine Networking Night will be held prior to the conduct of OTM to provide an intimate avenue for the invited Philippine stakeholders to meet and establish relationships with invited Indian buyers.

The target for the Philippine Networking Night is around 100 pax. Composed of:

- a. 10 Philippine Seller Companies with maximum of two (2) delegates each (hotels, resort, airlines, and tour operators)
- b. 50 Indian buyers (travel agents, corporate travel buyers, etc.)
- c. 10 buyers/partners for the reception
- d. VIPs and guests

II. OBJECTIVES:

- Establish and renew linkages with travel industry partners specifically in the growing Indian outbound market to encourage new tourism business and tourist arrivals for the Philippines;
- Sustain and increase the market's awareness and interest about the Philippines;

- Promote the Philippines as a viable tourism destination for leisure, MICE, and weddings; and
- Strengthen partnerships and support to the Indian stakeholders.

III. SCOPE OF SERVICES:

The Tourism Promotions Board (TPB) is inviting qualified Events Management Companies/Event Organizers or other Suppliers providing similar services, preferably with counterparts in India, to assist in the preparation, coordination, and implementation of requirements for the events based on the following guidelines:

1. OUTBOUND TRAVEL MARKET (OTM) 2024

Date: 08-10 February 2024 Venue: Jio Convention Centre, Mumbai, India

A. Food & Beverage Requirements

- Free flowing refreshments (coffee, tea, water, and snacks) throughout the event;
- Lunch packs for the Philippine Delegation around 25 pax for three (3) days at approximately INR 1,000.00 per meal, preferably with rice. Menu for approval of TPB;
- Manage permits and registrations required by the organizers; and
- The minimum guarantee for this requirement is 15, but the final number of guests will be advised a week before the event.

B. Philippine Pavilion Enhancement

Number of Booth Spaces: 10 Size: 100 square meters

- The Service Provider shall use the World Travel Mart (WTM) 2023 booth design as a peg for the general stand design theme, and the booth elements of the OTM 2024.
 - * To include the adjustment to the design to conform with the booth space and in consideration of the OTM 2024 budget
- Provision of additional furniture and décor that depict culture of the Philippines and complement the overall experience in the stand, as may need be.

C. Giveaways

Provision of giveaways for distribution at the Philippine stand or in official functions

QUANTITY	CATEGORY	INDICATIVE BUDGET
25 sets	VIP giveaways in boxes	PHP 75,000.00
1000 sets	Mass giveaways	PHP 400,000.00
	must have LTP-branded	
	tote bags to be given to	
	booth and event	
	visitors i.e., travel	
	trade, media,	
	consumers, and other	
	booth visitors	
100 pieces	Philippine branded	PHP 5,000.00
	lanyards	
	Design will be provided	
	by TPB.	
100 pieces	Trade giveaways	PHP 50,000.00

* Sample of each item should be submitted to TPB for approval before production/purchase of all items prior to shipping of the EMC to India.

D. Administrative Services and Requirements

- Two (2) Stand assistants to man the information counter, distribute giveaways/brochures, scan badges, and assist guests to meetings on 08-10 February 2024 with the following qualifications:
 - Knows basic Philippine destination and tourism offerings;
 - Has experience in manning booths and events;
- One (1) Waitperson to serve snacks/meals and beverages to meetings and help in maintaining the organization and cleanliness of the storage and pantry;
- Assistance on travel and immigration documents for the entire Philippine delegation, as needed;
- Assistance with the necessary arrangement and acquisition of documentary requirements (legal and practical) for the successful implementation of the calendar of events;
- International shipment (Manila-Mumbai) for the promotional materials, office supplies, props, and other items for the event;
- Provision of miscellaneous/onsite expenses, such as but not limited to office supplies, drinks, printing of calling cards of DOT/TPB Officials/Officers, etc.;
- Assistance on other related matters pertaining to TPB's implementation of OTM 2024 that may not have been included in this document, but deemed necessary by either parties, provided that there are no cost implications.

E. Documentation Requirements

Provision of a professional photographer and videographer/cameraman to cover and document the Outbound Travel Market wherein TPB will have full ownership on all the recorded materials (photographs and videos).

EMC to submit the following photos and videos covering the entire program:

- Raw and edited photos;
- Recorded videos; and
- Video highlights of OTM (3-5 minute presentation)

F. Printing Requirements

- Printing, production, and delivery of marketing and promotional materials of the following requirements:
 - 500 pcs. of Philippine postcards of 5 Philippine destinations with QR code;
 - 50 pcs. of Philippine Map Pads of ordinary paper containing 100 sheets each; and
 - 500 pieces each of 5 kinds of Philippine and destination brochures (in English).
- TPB will provide the layout of these marketing and promotional materials.
- Delivery of Philippine collateral materials must be managed depending on the size of the Philippine stand storage area starting on 07 February 2024. Excess materials will be couriered to Philippine Consulate Office.

G. Transportation Requirements

- Provision of two (2) vans for the TPB delegation transporting Booth and Event paraphernalia on 05-11 February 2024.
 - Vehicles should be made available a minimum of 12 hours per day.
 Maximum of 4 hours of overtime
 - Preferably a 2018 model or newer;
 - Inclusive of licensed driver, fuel, driver's meals, applicable parking, toll fees, and overtime fees
 - > Provide Pick-up and Drop-off of passengers; and
 - > Transport to, from airport, hotel, and official venue.

2. PHILIPPINE NETWORKING NIGHT

Date: TBC; Preferably 07 February 2024 Venue: Preferably in Mumbai near the Jio World Convention Centre

A. Venue Rental

• Sourcing and booking of appropriate venue for the Philippine Networking Night in Mumbai (3-4-star hotel near Jio World Convention Centre) that

can accommodate 100 pax in one (1) seating to include provision for the stage, technical booth, holding area/s for the Secretary / COO and Performers.

Organizing, designing, facilitating and set-up of the venue (including directional signage/standees and venue branding), dinner reception area, holding area for the Officials / VIP Lounge, holding area for the performers, an elevated stage for a possible entertainer or ensemble with the technical requirements (i.e., lighting, audio-visual equipment, sound system, PA system, microphones, et. al.)

The venue requirements are as follows:

MUMBAI TIME	REQUIREMENTS	REMARKS
09:00H - 17:00H	Ingress	
17:30H – 18:30H	Registration Counter	
	Registration Counter in front of the Cocktails and Philippine Reception Room	 With tables and chairs for 10 pax With Wi-Fi and provision for electric outlets With hot and cold water dispenser
17:30H – 19:00H	Cocktails	
	Cocktails Room	- With cocktail tables for 100
		рах
18:00H – 21:00H	Philippine Networking Nig	
15-00 21-00	Reception Room	 With cocktail tables for 100 pax With two (2) VIP tables with dedicated wait staff Stage set-up Microphones Basic A/V system LCD Projector with Screen With Refreshments
15:00-21:00	Other Requirements	
	Holding Area for Officials / VIP Lounge	 With tables and chairs for 15 pax With Wi-Fi and provision for electric outlets With hot and cold water dispenser With clothes rack With private or adjacent comfort room
	Holding Area for	- With tables and chairs for 20
	Performers	рах

	 With Wi-Fi and provision for electric outlets With hot and cold water dispenser With clothes rack
Coat Check / Baggage Counter	- With clothes rack

B. Food & Beverage Requirements

- Dinner: Filipino or continental cuisine with drinks for max of 100 pax at INR 3,500 per pax;
- Menus to be approved by TPB;
 - Menu cards to be provided per table;
 - o 50% provision for vegetarian, halal, gluten-free, etc.;
- Complete set-up for the buffet stations and dressed up cocktail tables / chairs and appropriate ambient décor/ to complement, food serving setup either plated or buffet subject to approval of TPB;
 - Free Flowing coffee / tea/ water
- Uniformed and well-trained banquet service personnel; and,
- The final number of guests will be advised a week in advance.

C. Program Requirements

Coordination with the assigned TPB Officials/Officers and India Market Rep for the finalization of the program and speakers.

- Creation of program flow, detailed scenario and script based on the approved program.
- Provision of emcees/voice over
- Coordination with TPB and India Market Rep the management of invitation to Indian buyers/partners
- Provision of event coverage and assistance including recording and editing the video recording of the speech/talk of the speaker, as necessary.
- Documentation in photos and videos of all activities for submission to TPB in JPEG/MPEG format saved in an external hard drive.
- Arrangement of technical rehearsal/run at least before the start of the program in coordination with the assigned TPB Officer/s.
- Provision of an Event Management Team, with a minimum experience of three (3) years, who shall coordinate, oversee the light, sound, audiovisual, scenery, technical requirements, staging, performances and other elements and requirements of the overall event. The EMC shall source the appropriate events management experts, technical practitioners, etc. required to implement the overall program scenario which should include the following:
 - > One (1) Project Manager

Technical Specifications for the EMC of Outbound Travel Market 2024 | Page 6 of 10

- > One (1) Stage Manager
- > One (1) Technical Director
- > One (1) Script Writer
- At least two (2) Administrative/Project Officer with at least one (1) year of relevant experience

* CVs of the above-mentioned key personnel should be included in the bid submission

D. Documentation Requirements

Provision of a professional photographer and videographer/cameraman to cover and document the Philippine Networking Night wherein TPB will have full ownership on all the recorded materials (photographs and videos).

EMC to submit the following photos and videos covering the entire program:

- Raw and edited photos;
- Recorded videos; and
- Video highlights of the Philippine Networking Night (3-5 minute presentation)

E. Physical and Technical Requirements

- Overall venue décor/execution for the event to include, but not limited to:
 - Stage set-up, design, decorations, and set-up (as needed per activity)
 - Venue styling, but not limited to:
 - Directional signages
 - o Photo Walls
 - o Pull-up Banners
 - Table Numbers and Company Names
 - Registration counter
- Provide the following equipment and coordinate with the technical team of the venue for the set up and installation of all physical and technical requirements, if need be.
 - 1. <u>Philippine Networking Night Reception Area</u>
 - Stage set-up
 - LED Screen / LCD projector with screen
 - Basic audio-visual (speakers, wireless microphones, etc.) and lighting system
 - > Laptops (mac and windows) with appropriate connectors
 - > Appropriate cables and video adapters (VGA, HDMI, etc.);

Technical Specifications for the EMC of Outbound Travel Market 2024 | Page 7 of 10

- Technical booth
- Internet connection
- > Cocktail Tables for 100 pax and two (2) VIP tables with chairs
- All needed signages and/or marquees
- 2. VIP Lounge
 - Should be enclosed and well lit.
 - With clothes rack
 - With free-flowing water, coffee, tea, and snacks (pastries, cookies, nuts, etc.)
- 3. Holding Area for the Performers
 - Should be enclosed and well lit.
 - With clothes rack
 - > With free-flowing water, coffee, and tea

F. Production Requirements

- World-class Performers (Mix of singers, dancers/ethnic musical instruments players and production group)
- Length of production: 30 minutes (Philippine Networking Night)
- The music genre should be fit for an international audience and would include Filipino culture and tradition.
- Proposed program and list of performers for approval of TPB.
- Logistical Requirements of EMC:
 - Accommodations with breakfast for the performers including the production crew during the group's stay in Mumbai (preferably same hotel where the TPB delegation is billeted)
 - International air tickets (rebook able, reroutable, and refundable), as necessary
 - Travel insurance for the duration of the performers and production group's stay, as necessary
 - Professional fee or allowance/per diem of all the non-India based performers and production group for the duration of travel dates.
 - Extra baggage allowance, as needed (approximately USD 120/piece, maximum of 23 kg per piece)
 - Visa application, as necessary
 - > Vans for inland transportation for the duration of the event
 - Facilitate all necessary permits needed for the performances to include talents' work permits and rights to use music (Filipino Society of Composers, Authors, and Publishers – FILSCAP); entertainment permits, etc.
 - Administrative costs and other miscellaneous expenses

- Hotel/airport transfer (airport-hotel-venue-hotel-airport), as needed.
- > RT-PCR /Antigen Test or other safety protocols, as needed.

IV. PROJECT IMPLEMENTATION SCHEDULE

Date: 07-10 February 2024 Venue: Mumbai, India

Schedule of Requirements	Activity/Milestone			
Within five (5) calendar days upon	Submit the following documents:			
receipt of the Notice to Proceed	 Proposed Program Flow/Scenario 			
	 Proposed Performers 			
	 Implementation Timeline 			
At the latest, two (2) weeks before	 Preparation of the event materials, 			
the start of the event	visuals, equipment, etc.			
07 February 2024 (TBC)	 Philippine Networking Night 			
08-10 February 2024	 OTM Event Proper in Jio World 			
	Convention Centre			

V. QUALIFICATIONS OF BIDDERS:

- A. Must be a duly registered Philippine company engaged in the business as and Events Management Company / Project Management Company with experience in event organization and implementation; preferably with a counterpart in India;
- B. Must be in operation for at least three (3) years; and
- C. Must have organized and implemented at least three (3) international fairs/events with similar scale with international participation or audience, preferably in India.

VI. APPROVED BUDGET FOR THE CONTRACT:

The Approved Budget for the Contract (ABC) is **FOUR MILLION FIVE HUNDRED THIRTY-THREE THOUSAND SEVEN HUNDRED FIFTY PESOS ONLY** (**PHP 4,533,750.00**), inclusive of all applicable taxes and bank-related fees.

VII. TERMS OF PAYMENT:

Payment will be made in two (2) tranches following the submission of the listed requirements:

	Particulars	Payment Scheme	
First Tranche	Upon submission of proof of	50% of the payment	
First franche	bookings/reservations of at least:	50% of the payment	

	 Official Venue for the Philippine Networking Night Performers / Artists Accommodations for Local Hires Other booked services; 	
	Submission and approval of proposed menu, venue layout and set-up, and list of performers.	
Second Tranche – Final PaymentUpon full delivery of services as indicated in the Technical Specifications and submission of final SOA/invoice with necessary supporting documents		50% of the payment

The supplier is encouraged to have a Landbank account. Payment will be made through LBP bank deposit. In case the supplier does not have a Landbank account, bank charges will be shouldered by the supplier.

Send the bill of actual expenses to the **TOURISM PROMOTIONS BOARD** addressed to **COO MARIA MARGARITA MONTEMAYOR NOGRALES – ATTN: MR. MICHAEL M. MALONDA** after the completion of services and submission of required supporting documents to facilitate payment.

VIII. CONTRACT DURATION

The contract shall commence from the date of receipt of the Notice to Proceed (NTP) until the full implementation of all deliverables.

IX. PROJECT OFFICERS' CONTACT INFORMATION:

MR. MICHAEL M. MALONDA

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