## **ANNEX A: TECHNICAL SPECIFICATIONS**

## SERVICES OF A DESTINATION MANAGEMENT COMPANY (DMC) FOR MICECON 2024

## I.Background

The Philippine MICE Conference (MICECON), the country's largest gathering of Meetings, Incentive Travel, Conventions and Exhibitions (MICE) professionals in the Philippines, will be held on 10-12 July 2024 in the Clark Freeport Zone. It will be held as a three-day educational event in full face-to-face (F2F) format with the following event components:

- First-Time Attendees Session
- Corporate Social Responsibility Event
- Philippine MICE Youth Challenge
- Personality Development Session
- Plenary and Breakout Education Sessions
- Pre-event and Post Event Tours
- MICE Marketplace
- Social Networking Functions

MICECON will be held in partnership with the Clark Development Corporation (CDC), in line with the CDC's Strategic MICE Masterplan, that aims to improve the competitiveness level of the local MICE destination. The event will feature a global perspective on the MICE industry by inviting international and local speakers to tackle high-level issues about the sector, provide updates on global marketing strategies and current best practices in the new normal.

### **II.Objectives**

Specifically, the Tourism Promotions Board (TPB) requires the services of a Destination Management Company (DMC) during MICECON 2024 to smoothly implement the event components.

#### **III.Scope of Services**

The Destination Management Company shall provide the following requirements:

ITEM # 1	Detailed Requirements				
PRE-CONFERENCE ACTIVITY - Corporate Social Activity (CSR) Delegates' Food & Beverage	Number of participants: 150 pax  Minimum pax guarantee: 120 pax  Indicative Date and Time: 10 July 2024, 10:00 AM - 2:00 PM  Venue: Clark Weekend Market (Aetana Market)				
	Food and Beverage for the CSR Delegates				
	Date needed	Particulars	No. of Pax		
	10 July 2024 10:00 AM - 2:00 PM	1. Boxed lunch for 150 pax amounting to PhP1,500.00 per pax	150 pax		
		a. spill-proof, eco-friendly bento boxes with lid and MICECON 2024 logo sticker			
		b. reusable spoon & fork with white table napkin (preferred material: inabel) embroidered with MICECON 2024 logo wrapped in an eco-friendly packaging that will also serve as a delegate souvenir from the Culinary Capital of the Philippines			

c. food items in bento box: rice, pasta/noodle, chicken, fish, vegetable and dessert (note: include three (3) menu options during bid submission) d. cold fruit drinks/tea in glass bottles 2. Fifteen (15) platters of authentic Kapampangan sisig to be served in the middle of 15 banquet tables\* upon the delegates' arrival (One platter should be good for 10 pax) 3. Fifteen (15) platters of fresh sliced fruits to be served in the middle of 15 banquet tables\* upon the delegates' arrival (One platter should be good for 10 pax) 4. Four (4) water stations 5. Augmentation of the available tents, tables and chairs installed at the Clark

	Weekend Market to accommodate 150 pax
	6. Skirted rectangular tables to be used during the distribution of boxed lunch
	7. One hundred fifty (150) meal stubs  Delivery schedule: 05 July 2024, 1:00 PM
	8. Four (4) uniformed servers
	a. one (1) server to collect meal stubs and distribute utensils
	b. two (2) servers to distribute and collect boxed lunch
	c. one (1) server to distribute and collect bottled drinks
	9. Two (2) alcohol spray/pump stations
	10. Cleaning supplies and other materials
	for proper waste disposal (trash bins, trash plastics, among others)
Other Require	ments

Date needed	Particulars	
10 July 2024	One (1) coordinator for the facilitation of the above requirements	

ITEM # 2	Detailed Requirements				
CORPORATE SOCIAL	Number of participants: 300 pax				
RESPONSIBILITY (CSR) / ACADEMIC	Minimum pax g	guarantee: 100	pax		
COMPETITION / FIRST-TIME	Indicative Date	: 10 July 2024			
ATTENDEES' Prizes /					
Shirts and Giveaways	Corporate Soc	cial Responsibili	ty (CSR) Givea	ıways	
	10 July 2024	b. One-sided	and extra larg printing nite : blue, red, ye	PB's approval	150

Blue	20	15
Red	20	20
Yellow- Orange	25	15
Green	20	15
Total	150	

f. Material preference: original - CVC

g. Printing process: rubberized, heat press, sublimation or digital silkscreen

h. Design layout:

Colors: Clark Colors (Blue, Red,

Yellow-Orange, Green)

Sizes: Large-XL

Print: Digital or Silkscreen

Note: Love the Philippines print should be 3 inches below the shirts'

neckline

	i. Rolled, tied with jute string and individually wrapped in paper  j. Delivery schedule: 05 July 2024, 1:00 PM	
First-Time At	tendees Programme	
10 July 2024	1. Apron with front pocket	100 pax
10 July 2024	Apron with front pocket  Front pocket with MICECON 2024 logo (in white)	100 pax
10 July 2024	Front pocket with MICECON 2024 logo	100 pax
10 July 2024	Front pocket with MICECON 2024 logo (in white)	100 pax



## 2. Prizes

- 2.1. Ten (10) pcs of mini capiz lanterns (plain) worth P1,500.00 each in elegant packaging with MICECON 2024 compliments card
- 2.2. Ten (10) sets of Kapampangan assorted nuts and pastries worth P1,000.00 each in elegant packaging with MICECON 2024 compliments card
- 2.3. Ten (10) pcs of San Nicolas cookies and/or Kapampangan chicharon worth P500.00 each in elegant packaging with MICECON 2024 compliments card

Delivery schedule: 05 July 2024, 1:00

PM

Philippine MI	CE Youth Challenge (Academic Competition
	or round diametrige (riouderine compension
10 July 2024	CHAMPION (Group Award)
	1. Trophy / plaque - 1 pc.
	*Preferably ready-made and
	handcrafted, at least 7"H, with printing
	of event name and placement
	*Sample: Mini gong with wooden stand
	& mother of pearl inlay
	2. Framed certificate for each member - 5
	pcs.
	*In glass / resin case / frame which can
	support an A4 certification with extra 1
	- 2 inches margin
	3. Cash prize: PhP 50,000.00
	1ST RUNNER UP (Group Award)
	1. Trophy / plaque - 1 pc.
	*Preferably ready-made and
	handcrafted, at least 7"H, with printing
	of event name and placement
	*Sample: Mini gong with wooden stana
	& mother of pearl inlay
	2. Framed certificate for each member - 5 pcs.

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\*In glass / resin case / frame which can support an A4 certification with extra 1 - 2 inches margin

3. Cash prize: PhP 30,000.00

## **2ND RUNNER UP (Group Award)**

1. Trophy / plaque - 1 pc.

\*Preferably ready-made and handcrafted, at least 7"H, with printing of event name and placement

\*Sample: Mini gong with wooden stand & mother of pearl inlay

2. Framed certificate for each member - 5 pcs.

\*In glass / resin case / frame which can support an A4 certification with extra 1 - 2 inches margin

3. Cash prize: PhP 20,000.00

#### **SPECIAL Awards**

## Fresh Idea Award (Group Award)

1. Framed certificate for the team - 1 pc.

\*Framed with glass, t'nalak / native weave border, ethnic design, at least 10"x14", with printing of event name and award

2. Cash prize: PhP 5,000.00

## **Best Themed Attire (Group Award)**

1. Framed certificate for the team - 1 pc.

\*Framed with glass, t'nalak / native weave border, ethnic design, at least 10"x14", with printing of event name and award

2. Cash prize: PhP 5,000.00

## **Best Pitch (Group Award)**

1. Framed certificate for the team - 1 pc.

\*Framed with glass, t'nalak / native weave border, ethnic design, at least 10"x14", with printing of event name and award

2. Cash prize: PhP 5,000.00

# Most Valuable Presenter (Individual Award)

1. Framed certificate for the individual - 1 pc.

\*Framed with glass, t'nalak / native weave border, ethnic design, at least 10"x14", with printing of event name and award

2. Cash prize: PhP 5,000.00

\*Framed certificates and trophies estimated at Php 2,000.00 each \*With printed / engraved customized PMYC / MICECON logo \*Supplier to submit proposed items / designs • Certificate paper, printing / engraving, frames, supplies, misc. amounting to PhP 10,000.00 • Plated hot lunch (rice, pasta/noodle, chicken, fish, vegetable and dessert) and drinks for 45 pax amounting to PhP1,500 per head (to be served in SMX) • Plated PM snacks with cold drinks (tea/juice) for 45 pax amounting to PhP 500 per head (to be served in SMX) • Coffee/tea service Delivery schedule of framed certificates and plaques: 05 July 2024, 1:00 PM

ITEM # 3	Detailed Requirements				
ACCOMMODATION WITH FOOD AND BEVERAGE FOR MANILA-BASED SECRETARIAT	Number of pax: 4 pax  Minimum pax guarantee: 2  Indicative Date: 08-14 July 2024  Accommodation for Manila-based Secretariat				
	Accommodation	or Maniia-based Secretariat			
	Date Needed	Particulars	No. of pax		
	08-14 July 2024	<ul> <li>Room accommodation in Metro Manila in a business hotel or higher (if available)</li> <li>Two (2) rooms in deluxe room category (if available) or its equivalent for six (6) nights based on a twin sharing occupancy with breakfast</li> </ul>	4 pax		
	Food and Beverag	e for Manila-based Secretariat			
	Date Needed	Particulars	No. of pax		
	08-14 July 2024	Four (4) packed lunches per day amounting to PhP 300.00 per pax for 7 days	4 pax		
	08-14 July 2024	Four (4) packed dinners per day amounting to PhP 300.00 per pax for 7 days	4 рах		

## **IV.Project Implementation Schedule**

ITEM	PARTICULARS	DATE/S
1	Pre-Conference Activities	10 July 2024

2	Academic Competition / First Time Attendees Prizes / Corporate Social Responsibility (CSR) Shirts and Giveaways	10 July 2024
3	Accommodation with Food and Beverage for Manila-based Secretariat	08-14 July 2024

#### V.ADDITIONAL REQUIREMENTS

- 1. Assistance in preparing/ securing entry documents, as necessary.
- 2. Must respond to immediate/unforeseen changes in specifications. Must be able to provide alternative options, in case of rain, risk of the typhoon, and other unforeseen or fortuitous events subject to the approval of TPB at no additional cost.
- 3. Activities and/or schedules/dates may still be changed based on recommendations on the Tourism Promotions Boad and DOT Regional Office III.
- 4. Bidders should submit a budget bid proposal that reflects the cost of the required items. Any event sponsorship (hosted/discounted) will be deducted from the bid amount, if any. Thus, the Destination Management Company will bill TPB based on the actual cost.

#### VI. QUALIFICATIONS OF BIDDER

- 1. Must be a Filipino-owned operated and legally registered Destination Management Company Tour Operator/ Travel Agency under the Philippine Laws.
- 2. Must have been in operation for at least three (3) years handling similar projects related to incentivized programs.
- 3. Must have a valid Department of Tourism (DOT) Certificate of Accreditation.

### VII.APPROVED BUDGET FOR THE CONTRACT (ABC)

The total approved budget is **ONE MILLION PESOS (PHP1,000,000.00)** inclusive of all applicable taxes and fees.

#### **VIII.TERMS OF PAYMENT**

Send the bill / Statement of Account to the Tourism Promotions Board after the completion/delivery of goods/services. The bidders are encouraged to have a Land Bank of the Philippines account. Payment will be made through LBP bank deposit or check. Otherwise, bank charges will be shouldered by the service provider.

#### IX. CONTRACT DURATION

The contract shall commence from the issuance of the Notice to Proceed (NTP) until full/completion of the delivery of requirements.

#### X.CONTACT INFORMATION

For this requirement, you may contact the assigned Project Officer, **Mr. Dan Joseph B. Ferrolino** through his email at <a href="mailto:dan\_ferrolino@tpb.gov.ph">dan\_ferrolino@tpb.gov.ph</a>.