



REQUEST FOR QUOTATION

January 26, 2024

The **TOURISM PROMOTIONS BOARD** invites you to submit quotations for the item/s listed below;

Quotation No. TPB-PR.2024.01.025

PR No. 01.013

REQUIREMENTS: Services of a Tour Operator for the Implementation of the Open Water

Dive Course

| Quantity | Particulars | Estimated Unit Price | Estimated Total Amount |
|----------|--|-------------------------|---------------------------|
| 1 LOT | SCOPE OF WORK/SERVICES | PhP950,000.00 | PhP950,000.00 |
| | Number of TPB officers and secretariat : 22 pax Minimum pax guarantee : 15 pax | | |
| | Dive Course Requirements: | | |
| | Provision of at least two (2) Licensed Diver Instructor/Master Provision of equipment for rent and course materials (Tanks, Dive equipment) | | |
| | Confined water dive and open water dive classes, including conservation pass (dive pass) | | 1002 |
| | Provision of boat for transfers and open water dives | | |
| | Provision of Professional Association of Diving Instructors (PADI) license to participants who completed and passed the course requirements | | |
| | Accommodation | | |
| | Maximum of 13 standard twin-sharing rooms for 2 nights at Puerto Galera with complimentary breakfast | | |
| | Function Room | | |
| | Provision of venue for knowledge development sessions (academics), including whiteboard, flipchart, marker, eraser, | | |
| | pads and pencils or pens (if necessary) | | |
| | Provision of LCD projector with wide screen or monitor with basic public address (PA) system with microphones during lectures | | |
| | Provision of complimentary internet connection | | |
| | | | |





Transportation

- Pick-up and drop off of TPB personnel from TPB office to Puerto Galera to TPB office
- Route: Manila to Berberabe Batangas Port to Puerto Galera
- Three (3) vans or two (2) coasters and two (2) water taxis
- Must have enough leg room
- Van or coaster must be fully air-conditioned, clean, comfortable, presentable, and in good running condition
- Van or coaster must be at least 2018 model or newer
- Rate must be inclusive of gas, parking fees, vehicle rate, toll fees, entry passes, permits, comprehensive travel insurance, and other expenses
- First aid kit on board the tour vehicle with basic medicines (antacid for upset stomach, headache, catapres, antihistamine for allergies, diarrhea, motion sickness, fever, pain reliever, etc.)
- Should the vehicle develop any mechanical fault in transit, the tour operator must have a replacement within an hour
- With trip ticket

Driver

- Maximum of fifteen (15) hours per day inclusive of driver's fee, meals, accommodation, overtime fees, comprehensive insurance, communication expenses, and other expenses
- Must wear company ID at all times
- Must be equipped with a cellphone with load for easy communication with passengers

Food and Beverages

- Full board meal (breakfast, AM & PM snacks, buffet lunch, and dinner)
- Can accommodate special diet (for personnel with special dietary needs; vegetarians, pescatarians, diabetics, low-sodium, hypoallergenic or gluten-free, etc.)
- Selection of final menu subject to TPB approval
 Onsite Related Expenses

Provision of Ten Thousand Pesos Only (Php 10,000.00) for incidental, medical, other miscellaneous and on-site related expenses.

Others

- 1. Willingness to respond to immediate/unforeseen changes in specifications. Must be able to provide an alternative itinerary, in case of rain, risk of the typhoon, and other unforeseen or fortuitous events subject to the approval of TPB.
- 2. Assigned one (1) tour coordinator for assistance during the implementation of the DIVE Course
- 3. Other arrangements that may be mutually agreed upon by the TPB.

PROJECT IMPLEMENTATION SCHEDULE

Indicative date: 1st Quarter 2024 (indicative date: 21-23 February 2024)

ADDITIONAL TECHNICAL REQUIREMENTS

- 1. Bidders should submit a budget bid proposal that reflects the cost of activities, and logistical requirements
- 2. Valid Department of Tourism (DOT) Certificate of Accreditation or Provisional Certificate of Accreditation (TPB to consider if their DOT certification is subject to renewal)

APPROVED BUDGET FOR THE CONTRACT (ABC)

The Approved Budget for the Contract (ABC) is NINE HUNDRED FIFTY THOUSAND PESOS ONLY (PHP 950,000.00), inclusive of service charge and all applicable fees and taxes.

TERMS OF PAYMENT

| TRANCHE | MILESTONES | | AMO | TNUC | |
|-----------------|----------------------------------|--------|--------|------|-------|
| 1st | Acceptance of Final Itinerary, | 20% | of | the | total |
| Tranche | registration, release of | contra | act pr | ice | |
| | manual/ book/ study | | | | |
| | materials and bookings of | | | | |
| İ | accommodation | | | | |
| 2 nd | Full completion of | 50% | of | the | total |
| Tranche | deliverables for the project | contra | act pr | ice | |
|] | SOA and proof that | | | | |
| | application of the attendees | | | | |
| | has been submitted to PADI | | | | |
| | office for processing of open | | | | |
| | water/advance open water | | | | |
| | dive | | | | |
| 3rd | Issuance of PADI license for | 30% | of | the | total |
| Tranche | eligible participants and/or | contra | act pr | ice | |
| | Certificate of Participation for | | | | |
| | participants who are not | | | | |
| | eligible for license | | | | |

Bidders shall submit a budget bid proposal that reflects the cost of activities, and logistical requirements. The TPB-initiated requested sponsorship (hosted/discounted) will be deducted from the bid amount. Thus, the tour operator shall bill TPB based on the actual cost per participant/pax, regardless of status of eligibility requirements for the license.

The payment shall be on a send-bill arrangement to the Tourism Promotions Board (TPB). The supplier is encouraged to have a Landbank account. Payment shall be through an LBP bank deposit. In case the supplier does not have a Landbank account, bank charges shall be shouldered by the supplier.

| | CONTRACT DURATION |
|-------|--|
| | The contract shall commence from the issuance of the Notice |
| | to Proceed (NTP) until full/complete delivery of requirements. |
| | |
| | TECHNICAL REQUIREMENTS |
| | Accomplished Statement of Compliance to the Technical |
| | Specifications |
| | LEGAL REQUIREMENTS |
| | 1. Updated Business/Mayor's permit |
| | 2. PhilGEPS Registration Certificate |
| | 3. Notarized Omnibus Sworn Statement |
| | 4. Income/Business Tax Return |
| | 5. SEC/DTI Registration |
| | 6. Company Profile |
| | 7. Department of Tourism Certificate of Accreditation |
| | Attachments: |
| | Statement of Compliance to the Technical |
| | Specifications |
| | Note: |
| | 1. Price Validity shall be for a period of thirty (30) |
| | calendar days. |
| Terms | 30 days upon receipt of invoice |
| | Approved Budget for Contract (ABC) is |
| ABC | PhP950,000.00inclusive of all applicable taxes |
| | |

Please submit your quotation and legal documents thru email at soc_torres@tpb.gov.ph not later than 08 February 2024 on or before 5:00 P.M. subject to the Terms and Conditions attached herewith, duly signed by your representative and stating the shortest time of delivery to the Procurement and General Services Division, Administrative Department, 4th Floor, Legaspi Towers 300, Roxas Blvd., Manila.

Please be informed that the Tourism Promotions Board is evaluating our suppliers' performance based on these criteria: Quality (40%), Cost (25%), Timeliness (25%), and Customer Service (10%)

Thank you very much.

JANET G. VILLAFRANCA

Acting Head, Produrement and General Services Division Administrative Department

Contact Person

MR. SOCRATES G. TORRES

Contact No.

(8) 525-9318 local 266





Certificate No. PHP QMS 21 93 0061

STATEMENT OF COMPLIANCE TO THE TECHNICAL SPECIFICATIONS

Quotation No. TPB-PR.2024.01. 025

REQUIREMENTS: Services of a Tour Operator for the Implementation of the Open Water Dive Course [Bidders must state here either "Comply" or "Not Comply" against each of the individual parameters of each Specification]

| ITEM | SPECIFICATION | STATEMENT OF COMPLIANCE (COMPLY/NOT COMPLY) |
|------|--|---|
| 1 | Number of TPB officers and secretariat : 22 pax Minimum pax guarantee : 15 pax | |
| 2 | Dive Course Requirements: Provision of at least two (2) Licensed Diver Instructor/Master Provision of equipment for rent and course materials (Tanks, Dive equipment) Confined water dive and open water dive classes, including conservation pass (dive pass) Provision of boat for transfers and open water dives Provision of Professional Association of Diving Instructors (PADI) license to participants who completed and passed the course requirements | |
| 3 | Accommodation • Maximum of 13 standard twin-sharing rooms for 2 nights at Puerto Galera with complimentary breakfast | - |
| 4 | Function Room • Provision of venue for knowledge development sessions (academics), including whiteboard, flipchart, marker, eraser, pads and pencils or pens (if necessary) • Provision of LCD projector with wide screen or monitor with basic public address (PA) system with microphones during lectures • Provision of complimentary internet connection | |
| 5 | Transportation Pick-up and drop off of TPB personnel from TPB office to Puerto Galera to TPB office Route: Manila to Berberabe Batangas Port to Puerto Galera Three (3) vans or two (2) coasters and two (2) water taxis Must have enough leg room Van or coaster must be fully air-conditioned, clean, comfortable, presentable, and in good running condition Van or coaster must be at least 2018 model or newer | |

| | Rate must be inclusive of gas, parking fees, vehicle rate, toll fees, entry passes, permits, comprehensive travel insurance, and other expenses First aid kit on board the tour vehicle with basic medicines (antacid for upset stomach, headache, catapres, antihistamine for allergies, diarrhea, motion sickness, fever, pain reliever, etc.) Should the vehicle develop any mechanical fault in transit, the tour operator must have a replacement within an hour With trip ticket | |
|----|---|--|
| 6 | Driver Maximum of fifteen (15) hours per day inclusive of driver's fee, meals, accommodation, overtime fees, comprehensive insurance, communication expenses, and other expenses Must wear company ID at all times Must be equipped with a cellphone with load for easy communication with passengers | |
| 7 | Food and Beverages • Full board meal (breakfast, AM & PM snacks, buffet lunch, and dinner) • Can accommodate special diet (for personnel with special dietary needs; vegetarians, pescatarians, diabetics, low-sodium, hypoallergenic or glutenfree, etc.) • Selection of final menu subject to TPB approval Onsite Related Expenses Provision of Ten Thousand Pesos Only (Php 10,000.00) for incidental, medical, other miscellaneous and on-site related expenses. | |
| 8 | Others 1. Willingness to respond to immediate/unforeseen changes in specifications. Must be able to provide an alternative itinerary, in case of rain, risk of the typhoon, and other unforeseen or fortuitous events subject to the approval of TPB. 2. Assigned one (1) tour coordinator for assistance during the implementation of the DIVE Course 3. Other arrangements that may be mutually agreed upon by the TPB. | |
| 9 | PROJECT IMPLEMENTATION SCHEDULE Indicative date: 1st Quarter 2024 (indicative date: 21-23 February 2024) | |
| 10 | ADDITIONAL TECHNICAL REQUIREMENTS 1. Bidders should submit a budget bid proposal that reflects the cost of activities, and logistical requirements 2. Valid Department of Tourism (DOT) Certificate of Accreditation or Provisional Certificate of Accreditation (TPB to consider if their DOT certification is subject to renewal) | |
| 11 | APPROVED BUDGET FOR THE CONTRACT (ABC) The Approved Budget for the Contract (ABC) is NINE HUNDRED FIFTY THOUSAND PESOS ONLY (PHP 950,000.00), inclusive of service charge and all applicable fees and taxes. | |

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| | TRANCHE | MILESTONES | AMOUNT | |
|----|-------------------------|---|-----------------|----------|
| | 1st Tranche | Acceptance of Final Itinerary, registration, | 20% of the | |
| | | release of manual/ book/ study materials and | total contract | |
| | | bookings of accommodation | price | |
| | 2 nd Tranche | Full completion of deliverables for the project | 50% of the | |
| | | SOA and proof that application of the | total contract | } |
| | | attendees has been submitted to PADI office for processing of open water/advance open | price | Ì |
| | | water dive | | |
| | 3 rd Tranche | Issuance of PADI license for eligible | 30% of the | |
| | | participants and/or Certificate of Participation | total contract | |
| | | for participants who are not eligible for license | price | |
| | Bidders shall sul | omit a budget bid proposal that reflects | the cost of act | ivities, |
| | and logistical | requirements. The TPB-initiated req | uested spons | sorship |
| : | • | nted) will be deducted from the bid am | | |
| | • | II TPB based on the actual cost per partic | ipant/pax, rega | ardless |
| | of status of eligi | bility requirements for the license. | | |
| | The navment sh | all be on a send-bill arrangement to the | Tourism Prom | otions |
| | | supplier is encouraged to have a Landba | | |
| | • • | n an LBP bank deposit. In case the supp | | • |
| | = | nt, bank charges shall be shouldered by | | |
| 13 | CONTRACT DUR | ATION | | |
| 10 | | all commence from the issuance of th | e Notice to Pi | roceed |
| | | complete delivery of requirements. | | |
| 14 | TECHNICAL REQ | · · · · · · · · · · · · · · · · · · · | | , |
| | 1. Accomp | lished Statement of Compliance | to the Ted | chnical |
| | Specifications | | | |
| | LEGAL REQUIRE | | | |
| | • | ness/Mayor's permit | | |
| | • | stration Certificate | | |
| | 2 Notorized Om | mihuc Swarn Statement | | |
| | | inibus Sworn Statement | | |
| | 4. Income/Busin | ess Tax Return | | |
| | | ess Tax Return tration | | |

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| 6. Company Profile | on . | |
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| | urism Cartificate of Assemblication | |
| /. Department of To | urism Certificate of Accreditation | |
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| | Late Process and the Color of t | |
| hereby certify to comply and | deliver all of the above requirements. | |
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| I hereby certify to comply and | l deliver all of the above requirements. | |
| | | Data |
| I hereby certify to comply and | Signature over Printed Name of Authorized Representative | Date |