## STATEMENT OF COMPLIANCE TO THE TECHNICAL SPECIFICATIONS

REQUIREMENTS: Services of a Tour Operator for the North Asia Media and Influencers Familiarization

Trips LOT 1

## Quotation No. TPB-PR.2024.03.103

[Bidders must state here either "Comply" or "Not Comply" against each of the individual parameters of each Specification]

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Item	Specification	Statement of	
		Compliance	
1	LOT 1: MANILA, TAGAYTAY, AND BATANGAS		
	Osaka Media and Influencers Familiarization Trip		
2	INDICATIVE DATE OF IMPLEMENTATION		
	21-25 May 2024		
3	PARTICIPANTS		
	NO. OF PAX		
	7 pax		
	(5 participants + 1 DOT Osaka staff + 1 TPB Project		
	officer)		
}	Note:		
	For excess in the number of participants, the winning		
	tour operator shall charge the TPB based on the rate		
	of the tour package computed per pax.		
4	ABC: Php 1,000,000.00 Inclusive of all applicable		
	taxes		
	APPROVED BUDGET FOR THE CONTRACT (ABC)		
	The winning bid shall be determined based on the		
	submitted bid proposal and does not exceed the		
	aforementioned approved budget.		
5	<ul> <li>The project requires the services of a tour operator</li> </ul>		
	who will help and assist in the implementation of		
	the said familiarization tours based on the tentative		
	itineraries prepared by TPB.		
	Secured sponsorship or discounted rates should be		
	deducted from the total expenses.		
	Itinerary and dates are subject to change based on the availability of flights assessment to the control of the control o		
	the availability of flights, accommodation,		

	activities, and travel restrictions/quarantine status	<del>_ , <b></b> _</del> .
	of the chosen destinations.	
6	TRANSPORTATION	
	Roundtrip International Air Tickets	
	Osaka-Manila-Osaka	
	For six (6) persons	
	Regular economy     Re-bookable	
	•Re-routable	
	•Refundable	
	With 20 kilos baggage allowance per sector	
	Inclusive of all applicable taxes	
7	Land transportation with driver for the whole	
	duration of the trip inclusive of the following	
	requirements:	
	1. One (1) unit of a coaster for 5 days.	
	2. One (1) additional van for luggage for 2 days	
	(inclusive of driver and gas).	
	Should the vehicle develop any mechanical fault in	
	transit, the tour operator must find a replacement within one hour.	
	Vehicle year model must be at least 2018 or newer.	
	Must be equipped with:	
	- Climate control or air-conditioning, PA system, and	
	dashcam (front & back)	
	- With safety belts for all seats	
	- GPS or Waze and charge units for phones	
	- Umbrellas for the passengers	
	Must be DOT-accredited and/or PATTO-accredited vehicle	
	Necessary expenses to cover all expenses including	
<b>_</b>	driver's fee, as well as his food, and other	

	miscellaneous costs, all maintenance costs, gasoline, lubricant, payment of toll fees and parking fees, other consumable costs, and other related expenses, will be covered by the tour operator.
	Licensed driver should have strong navigation skills, uniformed, presentable, and experienced in interacting with guests.
8	TRAVEL INSURANCE Comprehensive travel insurance with COVID-19 coverage worth PHP 1,000,000.00/pax for 7 pax
9	<ul> <li>ACCOMMODATION</li> <li>Must be a DOT accredited establishment in Manila, Tagaytay, and Batangas.</li> <li>Deluxe / 4 to 5-star category with upscale facilities.</li> <li>Accessible to shopping, recreation, and attraction areas (please refer to the attached itinerary).</li> <li>Provision of 7 rooms based on single occupancy in a deluxe room category or its equivalent room category with breakfast for 4 nights.</li> <li>Provision for early check-in and/or late checkout based on the itinerary.</li> <li>Preferably with welcome amenities in the room upon check-in.</li> </ul>
10	MEALS AND BEVERAGES Provision of meals throughout the duration of the trip with one round of drinks (choice of bottled water, juice, or soft drinks, and one can of beverage for 7 pax for the whole duration of the trip.  • Lunch @ PHP 1,500/pax/day x 7 pax x 5 days • Dinner @ PHP 1,800/pax/day x 7 pax x 4 days • Snacks @ PHP 200/pax/day x 7 pax x 5 days • With one round of beverages per meal. • Meals are subject to the approval of the TPB representative. The budget per meal should be reflected on the bidder's financial proposal.  • If a plated meal, there should be at least 3 viands.
	Ensure provision of dietary requirements.

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	Should DOT/TPB be able to secure meal hosting,
	the supplier will deduct this from the final bill (to be
	conferred with TPB)
11	TOURS AND ACTIVITIES
	Provision of interactive/operational tours and
	activities for 7 pax
	**Please refer to the itinerary of the group**
	Tours, activities, and dates are subject to change
	based on recommendations of TPB, DOT Foreign
	offices, and Regional Offices.
	Provide an alternative itinerary or activity in case of
	rain, risk of typhoon, and other unforeseen or
	fortuitous events subject to the approval of the TPB.
	The final itinerary should be approved by the TPB
	and must adhere to existing health and safety
	protocols.
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12	TOUR KITS
	Provision of incentivized sustainable tour kits for 7
	pax to include the following:
	a. Tour Kits placed in reusable drawstring bags, cacha
	bags, or in sustainable packaging:
	• 500 ml reusable and sustainable water tumbler
	• One (1) pack of facial tissue
	One (1) pack of wet wipes (biodegradable bamboo fiber material)
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	<ul> <li>50 ml. of 70% isopropyl alcohol in a spray bottle</li> <li>Mints</li> </ul>
	Mosquito repellent in spray
	• Sunblock
	• One (1) sun visor/hat
	• Cold towels
	Customized luggage tags (design is subject to TPB's
	approval)
13	TOUR SIGNAGES AND BANNER

	Provision of vehicle banners, identifiers for the	
	delegates, and lollipop signages for the tour guide.	
	Provision of a tour banner for a group picture	
	<ul> <li>Placing of tour operator/supplier's logo is not allowed.</li> </ul>	
	Banner to be designed by TPB and printed out by	
	the tour operator.	
14	One (1) Licensed DOT-Accredited Japanese-speaking	
	tour guide based in Manila/Batangas or one (1)	
	licensed DOT-Accredited English-speaking tour guide	
	with a Japanese interpreter.	
	The DOT-Accredited Japanese-speaking tour guide:	
	<ul> <li>Must be familiar with the destination, must be</li> </ul>	
	fluent and conversant in Japanese and English, and	
	have a strong sense of Philippine history, culture,	
]	tradition, art as well as current events.	
	<ul> <li>Must have handled at least (1) foreign tour group.</li> </ul>	
	or	
	The DOT-Accredited English-speaking tour guide with	
	a Japanese interpreter:	
	<ul> <li>Must have handled at least (1) foreign tour group.</li> </ul>	
	<ul> <li>DOT-Accredited English-speaking tour guide must</li> </ul>	
	be familiar with the destination, must be fluent and	
	conversant in English, and have a strong sense of	
	Philippine history, culture, tradition, art as well as	
	current events.	
	• Japanese interpreter must be familiar with tourism-	
	related terminologies, must be fluent and conversant	
	in Japanese and English.	
15	PHOTOGRAPHER / VIDEOGRAPHER AND TOUR	
	COORDINATOR	
	Provision of one (1) photographer/videographer to	
	cover the tour and to provide a consolidated output	
	of raw photos and videos stored in a USB drive and	
	via Google drive to be submitted to the TPB	
	representative together with the Statement of	

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	Account (SOA) (subject to the approval of the TPB Project Officer)
	<ul> <li>Provision of video containing the highlights of the tour to be shown on the last dinner of the group (subject to itinerary), and included in the USB drive and via Google drive to be submitted to the TPB representative.</li> </ul>
	<ul> <li>Provision of 1 tour coordinator with at least three</li> <li>(3) years of relevant experience to coordinate with the TPB Project Officer on all matters required for the smooth implementation of the tour.</li> <li>Curriculum Vitae of the tour coordinator should be submitted/presented during post qualification.</li> </ul>
	The tour coordinator and tour guide shall work in close coordination with the TPB Project Officer on all other matters required for the smooth implementation of the tour.
16	CURATED SUSTAINABLE DESTINATION-BASED TOKENS
	Provision of curated sustainable destination-based tokens for 7 pax  • Placing of tour operator/supplier's logo is not allowed.  • Proposed tokens and designs are subject to TPB's approval.
17	<ul> <li>INCIDENTAL AND OTHER MISCELLANEOUS EXPENSES</li> <li>◆ Provision of budget amounting to at least PHP 7,600.00 to cover expenses for the sampling of local delicacies, permits, entrance fees, environmental fees, terminal fees, porter fees, communication expenses, water expenses, and other on-site related expenses.</li> <li>◆ Provision of one (1) first aid kit for the group, to include at least 6 pcs. of the following</li> </ul>
	medicines: Antacid, Paracetamol,

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Antihistamine, Loperamide, Meclizine
hydrochloride, and Ibuprofen.
Provision of four (4) nacket Wi-Fi units

 Provision of four (4) pocket Wi-Fi units with unlimited internet data for the participants for the duration of the trip.

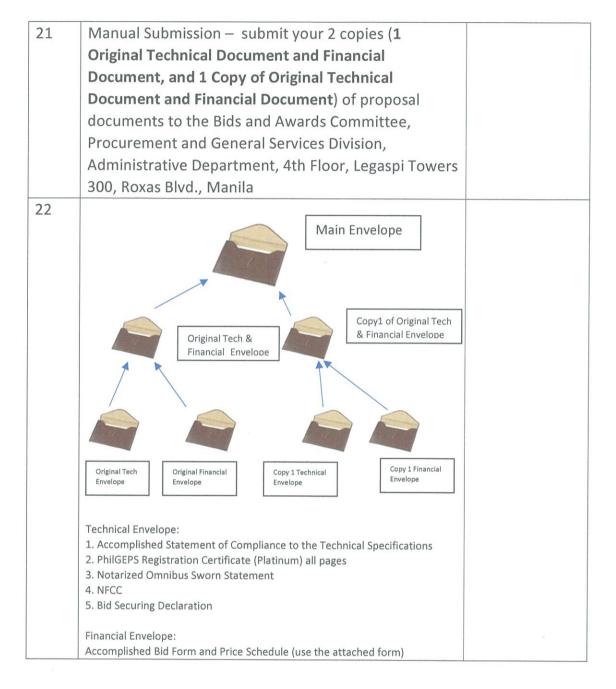
## 18 OTHER ADDITIONAL TECHNICAL/ELIGIBILITY REQUIREMENTS

- 1. Willingness to respond to immediate/unforeseen changes in specifications.
- 2. Willing to provide services on a "send-bill" arrangement based on the actual number of participants and costs incurred.
- 3. Must be a Filipino-owned, operated, and legally registered tour services company under Philippine laws and engaged in the business as a travel and tour operator for at least five (5) years with experience and handled at least three (3) similar projects in inbound (domestic) travel, providing logistical requirements, tour operator services for tours, events, and the likes with foreign participants.
- 4. Must be accredited with the Department of Tourism (DOT) and preferably a registered TPB member (TPB to consider if their DOT certification has an ongoing application for renewal).
- Neither party shall be held liable to the other party for any failure to perform any obligation due to a fortuitous event or force majeure which is beyond the control of any party including but not limited to government pronouncements, natural, or manmade eventuality.
- 6. Bidders should submit a budget bid proposal that reflects the cost of tours, activities, and logistical requirements. The TPB-initiated requested sponsorship (hosted/discounted) will be deducted from the bid amount. Thus, the tour operator will bill TPB based on the actual cost per pax.

19 TERMS OF PAYMENT

PARTICULARS/MILESTONE	TERMS OF PAYMENT
First tranche: Upon submission of proof of bookings /reservations of at least air tickets, accommodation and transportation, and other booked services.	40% of the total contract price
Second tranche: Upon full delivery of services as indicated in the Terms of Reference and submission of final SOA/invoice with necessary supporting documents.	60% of the total contract price
TOTAL CONTRACT PRICE	100% (inclusive of service charge and all applicable taxes)
Please send the billing statement to PROMOTIONS BOARD PHILIPPINE completion of services.  The supplier is encouraged to have account. Payment will be made the deposit. In case the supplier does a landbank account, bank charges to the supplier.  CONTRACT DURATION  The effectivity of the Contract shall the date of receipt of the Notice to	S after the e a Landbank nrough an LBP band not have a will be shouldered

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I hereby certify to comply and deliver all of the above requirements.

Name of Company	Signature over Printed Name	Date	
	of the authorized representative		